



Average Daily Rate (50th Percentile)

| Bedrooms | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|-------------|---------|----------|----------|----------|----------|----------|----------|----------|-----------|----------|----------|----------|----------|
| Bedrooms 1 | N/A | N/A | \$161.00 | \$161.00 | \$156.00 | \$160.00 | \$175.00 | \$162.00 | \$155.00 | \$159.00 | \$161.00 | \$161.00 | \$134.25 |
| Bedrooms 2 | N/A | N/A | \$173.00 | \$166.00 | \$180.00 | \$175.00 | \$188.00 | \$171.00 | \$172.00 | \$182.00 | \$220.00 | \$179.00 | \$150.50 |
| Bedrooms 3 | N/A | N/A | \$252.00 | \$236.00 | \$259.00 | \$246.00 | \$262.00 | \$242.00 | \$251.00 | \$259.00 | \$274.00 | \$276.00 | \$213.08 |
| Bedrooms 4 | N/A | N/A | \$325.00 | \$322.00 | \$360.00 | \$351.00 | \$368.00 | \$343.00 | \$335.00 | \$356.00 | \$383.00 | \$366.00 | \$292.42 |
| Bedrooms 5 | N/A | N/A | \$473.00 | \$467.00 | \$464.00 | \$505.00 | \$515.00 | \$486.00 | \$506.00 | \$486.00 | \$457.00 | \$456.00 | \$401.25 |
| Bedrooms 6+ | N/A | N/A | \$552.00 | \$534.00 | \$542.00 | \$559.00 | \$602.00 | \$587.00 | \$552.00 | \$626.00 | \$637.00 | \$624.00 | \$484.58 |

Average Daily Rate (75th Percentile)

| Bedrooms | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|-------------|---------|----------|----------|----------|----------|----------|----------|----------|-----------|----------|----------|------------|----------|
| Bedrooms 1 | N/A | N/A | \$205.00 | \$190.00 | \$194.00 | \$206.00 | \$213.00 | \$198.00 | \$185.00 | \$204.00 | \$215.00 | \$210.00 | \$168.33 |
| Bedrooms 2 | N/A | N/A | \$200.00 | \$202.00 | \$213.00 | \$205.00 | \$219.00 | \$200.00 | \$206.00 | \$208.00 | \$220.00 | \$224.00 | \$174.75 |
| Bedrooms 3 | N/A | N/A | \$287.00 | \$286.00 | \$310.00 | \$300.00 | \$314.00 | \$300.00 | \$303.00 | \$312.00 | \$333.00 | \$336.00 | \$256.75 |
| Bedrooms 4 | N/A | N/A | \$395.00 | \$381.00 | \$423.00 | \$444.00 | \$464.00 | \$405.00 | \$418.00 | \$426.00 | \$460.00 | \$467.00 | \$356.92 |
| Bedrooms 5 | N/A | N/A | \$573.00 | \$547.00 | \$628.00 | \$594.00 | \$601.00 | \$545.00 | \$556.00 | \$574.00 | \$546.00 | \$557.00 | \$476.75 |
| Bedrooms 6+ | N/A | N/A | \$604.00 | \$698.00 | \$822.00 | \$753.00 | \$720.00 | \$667.00 | \$641.00 | \$830.00 | \$822.00 | \$1,311.00 | \$655.67 |

Average Occupancy Rate (50th Percentile)

| Bedrooms | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|-------------|---------|----------|-------|-------|-----|------|------|--------|-----------|---------|----------|----------|-------|
| Bedrooms 1 | N/A | N/A | 47% | 35% | 34% | 53% | 61% | 39% | 53% | 66% | 62% | 58% | 42% |
| Bedrooms 2 | N/A | N/A | 42% | 37% | 33% | 50% | 58% | 42% | 43% | 59% | 53% | 45% | 39% |
| Bedrooms 3 | N/A | N/A | 42% | 30% | 26% | 50% | 61% | 37% | 40% | 52% | 50% | 45% | 36% |
| Bedrooms 4 | N/A | N/A | 39% | 27% | 26% | 43% | 61% | 38% | 37% | 41% | 43% | 42% | 33% |
| Bedrooms 5 | N/A | N/A | 35% | 27% | 26% | 40% | 52% | 32% | 37% | 39% | 47% | 45% | 32% |
| Bedrooms 6+ | N/A | N/A | 49% | 40% | 42% | 82% | 77% | 61% | 43% | 55% | 55% | 55% | 47% |

