



# THE SHORT TERM SHOP

BROKERED BY  
**exp**  
REALTY™

## Average Daily Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$85.00	\$91.00	\$91.00	\$102.00	\$120.00	\$152.00	\$171.00	\$172.00	\$146.00	\$119.00	\$116.00	\$108.00	\$122.75
Bedrooms 2	\$166.00	\$161.00	\$150.00	\$166.00	\$202.00	\$241.00	\$267.00	\$263.00	\$209.00	\$174.00	\$168.00	\$167.00	\$194.50
Bedrooms 3	\$164.00	\$167.00	\$164.00	\$176.00	\$222.00	\$250.00	\$275.00	\$258.00	\$229.00	\$206.00	\$202.00	\$189.00	\$208.50
Bedrooms 4	\$194.00	\$211.00	\$175.00	\$216.00	\$265.00	\$314.00	\$344.00	\$314.00	\$255.00	\$229.00	\$241.00	\$231.00	\$249.08
Bedrooms 5	\$275.00	\$244.00	\$204.00	\$257.00	\$306.00	\$398.00	\$414.00	\$430.00	\$270.00	\$239.00	\$238.00	\$236.00	\$292.58
Bedrooms 6+	\$609.00	\$629.00	\$590.00	\$656.00	\$750.00	\$1,216.00	\$1,200.00	\$1,285.00	\$819.00	\$809.00	\$750.00	\$627.00	\$828.33

## Average Daily Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$121.00	\$116.00	\$112.00	\$135.00	\$150.00	\$185.00	\$204.00	\$202.00	\$179.00	\$161.00	\$146.00	\$147.00	\$154.83
Bedrooms 2	\$316.00	\$338.00	\$311.00	\$295.00	\$324.00	\$365.00	\$387.00	\$344.00	\$255.00	\$229.00	\$219.00	\$219.00	\$300.17
Bedrooms 3	\$260.00	\$283.00	\$222.00	\$242.00	\$299.00	\$335.00	\$398.00	\$373.00	\$310.00	\$276.00	\$274.00	\$246.00	\$293.17
Bedrooms 4	\$345.00	\$344.00	\$367.00	\$341.00	\$359.00	\$408.00	\$451.00	\$430.00	\$356.00	\$340.00	\$350.00	\$376.00	\$372.25
Bedrooms 5	\$369.00	\$588.00	\$319.00	\$380.00	\$414.00	\$538.00	\$658.00	\$512.00	\$400.00	\$359.00	\$322.00	\$347.00	\$433.83
Bedrooms 6+	\$764.00	\$789.00	\$748.00	\$948.00	\$1,203.00	\$2,245.00	\$2,284.00	\$2,174.00	\$1,200.00	\$1,083.00	\$1,086.00	\$972.00	\$1,291.33

## Average Occupancy Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	33%	37%	42%	56%	52%	90%	97%	93%	90%	71%	53%	45%	63%
Bedrooms 2	33%	38%	32%	36%	43%	87%	94%	94%	86%	72%	47%	32%	58%
Bedrooms 3	23%	24%	33%	33%	45%	87%	97%	96%	83%	66%	38%	32%	55%
Bedrooms 4	32%	28%	33%	40%	48%	93%	100%	100%	93%	74%	47%	40%	61%
Bedrooms 5	25%	29%	42%	43%	48%	90%	100%	98%	90%	65%	43%	28%	58%
Bedrooms 6+	27%	21%	37%	56%	56%	87%	100%	100%	100%	58%	40%	21%	59%

## Average Occupancy Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	53%	65%	80%	100%	75%	100%	100%	100%	97%	92%	83%	69%	85%
Bedrooms 2	57%	53%	64%	67%	68%	97%	100%	100%	97%	87%	67%	68%	77%
Bedrooms 3	52%	48%	62%	65%	74%	97%	100%	100%	93%	85%	68%	68%	76%
Bedrooms 4	56%	48%	61%	67%	67%	100%	100%	100%	100%	94%	89%	67%	79%
Bedrooms 5	44%	66%	83%	60%	68%	100%	100%	100%	97%	90%	78%	55%	78%
Bedrooms 6+	60%	56%	67%	87%	77%	100%	100%	100%	100%	87%	63%	42%	78%

## Revenue (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$782.00	\$842.00	\$850.00	\$1,035.00	\$1,499.00	\$3,241.00	\$3,878.00	\$3,737.00	\$3,090.00	\$2,087.00	\$1,272.00	\$1,185.00	\$23,498.00
Bedrooms 2	\$999.00	\$1,289.00	\$1,589.00	\$1,378.00	\$2,175.00	\$4,988.00	\$5,775.00	\$6,577.00	\$4,380.00	\$3,316.00	\$1,946.00	\$1,542.00	\$35,954.00
Bedrooms 3	\$1,012.00	\$1,080.00	\$1,298.00	\$1,365.00	\$2,240.00	\$5,199.00	\$6,381.00	\$6,581.00	\$4,638.00	\$3,365.00	\$2,273.00	\$700.00	\$36,132.00
Bedrooms 4	\$1,350.00	\$1,150.00	\$1,500.00	\$1,616.00	\$2,850.00	\$6,623.00	\$8,292.00	\$8,156.00	\$4,725.00	\$3,624.00	\$2,748.00	\$2,273.00	\$44,907.00
Bedrooms 5	\$1,468.00	\$1,859.00	\$1,755.00	\$2,249.00	\$2,249.00	\$9,487.00	\$11,656.00	\$11,339.00	\$6,291.00	\$4,200.00	\$2,875.00	\$2,148.00	\$57,576.00
Bedrooms 6+	\$2,859.00	\$2,932.00	\$5,856.00	\$8,210.00	\$15,202.00	\$27,656.00	\$26,123.00	\$31,478.00	\$19,539.00	\$9,300.00	\$6,538.00	\$5,082.00	\$160,775.00

## Revenue (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$1,278.00	\$1,228.00	\$1,363.00	\$1,980.00	\$2,079.00	\$4,636.00	\$5,484.00	\$5,169.00	\$3,825.00	\$2,700.00	\$1,916.00	\$1,672.00	\$33,330.00
Bedrooms 2	\$2,411.00	\$3,240.00	\$2,781.00	\$2,518.00	\$3,098.00	\$6,705.00	\$8,018.00	\$8,517.00	\$6,042.00	\$4,290.00	\$2,763.00	\$2,207.00	\$52,590.00
Bedrooms 3	\$2,083.00	\$2,013.00	\$2,459.00	\$2,403.00	\$3,327.00	\$7,099.00	\$8,661.00	\$9,587.00	\$6,545.00	\$5,096.00	\$3,352.00	\$2,792.00	\$55,417.00
Bedrooms 4	\$2,730.00	\$2,498.00	\$2,855.00	\$3,503.00	\$4,642.00	\$9,738.00	\$11,730.00	\$11,035.00	\$7,742.00	\$5,812.00	\$5,041.00	\$3,768.00	\$71,114.00
Bedrooms 5	\$2,312.00	\$3,279.00	\$4,494.00	\$3,816.00	\$6,394.00	\$14,357.00	\$17,828.00	\$14,797.00	\$8,925.00	\$5,856.00	\$4,280.00	\$4,160.00	\$90,498.00
Bedrooms 6+	\$6,417.00	\$6,114.00	\$7,393.00	\$12,972.00	\$24,080.00	\$41,438.00	\$53,010.00	\$51,016.00	\$32,155.00	\$18,410.00	\$11,690.00	\$9,172.00	\$273,867.00