



## Average Daily Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$160.00	\$169.00	\$155.00	\$160.00	\$161.00	\$161.00	\$155.00	\$156.00	\$155.00	\$160.00	\$158.00	\$160.00	\$159.17
Bedrooms 2	\$172.00	\$173.00	\$168.00	\$165.00	\$168.00	\$168.00	\$172.00	\$177.00	\$167.00	\$177.00	\$177.00	\$180.00	\$172.00
Bedrooms 3	\$253.00	\$246.00	\$236.00	\$229.00	\$233.00	\$233.00	\$234.00	\$246.00	\$235.00	\$374.00	\$269.00	\$268.00	\$254.67
Bedrooms 4	\$362.00	\$347.00	\$331.00	\$326.00	\$333.00	\$333.00	\$346.00	\$375.00	\$337.00	\$365.00	\$370.00	\$393.00	\$351.50
Bedrooms 5	\$459.00	\$442.00	\$449.00	\$446.00	\$440.00	\$440.00	\$488.00	\$471.00	\$469.00	\$507.00	\$486.00	\$470.00	\$463.92
Bedrooms 6+	\$660.00	\$610.00	\$593.00	\$512.00	\$539.00	\$539.00	\$597.00	\$617.00	\$605.00	\$588.00	\$610.00	\$621.00	\$590.92

## Average Daily Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$213.00	\$207.00	\$196.00	\$191.00	\$198.00	\$198.00	\$195.00	\$188.00	\$180.00	\$209.00	\$194.00	\$202.00	\$197.58
Bedrooms 2	\$205.00	\$208.00	\$202.00	\$195.00	\$206.00	\$199.00	\$203.00	\$207.00	\$204.00	\$218.00	\$211.00	\$211.00	\$205.75
Bedrooms 3	\$315.00	\$299.00	\$290.00	\$279.00	\$300.00	\$292.00	\$292.00	\$362.00	\$300.00	\$382.00	\$370.00	\$381.00	\$321.83
Bedrooms 4	\$424.00	\$404.00	\$410.00	\$412.00	\$450.00	\$433.00	\$425.00	\$456.00	\$436.00	\$455.00	\$503.00	\$505.00	\$442.75
Bedrooms 5	\$550.00	\$519.00	\$508.00	\$510.00	\$530.00	\$532.00	\$548.00	\$561.00	\$545.00	\$591.00	\$639.00	\$557.00	\$549.17
Bedrooms 6+	\$1,001.00	\$864.00	\$888.00	\$939.00	\$998.00	\$1,028.00	\$990.00	\$986.00	\$889.00	\$968.00	\$979.00	\$962.00	\$957.67

## Average Occupancy Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	53%	38%	56%	50%	39%	49%	58%	46%	53%	68%	60%	54%	52%
Bedrooms 2	32%	32%	52%	47%	39%	50%	59%	45%	50%	64%	63%	52%	49%
Bedrooms 3	29%	29%	47%	38%	29%	50%	65%	45%	47%	52%	54%	45%	44%
Bedrooms 4	26%	29%	41%	30%	27%	47%	58%	39%	40%	48%	50%	52%	41%
Bedrooms 5	32%	25%	40%	28%	29%	47%	60%	42%	37%	42%	50%	48%	40%
Bedrooms 6+	36%	29%	45%	40%	45%	73%	85%	51%	43%	55%	57%	50%	51%

## Average Occupancy Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	35%	50%	69%	65%	55%	71%	71%	68%	70%	80%	73%	74%	65%
Bedrooms 2	53%	56%	71%	67%	58%	73%	78%	68%	70%	81%	77%	71%	69%
Bedrooms 3	42%	43%	64%	50%	48%	70%	81%	61%	67%	74%	70%	61%	61%
Bedrooms 4	42%	41%	67%	47%	48%	67%	74%	53%	57%	65%	67%	65%	58%
Bedrooms 5	45%	41%	52%	47%	45%	63%	74%	62%	55%	56%	57%	57%	55%
Bedrooms 6+	43%	57%	77%	63%	64%	87%	94%	67%	65%	64%	65%	65%	68%

## Revenue (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$1,503.00	\$1,792.00	\$2,637.00	\$2,166.00	\$1,970.00	\$1,968.00	\$2,120.00	\$1,987.00	\$2,286.00	\$2,440.00	\$2,699.00	\$2,026.00	\$25,594.00
Bedrooms 2	\$1,571.00	\$1,462.00	\$2,379.00	\$2,111.00	\$1,840.00	\$2,150.00	\$2,725.00	\$2,269.00	\$2,142.00	\$3,069.00	\$2,921.00	\$2,404.00	\$27,043.00
Bedrooms 3	\$2,061.00	\$1,867.00	\$3,021.00	\$2,422.00	\$2,109.00	\$3,000.00	\$4,046.00	\$3,048.00	\$2,857.00	\$3,588.00	\$3,661.00	\$3,068.00	\$34,748.00
Bedrooms 4	\$2,530.00	\$2,167.00	\$3,456.00	\$2,862.00	\$2,828.00	\$4,517.00	\$5,521.00	\$4,168.00	\$3,404.00	\$4,866.00	\$5,152.00	\$4,756.00	\$46,227.00
Bedrooms 5	\$3,714.00	\$3,011.00	\$4,989.00	\$4,197.00	\$4,070.00	\$5,357.00	\$7,173.00	\$5,395.00	\$4,650.00	\$5,840.00	\$6,685.00	\$6,487.00	\$61,568.00
Bedrooms 6+	\$6,419.00	\$4,970.00	\$7,744.00	\$8,602.00	\$8,880.00	\$11,699.00	\$16,719.00	\$5,761.00	\$6,935.00	\$7,350.00	\$9,879.00	\$8,730.00	\$103,688.00

## Revenue (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$2,678.00	\$2,751.00	\$3,443.00	\$2,875.00	\$2,640.00	\$3,209.00	\$3,414.00	\$3,328.00	\$3,148.00	\$4,034.00	\$3,604.00	\$3,195.00	\$38,319.00
Bedrooms 2	\$2,378.00	\$2,471.00	\$3,269.00	\$2,858.00	\$2,738.00	\$2,928.00	\$3,687.00	\$3,202.00	\$3,078.00	\$3,926.00	\$3,800.00	\$3,498.00	\$37,833.00
Bedrooms 3	\$3,164.00	\$2,843.00	\$4,661.00	\$3,798.00	\$3,368.00	\$4,341.00	\$5,583.00	\$4,350.00	\$4,213.00	\$5,153.00	\$5,029.00	\$4,746.00	\$51,249.00
Bedrooms 4	\$4,191.00	\$4,017.00	\$6,063.00	\$4,467.00	\$4,379.00	\$5,900.00	\$7,465.00	\$5,855.00	\$5,370.00	\$6,540.00	\$7,297.00	\$7,438.00	\$68,982.00
Bedrooms 5	\$5,284.00	\$4,271.00	\$6,725.00	\$5,457.00	\$5,317.00	\$7,442.00	\$9,619.00	\$7,764.00	\$7,035.00	\$7,593.00	\$8,248.00	\$8,181.00	\$82,936.00
Bedrooms 6+	\$9,455.00	\$6,387.00	\$14,600.00	\$11,273.00	\$13,525.00	\$18,498.00	\$19,396.00	\$13,010.00	\$10,515.00	\$10,495.00	\$12,259.00	\$12,244.00	\$151,657.00