Average Occupancy Rate (75th Percentile)

| Bedrooms | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|-------------|---------|----------|-------|-------|-----|------|------|--------|-----------|---------|----------|----------|-------|
| Bedrooms 1 | N/A | N/A | 60% | 53% | 47% | 68% | 75% | 58% | 69% | 81% | 74% | 74% | 55% |
| Bedrooms 2 | N/A | N/A | 58% | 53% | 48% | 70% | 79% | 61% | 67% | 74% | 70% | 70% | 54% |
| Bedrooms 3 | N/A | N/A | 55% | 45% | 42% | 69% | 74% | 52% | 53% | 68% | 65% | 65% | 49% |
| Bedrooms 4 | N/A | N/A | 59% | 42% | 40% | 63% | 77% | 52% | 51% | 61% | 57% | 57% | 47% |
| Bedrooms 5 | N/A | N/A | 45% | 31% | 50% | 67% | 79% | 48% | 55% | 55% | 59% | 59% | 46% |
| Bedrooms 6+ | N/A | N/A | 54% | 72% | 82% | 86% | 91% | 64% | 70% | 62% | 64% | 64% | 59% |

Revenue (50th Percentile)

| Bedrooms | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|-------------|---------|----------|------------|------------|------------|-------------|------------|------------|------------|------------|------------|-------------|-------------|
| Bedrooms 1 | N/A | N/A | \$2,158.00 | \$1,643.00 | \$1,635.00 | \$2,180.00 | \$2,595.00 | \$1,844.00 | \$2,391.00 | \$3,063.00 | \$2,747.00 | \$2,665.00 | \$22,921.00 |
| Bedrooms 2 | N/A | N/A | \$2,196.00 | \$1,637.00 | \$1,732.00 | \$2,446.00 | \$2,962.00 | \$1,917.00 | \$2,136.00 | \$3,016.00 | \$2,576.00 | \$2,271.00 | \$22,889.00 |
| Bedrooms 3 | N/A | N/A | \$2,997.00 | \$2,010.00 | \$1,898.00 | \$3,290.00 | \$3,952.00 | \$2,395.00 | \$2,738.00 | \$3,680.00 | \$3,354.00 | \$3,445.00 | \$29,759.00 |
| Bedrooms 4 | N/A | N/A | \$3,372.00 | \$2,549.00 | \$2,517.00 | \$3,844.00 | \$5,964.00 | \$3,617.00 | \$3,618.00 | \$4,315.00 | \$4,798.00 | \$4,594.00 | \$39,188.00 |
| Bedrooms 5 | N/A | N/A | \$3,630.00 | \$3,338.00 | \$3,481.00 | \$5,330.00 | \$6,185.00 | \$3,670.00 | \$4,821.00 | \$5,389.00 | \$5,904.00 | \$5,960.00 | \$47,708.00 |
| Bedrooms 6+ | N/A | N/A | \$7,489.00 | \$9,086.00 | \$7,010.00 | \$10,789.00 | \$8,457.00 | \$8,995.00 | \$8,828.00 | \$8,808.00 | \$9,287.00 | \$10,620.00 | \$89,369.00 |

Revenue (75th Percentile)

| Bedrooms | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|-------------|---------|----------|-------------|-------------|------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--------------|
| Bedrooms 1 | N/A | N/A | \$2,585.00 | \$2,400.00 | \$2,246.00 | \$3,207.00 | \$3,437.00 | \$2,532.00 | \$2,988.00 | \$3,739.00 | \$3,645.00 | \$3,831.00 | \$30,610.00 |
| Bedrooms 2 | N/A | N/A | \$3,041.00 | \$2,533.00 | \$2,468.00 | \$3,319.00 | \$4,056.00 | \$2,860.00 | \$3,042.00 | \$3,858.00 | \$3,352.00 | \$3,400.00 | \$31,929.00 |
| Bedrooms 3 | N/A | N/A | \$4,101.00 | \$3,014.00 | \$2,988.00 | \$4,552.00 | \$5,532.00 | \$3,632.00 | \$3,856.00 | \$4,905.00 | \$4,618.00 | \$5,025.00 | \$42,223.00 |
| Bedrooms 4 | N/A | N/A | \$5,261.00 | \$3,473.00 | \$3,738.00 | \$6,096.00 | \$7,807.00 | \$4,782.00 | \$4,890.00 | \$5,989.00 | \$6,363.00 | \$6,604.00 | \$55,003.00 |
| Bedrooms 5 | N/A | N/A | \$5,819.00 | \$4,111.00 | \$5,286.00 | \$6,839.00 | \$10,179.00 | \$6,292.00 | \$6,874.00 | \$7,415.00 | \$7,137.00 | \$7,845.00 | \$67,797.00 |
| Bedrooms 6+ | N/A | N/A | \$10,327.00 | \$12,713.00 | \$7,010.00 | \$15,541.00 | \$19,450.00 | \$13,600.00 | \$10,105.00 | \$12,568.00 | \$10,946.00 | \$13,873.00 | \$126,133.00 |