## Average Daily Rate (50th Percentile)

| Bedroms | January | February | March | Apil | May | June | July | Augrst | September | Ottober | November | December | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Bedrooms1 | \$138.00 | \$136.00 | \$138.00 | \$127.00 | \$131.00 | \$134.00 | \$142.00 | \$141.00 | \$152.00 | \$153.00 | \$156.00 | \$177.00 | \$14.75 |
| Bedrooms2 | \$188.00 | \$183.00 | \$182.00 | \$181.00 | \$188.00 | \$183.00 | \$187.00 | \$203.00 | \$208.00 | \$216.00 | \$209.00 | \$236.00 | \$197.00 |
| Bedrooms3 | \$275.00 | \$279.00 | \$257.00 | \$250.00 | \$249.00 | \$252.00 | \$264.00 | \$254.00 | \$273.00 | \$282.00 | \$287,00 | \$334.00 | \$271.33 |
| Bedrooms 4 | \$356.00 | \$335.00 | \$388.00 | \$348.00 | \$346.00 | \$366.00 | \$393.00 | \$359.00 | \$375.00 | \$396.00 | \$404.00 | \$461.00 | 5378.08 |
| Bedrooms 5 | \$553.00 | \$523.00 | \$474.00 | \$470.00 | \$492.00 | \$478.00 | \$551.00 | \$516.00 | \$492.00 | \$531.00 | \$599.00 | \$656.00 | \$516.67 |
| Bedrooms6+ | \$778.00 | \$724.00 | \$666.00 | \$661.00 | \$710.00 | \$719.00 | \$813.00 | \$693.00 | \$729.00 | \$810.00 | \$779.00 | \$982.00 | \$75.33 |

Average Daily Rate (75th Percentile)

| Bedrooms | January | February | March | Apil | May | June | July | Auglst | September | Ototoer | November | December | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Bedroms 1 | \$179.00 | \$174.00 | \$169.00 | \$164.00 | \$164.00 | \$171.00 | \$185.00 | \$190.00 | \$214.00 | \$198.00 | \$200.00 | \$229.00 | \$186.42 |
| Bedrooms2 | \$242.00 | \$241.00 | \$229.00 | \$231.00 | \$235.00 | \$262.00 | \$266.00 | \$284.00 | \$259.00 | \$267.00 | \$227.00 | \$315.00 | \$258.83 |
| Bedrooms3 | \$350.00 | \$35.00 | \$324.00 | \$324.00 | \$341.00 | \$326.00 | \$356.00 | \$341.00 | \$352,00 | \$365:00 | \$380.00 | \$457.00 | \$355.92 |
| Bedroms4 | \$479.00 | \$498.00 | \$464.00 | \$473.00 | \$476.00 | \$482.00 | \$575.00 | \$509.00 | \$499.00 | \$525.00 | \$550.00 | \$686.00 | \$518.00 |
| Bedrooms 5 | \$620.00 | 9688.00 | \$667.00 | \$665.00 | \$746.00 | S620.00 | \$759.00 | \$750.00 | \$753.00 | \$742.00 | \$749.00 | \$937.00 | \$721.17 |
| Bedrooms6+ | \$997.00 | \$993.00 | \$923.00 | \$886.00 | \$1,059.00 | \$1,013.00 | \$1,009.00 | \$1,033.00 | \$1,004.00 | \$1,196.00 | \$1,192.00 | \$1,248.00 | \$1,039.42 |

Average Occupancy Rate (50th Percentile)

| Bedrooms | Jamary | February | Maxh | Apil | May | June | July | August | September | October | November | December | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Bedrooms1 | 79\% | 79\% | 52\% | 53\% | 40\% | 57\% | 74\% | 58\% | 47\% | 62\% | 47\% | 60\% | 59\% |
| Bedrooms2 | 61\% | 68\% | 48\% | 37\% | 37\% | 54\% | 72\% | 60\% | 47\% | 58\% | 43\% | 52\% | 53\% |
| Bedrooms 3 | 65\% | 71\% | 58\% | 50\% | 39\% | 22\% | 80\% | 65\% | 47\% | 65\% | 47\% | 55\% | 59\% |
| Bedrooms4 | 58\% | 64\% | 58\% | 47\% | 38\% | 59\% | 79\% | 60\% | 43\% | 58\% | 47\% | 55\% | 56\% |
| Bedrooms 5 | 55\% | 54\% | 48\% | 40\% | 35\% | 57\% | 77\% | 58\% | 47\% | 58\% | 47\% | 64\% | 53\% |
| Bedrooms $6+$ | 48\% | 75\% | 68\% | 53\% | 58\% | 71\% | 81\% | 61\% | 50\% | 58\% | 50\% | 68\% | 62\% |

