



# THE SHORT TERM SHOP

BROKERED BY  
**exp**<sup>TM</sup>  
REALTY

## Average Daily Rate (50th Percentile)

| Bedrooms    | January           | February          | March    | April    | May      | June     | July     | August   | September | October  | November | December | Total    |
|-------------|-------------------|-------------------|----------|----------|----------|----------|----------|----------|-----------|----------|----------|----------|----------|
| Bedrooms 1  | \$208.00          | \$211.00          | \$162.00 | \$233.00 | \$288.00 | \$153.00 | \$234.00 | \$170.00 | \$214.00  | \$251.00 | \$167.00 | \$215.00 | \$208.83 |
| Bedrooms 2  | \$243.00          | \$256.00          | \$230.00 | \$217.00 | \$245.00 | \$236.00 | \$238.00 | \$236.00 | \$225.00  | \$235.00 | \$252.00 | \$287.00 | \$241.67 |
| Bedrooms 3  | \$292.00          | \$333.00          | \$274.00 | \$294.00 | \$301.00 | \$290.00 | \$311.00 | \$303.00 | \$320.00  | \$319.00 | \$317.00 | \$356.00 | \$309.17 |
| Bedrooms 4  | \$436.00          | \$406.00          | \$372.00 | \$451.00 | \$382.00 | \$412.00 | \$460.00 | \$405.00 | \$408.00  | \$469.00 | \$461.00 | \$518.00 | \$431.67 |
| Bedrooms 5  | \$549.00          | \$564.00          | \$539.00 | \$534.00 | \$586.00 | \$546.00 | \$575.00 | \$507.00 | \$551.00  | \$582.00 | \$592.00 | \$690.00 | \$567.92 |
| Bedrooms 6+ | no data available | no data available | \$591.00 | \$650.00 | \$664.00 | \$682.00 | \$718.00 | \$674.00 | \$780.00  | \$760.00 | \$795.00 | \$855.00 | \$716.90 |

## Average Daily Rate (75th Percentile)

| Bedrooms    | January           | February          | March    | April    | May      | June     | July     | August   | September | October  | November | December | Total    |
|-------------|-------------------|-------------------|----------|----------|----------|----------|----------|----------|-----------|----------|----------|----------|----------|
| Bedrooms 1  | \$261.00          | \$265.00          | \$238.00 | \$268.00 | \$307.00 | \$187.00 | \$370.00 | \$233.00 | \$277.00  | \$289.00 | \$280.00 | \$282.00 | \$271.50 |
| Bedrooms 2  | \$307.00          | \$301.00          | \$312.00 | \$335.00 | \$337.00 | \$317.00 | \$345.00 | \$349.00 | \$285.00  | \$308.00 | \$326.00 | \$369.00 | \$324.08 |
| Bedrooms 3  | \$394.00          | \$373.00          | \$373.00 | \$413.00 | \$436.00 | \$382.00 | \$417.00 | \$372.00 | \$399.00  | \$375.00 | \$404.00 | \$498.00 | \$403.00 |
| Bedrooms 4  | \$555.00          | \$489.00          | \$529.00 | \$557.00 | \$561.00 | \$518.00 | \$598.00 | \$519.00 | \$634.00  | \$597.00 | \$536.00 | \$781.00 | \$572.83 |
| Bedrooms 5  | \$694.00          | \$646.00          | \$630.00 | \$577.00 | \$663.00 | \$595.00 | \$733.00 | \$641.00 | \$603.00  | \$641.00 | \$641.00 | \$754.00 | \$651.50 |
| Bedrooms 6+ | no data available | no data available | \$591.00 | \$650.00 | \$664.00 | \$682.00 | \$718.00 | \$674.00 | \$780.00  | \$760.00 | \$795.00 | \$855.00 | \$716.90 |

## Average Occupancy Rate (50th Percentile)

| Bedrooms    | January           | February          | March | April | May | June | July | August | September | October | November | December | Total |
|-------------|-------------------|-------------------|-------|-------|-----|------|------|--------|-----------|---------|----------|----------|-------|
| Bedrooms 1  | 63%               | 86%               | 100%  | 92%   | 96% | 86%  | 75%  | 84%    | 77%       | 66%     | 67%      | 37%      | 78%   |
| Bedrooms 2  | 55%               | 59%               | 76%   | 43%   | 53% | 68%  | 85%  | 77%    | 55%       | 86%     | 57%      | 65%      | 65%   |
| Bedrooms 3  | 58%               | 59%               | 72%   | 67%   | 59% | 74%  | 87%  | 75%    | 60%       | 82%     | 63%      | 63%      | 68%   |
| Bedrooms 4  | 48%               | 39%               | 33%   | 32%   | 45% | 50%  | 52%  | 32%    | 38%       | 45%     | 50%      | 45%      | 42%   |
| Bedrooms 5  | 51%               | 50%               | 68%   | 36%   | 37% | 72%  | 84%  | 48%    | 60%       | 56%     | 57%      | 50%      | 56%   |
| Bedrooms 6+ | no data available | no data available | 74%   | 47%   | 90% | 100% | 94%  | 87%    | 100%      | 74%     | 87%      | 90%      | 84%   |

