



# Eastpoint 2019

## Average Daily Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1 Bedroom	\$135	\$151	\$173	\$177	\$169	\$190	\$184	\$175	\$164	\$165	\$164	\$160	\$167.25
2 Bedroom	\$208	\$196	\$232	\$232	\$233	\$273	\$280	\$261	\$248	\$240	\$245	\$222	\$239.17
3 Bedroom	\$258	\$263	\$353	\$331	\$334	\$361	\$358	\$328	\$309	\$300	\$292	\$274	\$313.42
4 Bedroom	\$364	\$368	\$493	\$450	\$450	\$500	\$500	\$435	\$414	\$407	\$404	\$362	\$428.92
5 Bedroom	\$541	\$569	\$761	\$647	\$691	\$771	\$786	\$661	\$597	\$608	\$600	\$544	\$648.00
6+ Bedroom	\$684	\$694	\$1,131	\$949	\$938	\$1,143	\$1,178	\$967	\$838	\$837	\$858	\$785	\$916.83

## Average Daily Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1 Bedroom	\$150	\$162	\$184	\$196	\$188	\$214	\$212	\$214	\$196	\$194	\$185	\$197	\$191.00
2 Bedroom	\$236	\$219	\$316	\$291	\$280	\$346	\$344	\$325	\$288	\$292	\$287	\$277	\$291.75
3 Bedroom	\$315	\$323	\$438	\$386	\$384	\$426	\$432	\$383	\$358	\$356	\$354	\$329	\$373.67
4 Bedroom	\$450	\$430	\$600	\$548	\$574	\$628	\$635	\$554	\$489	\$490	\$484	\$452	\$527.83
5 Bedroom	\$643	\$677	\$990	\$817	\$823	\$991	\$981	\$827	\$750	\$771	\$771	\$702	\$811.92
6+ Bedroom	\$841	\$788	\$1,645	\$1,278	\$1,288	\$1,591	\$1,565	\$1,187	\$1,123	\$1,100	\$1,121	\$1,123	\$1,220.83

## Average Occupancy Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1 Bedroom	58%	90%	87%	52%	77%	91%	90%	45%	67%	52%	51%	38%	67%
2 Bedroom	62%	94%	88%	57%	74%	100%	96%	55%	57%	62%	36%	26%	67%
3 Bedroom	50%	93%	75%	57%	74%	100%	97%	58%	59%	58%	40%	32%	66%
4 Bedroom	43%	96%	63%	50%	71%	100%	97%	55%	47%	52%	33%	32%	62%
5 Bedroom	40%	88%	68%	43%	57%	100%	94%	53%	50%	46%	32%	23%	58%
6+ Bedroom	68%	94%	59%	37%	68%	100%	97%	52%	47%	42%	27%	32%	60%

## Average Occupancy Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1 Bedroom	80%	99%	95%	76%	90%	100%	97%	65%	80%	75%	75%	58%	83%
2 Bedroom	90%	100%	100%	83%	88%	100%	100%	76%	80%	84%	70%	49%	85%
3 Bedroom	100%	100%	97%	80%	94%	100%	100%	81%	80%	81%	67%	61%	87%
4 Bedroom	99%	100%	96%	70%	90%	100%	100%	76%	77%	81%	52%	60%	83%
5 Bedroom	100%	100%	100%	77%	89%	100%	100%	73%	67%	71%	50%	44%	81%
6+ Bedroom	100%	96%	98%	60%	90%	100%	100%	67%	63%	58%	50%	45%	77%

## Revenue (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1 Bedroom	\$674	\$1,603	\$3,130	\$2,315	\$3,021	\$3,432	\$4,182	\$2,121	\$2,340	\$2,185	\$1,026	\$1,140	\$27,169.00
2 Bedroom	\$1,367	\$2,622	\$3,625	\$3,554	\$4,508	\$5,139	\$5,852	\$3,275	\$3,194	\$3,388	\$2,212	\$1,593	\$40,329.00
3 Bedroom	\$1,704	\$4,003	\$5,154	\$4,938	\$5,778	\$6,763	\$7,787	\$4,842	\$4,255	\$4,355	\$3,024	\$2,356	\$54,959.00
4 Bedroom	\$1,591	\$4,908	\$5,864	\$5,200	\$7,289	\$9,903	\$10,274	\$5,579	\$4,522	\$5,418	\$3,465	\$2,914	\$66,927.00
5 Bedroom	\$2,788	\$4,324	\$8,586	\$7,112	\$11,070	\$17,160	\$15,945	\$8,539	\$6,498	\$6,444	\$5,496	\$3,916	\$97,878.00
6+ Bedroom	\$5,170	\$12,927	\$11,950	\$9,058	\$18,365	\$26,046	\$25,918	\$10,424	\$8,132	\$9,263	\$7,601	\$7,040	\$151,894.00

## Revenue (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1 Bedroom	\$1,758	\$2,230	\$4,069	\$3,587	\$4,572	\$4,973	\$5,276	\$2,890	\$3,791	\$3,273	\$3,017	\$2,148	\$41,584.00
2 Bedroom	\$2,951	\$4,419	\$5,978	\$5,036	\$5,635	\$6,621	\$7,475	\$5,794	\$4,702	\$5,527	\$3,927	\$2,429	\$60,494.00
3 Bedroom	\$4,372	\$6,457	\$7,031	\$7,255	\$8,697	\$10,620	\$10,874	\$7,150	\$6,663	\$6,775	\$5,172	\$4,396	\$85,462.00
4 Bedroom	\$4,347	\$9,100	\$9,447	\$7,744	\$11,333	\$14,763	\$15,025	\$9,449	\$8,533	\$8,984	\$5,909	\$4,929	\$109,563.00
5 Bedroom	\$7,240	\$11,938	\$16,706	\$14,453	\$18,526	\$25,308	\$25,393	\$12,825	\$10,670	\$10,439	\$8,033	\$6,353	\$167,884.00
6+ Bedroom	\$12,432	\$19,798	\$22,795	\$18,031	\$25,096	\$40,154	\$35,777	\$18,576	\$14,373	\$14,715	\$10,739	\$11,181	\$243,667.00