Average Occupancy Rate (75th Percentile)

| Bedrooms | Jamuary | February | March | Apil | May | June | July | August | September | October | November | December | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Bedrooms1 | 91\% | 93\% | 77\% | 80\% | 71\% | 83\% | 94\% | 83\% | 70\% | 87\% | 69\% | 80\% | 82\% |
| Betrooms2 | 81\% | 87\% | 74\% | 69\% | 71\% | 82\% | 93\% | 80\% | 75\% | 83\% | 67\% | 74\% | 79\% |
| Bedrooms 3 | 84\% | 88\% | 81\% | $73 \%$ | 77\% | 90\% | 95\% | 84\% | 77\% | 82\% | 69\% | 77\% | 81\% |
| Bedrooms 4 | 82\% | 89\% | 82\% | 73\% | 73\% | 83\% | 94\% | 84\% | 71\% | 81\% | 72\% | 74\% | 80\% |
| Bedrooms | 80\% | 82\% | 78\% | 63\% | 77\% | 83\% | 93\% | 74\% | 67\% | 77\% | 70\% | 80\% | 77\% |
| Bedrooms6+ | 71\% | 93\% | 87\% | 83\% | 80\% | 90\% | 94\% | 82\% | 80\% | 76\% | 77\% | 90\% | 84\% |

Revenue (50th Percentile)

| Bedroms | January | February | March | Apil | May | June | July | Augut | September | October | November | December | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Betrooms1 | \$2,40.00 | \$2,619.00 | \$1,930.00 | \$1,541.00 | \$1,466.00 | \$1,932.00 | \$2,535.00 | \$2,012.00 | \$1,925.00 | \$2,641.00 | \$1,800.00 | \$2,780.00 | \$25,651.00 |
| Bedrooms? | \$2,774.00 | \$2,830.00 | \$2,175.00 | \$1,659.00 | \$1,668.00 | \$2,295.00 | \$2,884.00 | \$2,287.00 | \$2,191.00 | \$3,217.00 | \$2,374.00 | \$3,100.00 | \$29,544.00 |
| Bedrooms 3 | \$4,022.00 | \$4,367.00 | \$3,499.00 | \$2,706.00 | \$2,500.00 | \$3,187.00 | \$4,083.00 | \$3,519.00 | \$2,917.00 | \$4,250.00 | \$3,488.00 | \$4,558.00 | \$43,136,00 |
| Betrooms 4 | \$5,051.00 | \$5,570.00 | \$4,863.00 | \$3,613.00 | \$3,233.00 | \$4,155.00 | \$5,810.00 | \$4,005:00 | \$3,877.00 | \$5,525.00 | \$5,151.00 | \$6,804.00 | \$58,257,00 |
| Bedrooms5 | S6,154.00 | \$6,429.00 | \$6,082.00 | \$4,982.00 | \$4,405.00 | \$5,841.00 | \$8,050.00 | \$6,277.00 | \$5,622.00 | \$8,217.00 | \$6,521.00 | \$10,399.00 | \$79,519.00 |
| Bedrooms6t | \$9,415.00 | \$13,360.00 | \$12,297,00 | \$10,449.00 | \$9,713.00 | \$13,323.00 | \$16,505.00 | \$13,013.00 | \$10,634.00 | \$13,525.00 | \$14,102.00 | \$17,679.00 | \$154,015.00 |

Revenue (75th Percentile)

| Bedroms | January | Fetruary | March | Apil | May | June | July | Augut | September | October | November | December | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Bedroms1 | \$3,616.00 | \$3,57.00 | \$2,798.00 | \$2,394.00 | \$2,344.00 | \$2,828.00 | \$3,586.00 | \$2,449.00 | \$2,719.00 | \$3,507.00 | \$2,783.00 | \$3,934.00 | \$37,034,00 |
| Bedroms2 | \$4,033.00 | \$4,141.00 | \$3,519.00 | \$3,071.00 | \$3,041.00 | \$3,630.00 | \$4,429.00 | \$4,125.00 | \$3,831.00 | \$4,830.00 | \$3,845.00 | \$4,834.00 | \$47,329.00 |
| Bedrooms3 | \$6,149.00 | \$6,355.00 | \$5,475.00 | \$4,395.00 | \$4,319.00 | \$4,880.00 | \$6,408.00 | \$5,378.00 | \$4,878.00 | \$6,187.00 | \$5,388.00 | \$7,003.00 | \$66,795.00 |
| Bedroms4 | \$8,015.00 | \$8,051.00 | \$7,068.00 | \$5,882.00 | \$6,164.00 | \$7,231.00 | \$9,625.00 | \$8,028.00 | \$6,725.00 | \$8,634.00 | \$8,641.00 | \$9,800.00 | \$93,864.00 |
| Bedrooms5 | \$10,083.00 | \$10,538.00 | \$10,667.00 | \$6,004.00 | \$7,837.00 | \$8,450.00 | \$11,845.00 | \$10,254.00 | \$9,137.00 | \$12,722.00 | \$10,337.00 | \$15,875.00 | \$124,199.00 |
| Bedrooms6t | \$15,795.00 | \$18,74.00 | \$17,200.00 | \$16,714.00 | \$18,491.00 | \$19,132.00 | \$23,086.00 | \$19,619.00 | \$15,449.00 | \$18,450.00 | \$17,631.00 | \$23,178.00 | \$223,49,00 |

