



THE SHORT TERM SHOP

BROKERED BY
exp
REALTY™

Average Daily Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$135.00	\$130.00	\$115.00	\$96.00	\$106.00	\$115.00	\$119.00	\$121.00	\$124.00	\$126.00	\$125.00	\$137.00	\$120.75
Bedrooms 2	\$183.00	\$186.00	\$168.00	\$163.00	\$160.00	\$149.00	\$160.00	\$156.00	\$169.00	\$179.00	\$174.00	\$182.00	\$169.08
Bedrooms 3	\$263.00	\$262.00	\$230.00	\$247.00	\$233.00	\$224.00	\$235.00	\$231.00	\$238.00	\$246.00	\$256.00	\$268.00	\$244.42
Bedrooms 4	\$345.00	\$335.00	\$309.00	\$345.00	\$321.00	\$324.00	\$311.00	\$297.00	\$300.00	\$322.00	\$341.00	\$366.00	\$326.33
Bedrooms 5	\$475.00	\$468.00	\$418.00	\$501.00	\$450.00	\$472.00	\$441.00	\$389.00	\$451.00	\$427.00	\$456.00	\$522.00	\$455.83
Bedrooms 6+	\$755.00	\$733.00	\$653.00	\$618.00	\$621.00	\$718.00	\$684.00	\$645.00	\$630.00	\$681.00	\$768.00	\$819.00	\$693.75

Average Daily Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$179.00	\$178.00	\$157.00	\$142.00	\$149.00	\$149.00	\$152.00	\$155.00	\$153.00	\$165.00	\$163.00	\$175.00	\$159.75
Bedrooms 2	\$230.00	\$237.00	\$225.00	\$241.00	\$224.00	\$204.00	\$203.00	\$2,066.00	\$222.00	\$227.00	\$237.00	\$240.00	\$379.67
Bedrooms 3	\$337.00	\$333.00	\$316.00	\$324.00	\$324.00	\$293.00	\$302.00	\$285.00	\$305.00	\$303.00	\$333.00	\$349.00	\$317.00
Bedrooms 4	\$475.00	\$475.00	\$460.00	\$500.00	\$469.00	\$484.00	\$451.00	\$413.00	\$465.00	\$432.00	\$457.00	\$497.00	\$464.83
Bedrooms 5	\$587.00	\$604.00	\$663.00	\$658.00	\$672.00	\$633.00	\$584.00	\$554.00	\$557.00	\$547.00	\$584.00	\$625.00	\$605.67
Bedrooms 6+	\$1,026.00	\$1,067.00	\$874.00	\$935.00	\$905.00	\$880.00	\$913.00	\$780.00	\$826.00	\$874.00	\$969.00	\$1,128.00	\$931.42

Average Occupancy Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	48%	45%	30%	59%	58%	57%	82%	75%	60%	79%	57%	64%	60%
Bedrooms 2	42%	45%	23%	40%	32%	48%	73%	71%	52%	71%	47%	45%	49%
Bedrooms 3	39%	41%	24%	43%	32%	53%	81%	81%	63%	81%	57%	58%	54%
Bedrooms 4	39%	41%	23%	40%	32%	48%	77%	81%	53%	77%	59%	55%	52%
Bedrooms 5	45%	41%	25%	43%	35%	33%	71%	77%	47%	77%	63%	55%	51%
Bedrooms 6+	42%	48%	26%	45%	29%	47%	65%	72%	48%	71%	63%	55%	51%

Average Occupancy Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	72%	66%	55%	100%	87%	80%	94%	90%	83%	90%	77%	81%	81%
Bedrooms 2	63%	62%	40%	77%	60%	70%	91%	90%	79%	90%	71%	71%	72%
Bedrooms 3	58%	56%	43%	80%	61%	77%	94%	94%	85%	93%	77%	74%	74%
Bedrooms 4	56%	59%	39%	64%	55%	78%	94%	92%	77%	92%	77%	77%	72%
Bedrooms 5	61%	52%	35%	85%	53%	69%	90%	88%	67%	87%	76%	71%	70%
Bedrooms 6+	55%	59%	37%	54%	48%	65%	93%	84%	68%	77%	75%	73%	66%

Revenue (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$1,693.00	\$1,577.00	\$1,004.00	\$1,494.00	\$1,370.00	\$1,807.00	\$2,388.00	\$2,341.00	\$1,954.00	\$2,519.00	\$1,853.00	\$2,272.00	\$22,272.00
Bedrooms 2	\$2,014.00	\$2,126.00	\$1,060.00	\$1,160.00	\$975.00	\$1,616.00	\$2,645.00	\$2,654.00	\$2,066.00	\$2,794.00	\$2,107.00	\$2,239.00	\$23,456.00
Bedrooms 3	\$2,804.00	\$3,038.00	\$1,559.00	\$1,893.00	\$1,695.00	\$2,877.00	\$4,288.00	\$4,243.00	\$3,418.00	\$4,490.00	\$3,713.00	\$3,896.00	\$37,916.00
Bedrooms 4	\$3,994.00	\$4,238.00	\$2,371.00	\$4,045.00	\$2,700.00	\$3,861.00	\$5,642.00	\$5,430.00	\$4,644.00	\$5,875.00	\$5,307.00	\$4,623.00	\$52,730.00
Bedrooms 5	\$5,583.00	\$5,636.00	\$3,354.00	\$6,410.00	\$4,392.00	\$4,872.00	\$7,617.00	\$8,820.00	\$5,805.00	\$9,476.00	\$7,325.00	\$6,528.00	\$75,818.00
Bedrooms 6+	\$8,550.00	\$9,437.00	\$4,922.00	\$9,017.00	\$4,178.00	\$8,835.00	\$12,075.00	\$11,610.00	\$8,643.00	\$12,830.00	\$12,691.00	\$11,687.00	\$114,475.00

Revenue (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$2,430.00	\$2,172.00	\$1,538.00	\$2,790.00	\$2,231.00	\$2,416.00	\$3,204.00	\$3,106.00	\$2,624.00	\$3,352.00	\$2,590.00	\$3,199.00	\$31,652.00
Bedrooms 2	\$3,024.00	\$3,086.00	\$1,783.00	\$2,510.00	\$2,221.00	\$2,669.00	\$3,855.00	\$3,771.00	\$3,193.00	\$4,185.00	\$3,325.00	\$3,654.00	\$37,276.00
Bedrooms 3	\$4,339.00	\$4,281.00	\$2,883.00	\$3,833.00	\$3,560.00	\$4,302.00	\$5,813.00	\$6,198.00	\$4,922.00	\$6,848.00	\$5,388.00	\$5,571.00	\$57,938.00
Bedrooms 4	\$5,858.00	\$5,998.00	\$3,888.00	\$6,333.00	\$5,980.00	\$5,968.00	\$7,314.00	\$9,502.00	\$6,941.00	\$9,468.00	\$8,114.00	\$7,029.00	\$82,394.00
Bedrooms 5	\$8,213.00	\$7,689.00	\$5,173.00	\$9,450.00	\$8,527.00	\$7,148.00	\$9,946.00	\$10,392.00	\$8,478.00	\$13,114.00	\$10,284.00	\$9,770.00	\$108,184.00
Bedrooms 6+	\$12,741.00	\$13,716.00	\$6,750.00	\$12,099.00	\$8,591.00	\$12,494.00	\$15,643.00	\$15,947.00	\$11,457.00	\$16,707.00	\$19,405.00	\$16,100.00	\$161,650.00