



THE SHORT TERM SHOP

BROKERED BY
exp
REALTY™

Average Daily Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$111.00	\$108.00	\$119.00	\$132.00	\$142.00	\$204.00	\$195.00	\$193.00	\$155.00	\$143.00	\$126.00	\$121.00	\$145.75
Bedrooms 2	\$197.00	\$257.00	\$269.00	\$300.00	\$200.00	\$218.00	\$215.00	\$205.00	\$240.00	\$200.00	\$201.00	\$218.00	\$226.67
Bedrooms 3	\$205.00	\$260.00	\$198.00	\$238.00	\$282.00	\$283.00	\$336.00	\$298.00	\$252.00	\$241.00	\$246.00	\$240.00	\$256.58
Bedrooms 4	\$189.00	\$315.00	\$198.00	\$274.00	\$281.00	\$410.00	\$468.00	\$409.00	\$272.00	\$237.00	\$250.00	\$232.00	\$294.58
Bedrooms 5	\$261.00	\$540.00	\$253.00	\$294.00	\$378.00	\$546.00	\$591.00	\$530.00	\$304.00	\$288.00	\$288.00	\$271.00	\$378.67
Bedrooms 6+	\$265.00	\$403.00	\$335.00	\$336.00	\$455.00	\$736.00	\$861.00	\$685.00	\$421.00	\$361.00	\$385.00	\$348.00	\$465.92

Average Daily Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$134.00	\$120.00	\$129.00	\$148.00	\$163.00	\$204.00	\$213.00	\$209.00	\$183.00	\$164.00	\$151.00	\$144.00	\$163.50
Bedrooms 2	\$252.00	\$309.00	\$359.00	\$381.00	\$326.00	\$328.00	\$343.00	\$326.00	\$314.00	\$310.00	\$309.00	\$310.00	\$322.25
Bedrooms 3	\$287.00	\$299.00	\$364.00	\$336.00	\$335.00	\$365.00	\$388.00	\$353.00	\$318.00	\$282.00	\$277.00	\$274.00	\$323.17
Bedrooms 4	\$275.00	\$511.00	\$338.00	\$378.00	\$434.00	\$547.00	\$634.00	\$537.00	\$406.00	\$336.00	\$362.00	\$347.00	\$425.50
Bedrooms 5	\$315.00	\$821.00	\$348.00	\$466.00	\$517.00	\$674.00	\$862.00	\$673.00	\$443.00	\$364.00	\$364.00	\$344.00	\$515.92
Bedrooms 6+	\$420.00	\$896.00	\$505.00	\$552.00	\$646.00	\$981.00	\$1,267.00	\$1,008.00	\$654.00	\$510.00	\$573.00	\$510.00	\$710.17

Average Occupancy Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	19%	17%	31%	33%	42%	91%	94%	98%	90%	79%	52%	35%	57%
Bedrooms 2	32%	50%	31%	43%	26%	43%	71%	94%	85%	58%	33%	19%	49%
Bedrooms 3	45%	36%	25%	33%	48%	87%	97%	98%	91%	81%	58%	62%	63%
Bedrooms 4	27%	55%	49%	47%	55%	97%	100%	100%	96%	78%	57%	43%	67%
Bedrooms 5	48%	78%	53%	42%	65%	100%	100%	100%	94%	77%	47%	55%	72%
Bedrooms 6+	78%	29%	49%	27%	53%	100%	100%	100%	93%	77%	47%	39%	66%

Average Occupancy Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	26%	25%	45%	60%	61%	99%	100%	100%	96%	87%	72%	74%	70%
Bedrooms 2	54%	52%	36%	50%	54%	93%	100%	100%	99%	76%	50%	68%	69%
Bedrooms 3	65%	56%	38%	52%	63%	100%	100%	100%	99%	93%	100%	88%	80%
Bedrooms 4	62%	100%	100%	66%	81%	100%	100%	100%	100%	100%	97%	90%	91%
Bedrooms 5	98%	100%	100%	66%	100%	100%	100%	100%	100%	100%	97%	92%	96%
Bedrooms 6+	39%	97%	75%	59%	81%	100%	100%	100%	100%	100%	80%	59%	83%

Revenue (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$366.00	\$475.00	\$1,066.00	\$980.00	\$1,495.00	\$4,526.00	\$5,135.00	\$4,033.00	\$3,262.00	\$2,279.00	\$1,900.00	\$930.00	\$26,447.00
Bedrooms 2	\$2,498.00	\$3,458.00	\$1,318.00	\$1,524.00	\$1,500.00	\$2,796.00	\$3,391.00	\$4,518.00	\$4,099.00	\$2,800.00	\$2,013.00	\$1,200.00	\$31,115.00
Bedrooms 3	\$1,726.00	\$1,416.00	\$1,365.00	\$1,924.00	\$3,261.00	\$5,304.00	\$6,567.00	\$8,002.00	\$5,165.00	\$4,630.00	\$2,842.00	\$2,072.00	\$44,074.00
Bedrooms 4	\$1,071.00	\$4,030.00	\$1,681.00	\$2,400.00	\$3,533.00	\$6,681.00	\$10,981.00	\$9,976.00	\$5,586.00	\$3,459.00	\$2,622.00	\$1,828.00	\$53,858.00
Bedrooms 5	\$1,783.00	\$6,128.00	\$2,113.00	\$2,485.00	\$4,875.00	\$11,713.00	\$16,851.00	\$13,238.00	\$5,954.00	\$5,545.00	\$2,854.00	\$1,509.00	\$75,048.00
Bedrooms 6+	\$1,271.00	\$2,298.00	\$2,416.00	\$3,096.00	\$5,874.00	\$17,370.00	\$24,800.00	\$19,340.00	\$10,529.00	\$5,849.00	\$5,503.00	\$3,309.00	\$101,655.00

Revenue (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$765.00	\$747.00	\$2,007.00	\$2,042.00	\$2,155.00	\$5,409.00	\$6,417.00	\$5,952.00	\$4,242.00	\$3,731.00	\$2,427.00	\$2,420.00	\$38,314.00
Bedrooms 2	\$3,824.00	\$4,231.00	\$3,050.00	\$2,142.00	\$2,860.00	\$4,713.00	\$5,947.00	\$10,104.00	\$5,792.00	\$5,453.00	\$2,499.00	\$3,761.00	\$54,376.00
Bedrooms 3	\$3,085.00	\$3,610.00	\$2,396.00	\$3,080.00	\$4,163.00	\$8,034.00	\$8,866.00	\$9,844.00	\$6,971.00	\$6,465.00	\$4,423.00	\$3,690.00	\$64,627.00
Bedrooms 4	\$2,259.00	\$5,858.00	\$4,550.00	\$5,710.00	\$6,392.00	\$11,655.00	\$17,738.00	\$15,145.00	\$7,987.00	\$7,195.00	\$5,681.00	\$3,442.00	\$93,612.00
Bedrooms 5	\$4,028.00	\$21,977.00	\$4,385.00	\$5,481.00	\$7,444.00	\$17,936.00	\$23,810.00	\$19,305.00	\$9,612.00	\$8,297.00	\$5,305.00	\$3,674.00	\$131,254.00
Bedrooms 6+	\$2,509.00	\$8,901.00	\$4,926.00	\$5,935.00	\$9,090.00	\$24,149.00	\$34,175.00	\$30,408.00	\$14,178.00	\$10,270.00	\$8,790.00	\$5,925.00	\$159,256.00