



THE SHORT TERM SHOP

BROKERED BY
exp
REALTY™

Average Daily Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$132.00	\$135.00	\$115.00	\$107.00	\$114.00	\$113.00	\$111.00	\$120.00	\$112.00	\$124.00	\$134.00	\$137.00	\$121.17
Bedrooms 2	\$202.00	\$195.00	\$172.00	\$165.00	\$158.00	\$155.00	\$163.00	\$163.00	\$168.00	\$168.00	\$182.00	\$152.00	\$170.25
Bedrooms 3	\$257.00	\$272.00	\$221.00	\$205.00	\$204.00	\$206.00	\$216.00	\$224.00	\$223.00	\$231.00	\$243.00	\$270.00	\$231.00
Bedrooms 4	\$360.00	\$347.00	\$306.00	\$288.00	\$302.00	\$266.00	\$279.00	\$310.00	\$287.00	\$293.00	\$340.00	\$372.00	\$312.50
Bedrooms 5	\$457.00	\$437.00	\$394.00	\$413.00	\$349.00	\$370.00	\$378.00	\$429.00	\$398.00	\$395.00	\$450.00	\$480.00	\$412.50
Bedrooms 6+	\$737.00	\$692.00	\$620.00	\$590.00	\$633.00	\$686.00	\$650.00	\$633.00	\$657.00	\$716.00	\$706.00	\$820.00	\$678.33

Average Daily Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$177.00	\$166.00	\$142.00	\$136.00	\$140.00	\$135.00	\$134.00	\$149.00	\$149.00	\$156.00	\$178.00	\$177.00	\$153.25
Bedrooms 2	\$254.00	\$241.00	\$214.00	\$210.00	\$208.00	\$195.00	\$204.00	\$199.00	\$211.00	\$205.00	\$233.00	\$454.00	\$235.67
Bedrooms 3	\$330.00	\$325.00	\$285.00	\$273.00	\$282.00	\$252.00	\$269.00	\$288.00	\$287.00	\$287.00	\$333.00	\$356.00	\$297.25
Bedrooms 4	\$508.00	\$448.00	\$430.00	\$408.00	\$399.00	\$399.00	\$403.00	\$456.00	\$438.00	\$414.00	\$470.00	\$544.00	\$443.08
Bedrooms 5	\$600.00	\$500.00	\$495.00	\$495.00	\$453.00	\$491.00	\$512.00	\$562.00	\$550.00	\$596.00	\$607.00	\$880.00	\$561.75
Bedrooms 6+	\$989.00	\$936.00	\$725.00	\$704.00	\$763.00	\$942.00	\$800.00	\$880.00	\$916.00	\$918.00	\$954.00	\$1,156.00	\$890.25

Average Occupancy Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	48%	46%	44%	34%	34%	47%	61%	57%	54%	48%	33%	45%	46%
Bedrooms 2	44%	39%	49%	43%	39%	43%	50%	64%	47%	39%	30%	39%	44%
Bedrooms 3	45%	35%	37%	33%	31%	47%	48%	52%	37%	35%	30%	39%	39%
Bedrooms 4	35%	29%	29%	23%	23%	37%	45%	45%	30%	33%	29%	35%	33%
Bedrooms 5	32%	32%	24%	20%	23%	30%	35%	45%	27%	31%	28%	39%	31%
Bedrooms 6+	35%	39%	23%	27%	23%	28%	35%	55%	37%	32%	30%	39%	34%

Average Occupancy Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	74%	68%	71%	57%	58%	70%	84%	77%	72%	68%	54%	70%	69%
Bedrooms 2	73%	71%	90%	88%	88%	70%	83%	84%	68%	67%	50%	55%	74%
Bedrooms 3	64%	54%	67%	70%	61%	67%	83%	79%	62%	63%	50%	57%	65%
Bedrooms 4	56%	50%	58%	60%	45%	60%	74%	74%	56%	56%	47%	55%	58%
Bedrooms 5	61%	54%	56%	47%	45%	62%	65%	67%	53%	53%	43%	58%	55%
Bedrooms 6+	48%	46%	55%	43%	39%	53%	70%	74%	48%	44%	48%	52%	52%

Revenue (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$1,640.00	\$1,478.00	\$1,390.00	\$923.00	\$1,067.00	\$1,399.00	\$15,700.00	\$1,695.00	\$1,447.00	\$1,400.00	\$1,229.00	\$1,654.00	\$31,022.00
Bedrooms 2	\$2,090.00	\$1,836.00	\$1,774.00	\$1,576.00	\$1,615.00	\$1,479.00	\$1,591.00	\$2,076.00	\$1,565.00	\$1,603.00	\$1,494.00	\$1,990.00	\$20,689.00
Bedrooms 3	\$2,904.00	\$2,360.00	\$2,084.00	\$1,748.00	\$1,759.00	\$2,055.00	\$2,193.00	\$3,188.00	\$2,019.00	\$2,250.00	\$2,210.00	\$2,813.00	\$27,583.00
Bedrooms 4	\$3,451.00	\$2,424.00	\$2,728.00	\$1,967.00	\$2,040.00	\$2,325.00	\$3,025.00	\$4,121.00	\$2,535.00	\$2,641.00	\$2,897.00	\$3,279.00	\$33,433.00
Bedrooms 5	\$3,617.00	\$3,390.00	\$2,634.00	\$1,750.00	\$2,392.00	\$2,457.00	\$3,570.00	\$5,294.00	\$3,477.00	\$3,100.00	\$3,663.00	\$4,931.00	\$40,275.00
Bedrooms 6+	\$5,362.00	\$5,822.00	\$4,340.00	\$3,863.00	\$4,208.00	\$5,722.00	\$6,879.00	\$10,202.00	\$6,061.00	\$6,150.00	\$6,350.00	\$8,750.00	\$73,709.00

Revenue (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$2,323.00	\$2,228.00	\$2,005.00	\$1,529.00	\$1,486.00	\$1,857.00	\$2,332.00	\$2,441.00	\$2,095.00	\$2,248.00	\$1,754.00	\$2,330.00	\$24,628.00
Bedrooms 2	\$3,330.00	\$3,182.00	\$3,480.00	\$3,057.00	\$3,193.00	\$2,511.00	\$2,860.00	\$3,580.00	\$2,587.00	\$2,848.00	\$2,358.00	\$2,982.00	\$35,968.00
Bedrooms 3	\$4,738.00	\$3,546.00	\$3,919.00	\$3,513.00	\$3,650.00	\$3,616.00	\$4,238.00	\$4,755.00	\$3,685.00	\$3,798.00	\$3,540.00	\$4,240.00	\$47,238.00
Bedrooms 4	\$5,576.00	\$4,231.00	\$4,954.00	\$4,343.00	\$4,530.00	\$4,803.00	\$5,498.00	\$6,371.00	\$4,945.00	\$4,890.00	\$4,625.00	\$5,324.00	\$60,090.00
Bedrooms 5	\$6,065.00	\$5,825.00	\$5,338.00	\$4,433.00	\$4,645.00	\$5,427.00	\$6,694.00	\$9,149.00	\$5,859.00	\$5,593.00	\$5,282.00	\$7,874.00	\$72,184.00
Bedrooms 6+	\$10,336.00	\$9,208.00	\$7,754.00	\$5,025.00	\$7,073.00	\$10,721.00	\$12,227.00	\$15,825.00	\$11,420.00	\$9,445.00	\$9,035.00	\$11,550.00	\$119,619.00