## Average Occupancy Rate (75th Percentile)

| Bedrooms    | January           | February          | March | April | May | June | July | August | September | October | November | December | Total |
|-------------|-------------------|-------------------|-------|-------|-----|------|------|--------|-----------|---------|----------|----------|-------|
| Bedrooms 1  | 83%               | 100%              | 100%  | 96%   | 98% | 97%  | 81%  | 87%    | 79%       | 90%     | 100%     | 63%      | 90%   |
| Bedrooms 2  | 75%               | 80%               | 84%   | 70%   | 71% | 87%  | 100% | 90%    | 81%       | 93%     | 73%      | 79%      | 82%   |
| Bedrooms 3  | 74%               | 89%               | 91%   | 85%   | 90% | 89%  | 97%  | 90%    | 86%       | 94%     | 80%      | 84%      | 87%   |
| Bedrooms 4  | 71%               | 82%               | 73%   | 80%   | 87% | 80%  | 81%  | 77%    | 75%       | 80%     | 60%      | 65%      | 76%   |
| Bedrooms 5  | 66%               | 75%               | 77%   | 77%   | 70% | 75%  | 91%  | 82%    | 83%       | 69%     | 67%      | 64%      | 75%   |
| Bedrooms 6+ | no data available | no data available | 74%   | 47%   | 90% | 100% | 94%  | 87%    | 100%      | 74%     | 87%      | 90%      | 84%   |

## Revenue (50th Percentile)

| Bedrooms    | January           | February          | March       | April      | May         | June        | July        | August      | September  | October     | November    | December    | Total        |
|-------------|-------------------|-------------------|-------------|------------|-------------|-------------|-------------|-------------|------------|-------------|-------------|-------------|--------------|
| Bedrooms 1  | \$2,802.00        | \$3,740.00        | \$5,009.00  | \$5,460.00 | \$5,050.00  | \$2,736.00  | \$2,563.00  | \$4,422.00  | \$1,501.00 | \$3,015.00  | \$920.00    | \$2,537.00  | \$39,155.00  |
| Bedrooms 2  | \$2,720.00        | \$2,414.00        | \$2,925.00  | \$1,798.00 | \$2,767.00  | \$3,009.00  | \$3,807.00  | \$2,810.00  | \$2,631.00 | \$4,659.00  | \$2,913.00  | \$3,731.00  | \$36,184.00  |
| Bedrooms 3  | \$3,798.00        | \$4,708.00        | \$4,668.00  | \$4,470.00 | \$4,480.00  | \$4,603.00  | \$5,427.00  | \$4,675.00  | \$4,985.00 | \$6,320.00  | \$5,273.00  | \$5,300.00  | \$58,648.00  |
| Bedrooms 4  | \$5,266.00        | \$6,030.00        | \$3,138.00  | \$3,393.00 | \$3,998.00  | \$4,661.00  | \$4,501.00  | \$2,930.00  | \$3,937.00 | \$6,132.00  | \$6,624.00  | \$6,250.00  | \$56,860.00  |
| Bedrooms 5  | \$7,198.00        | \$8,416.00        | \$9,538.00  | \$4,611.00 | \$7,180.00  | \$7,716.00  | \$7,708.00  | \$4,720.00  | \$8,250.00 | \$7,195.00  | \$9,359.00  | \$10,380.00 | \$92,271.00  |
| Bedrooms 6+ | no data available | no data available | \$13,587.00 | \$9,096.00 | \$18,603.00 | \$12,276.00 | \$10,767.00 | \$18,205.00 | \$9,363.00 | \$17,482.00 | \$20,666.00 | \$23,943.00 | \$153,988.00 |

## Revenue (75th Percentile)

| Bedrooms    | January           | February          | March       | April      | May         | June        | July        | August      | September   | October     | November    | December    | Total        |
|-------------|-------------------|-------------------|-------------|------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--------------|
| Bedrooms 1  | \$3,653.00        | \$4,268.00        | \$6,305.00  | \$5,760.00 | \$6,410.00  | \$5,288.00  | \$5,038.00  | \$6,351.00  | \$4,217.00  | \$5,119.00  | \$3,289.00  | \$4,623.00  | \$60,321.00  |
| Bedrooms 2  | \$4,149.00        | \$3,820.00        | \$4,800.00  | \$3,741.00 | \$4,518.00  | \$5,293.00  | \$7,613.00  | \$6,125.00  | \$4,937.00  | \$5,864.00  | \$4,993.00  | \$6,353.00  | \$62,206.00  |
| Bedrooms 3  | \$6,052.00        | \$6,206.00        | \$6,513.00  | \$5,683.00 | \$5,855.00  | \$6,476.00  | \$7,148.00  | \$6,797.00  | \$6,391.00  | \$8,142.00  | \$7,018.00  | \$7,381.00  | \$79,662.00  |
| Bedrooms 4  | \$7,979.00        | \$6,950.00        | \$6,031.00  | \$6,288.00 | \$7,495.00  | \$8,350.00  | \$8,920.00  | \$6,671.00  | \$7,288.00  | \$8,800.00  | \$8,200.00  | \$10,252.00 | \$93,224.00  |
| Bedrooms 5  | \$9,331.00        | \$11,096.00       | \$11,076.00 | \$8,720.00 | \$11,360.00 | \$12,348.00 | \$12,038.00 | \$14,444.00 | \$12,345.00 | \$11,367.00 | \$11,776.00 | \$14,428.00 | \$140,329.00 |
| Bedrooms 6+ | no data available | no data available | \$13,587.00 | \$9,096.00 | \$18,603.00 | \$12,276.00 | \$10,767.00 | \$18,205.00 | \$9,363.00  | \$17,482.00 | \$20,666.00 | \$23,943.00 | \$153,988.00 |