# THESHORT TERMSHOP exp 

Average Daily Rate (50th Percentile)

| Bedroms | January | Febuary | March | April | May | June | July | August | September | October | November | December | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Bedrooms1 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | \$175.00 | \$179.00 | \$186.00 | \$45.00 |
| Bedrooms2 | N/A | N/A | N/A | NA | N/A | N/A | N/A | N/A | N/A | \$242.00 | \$247.00 | \$250.00 | \$61.58 |
| Bedrooms3 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | \$346.00 | \$352.00 | \$373.00 | \$89.25 |
| Bedroms 4 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | \$463.00 | \$493.00 | \$540.00 | \$124.67 |
| Bedrooms 5 | N/A | N/A | N/A | NA | N/A | N/A | N/A | N/A | N/A | \$750.00 | \$761.00 | \$828.00 | \$194.92 |
| Bedrooms6+ | N/A | N/A | N/A | NA | N/A | N/A | N/A | N/A | N/A | \$854.00 | \$864.00 | \$825.00 | \$211.92 |

Average Daily Rate (75th Percentile)

| Bedrooms | January | February | March | April | May | June | July | August | September | October | November | December | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Bedrooms1 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | \$238.00 | \$245.00 | \$186.00 | \$55.75 |
| Bedroms2 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | \$281.00 | \$296.00 | \$319.00 | \$74.67 |
| Bedrooms 3 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | \$411.00 | \$424.00 | \$439.00 | \$106.17 |
| Bedrooms 4 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | \$579.00 | \$617.00 | \$635.00 | \$152.58 |
| Bedrooms5 | N/A | N/A | N/A | NA | N/A | N/A | NA | NA | N/A | \$830.00 | \$875.00 | \$910.00 | \$217.92 |
| Bedrooms6+ | N/A | N/A | N/A | NA | N/A | N/A | NA | N/A | N/A | \$1,016.00 | \$1,006.00 | \$1,033.00 | \$254.58 |

Average Occupancy Rate (50th Percentile)

| Bedrooms | January | February | March | April | May | June | July | August | September | October | November | December | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Bedrooms1 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 55\% | 57\% | 48\% | 13\% |
| Bedrooms2 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | NA | N/A | 40\% | 47\% | 40\% | 11\% |
| Bedrooms 3 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 35\% | 47\% | 42\% | 10\% |
| Bedrooms4 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 32\% | 43\% | 38\% | 9\% |
| Bedrooms5 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 29\% | 43\% | 48\% | 10\% |
| Bedrooms6+ | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 27\% | 40\% | 42\% | 9\% |

## Average Occupancy Rate (75th Percentile)

| Bedrooms | January | February | March | April | May | June | July | August | September | October | November | December | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Bedrooms1 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 75\% | 73\% | 62\% | 18\% |
| Bedrooms2 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | NA | N/A | 54\% | 57\% | 55\% | 14\% |
| Bedrooms 3 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 45\% | 57\% | 58\% | 13\% |
| Bedrooms 4 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | NA | N/A | 42\% | 51\% | 50\% | 12\% |
| Bedrooms5 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 39\% | 50\% | 64\% | 13\% |
| Bedrooms6+ | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | 39\% | 43\% | 48\% | 11\% |

Revenue (50th Percentile)

| Bedrooms | January | February | March | April | May | June | July | August | September | October | November | December | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Bedrooms1 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | NA | N/A | \$2,456.00 | \$2,710.00 | \$2,806.00 | \$7,972.00 |
| Bedrooms2 | N/A | N/A | N/A | N/A | N/A | NA | N/A | NA | N/A | \$2,865.00 | \$3,220.00 | \$3,026.00 | \$9,111.00 |
| Bedrooms3 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | \$3,930.00 | \$4,864.00 | \$4,296.00 | \$13,090.00 |
| Bedrooms 4 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | NA | N/A | \$4,603.00 | \$5,425.00 | \$5,593.00 | \$15,621.00 |
| Bedrooms5 | N/A | N/A | N/A | N/A | N/A | NA | N/A | NA | N/A | \$5,833.00 | \$9,245.00 | \$10,104.00 | \$25,182.00 |
| Bedrooms6+ | N/A | N/A | N/A | N/A | N/A | NA | N/A | NA | N/A | \$6,535.00 | \$9,385.00 | \$10,400.00 | \$26,320.00 |

Revenue (75th Percentile)

| Bedrooms | January | February | March | April | May | June | July | August | September | October | November | December | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Bedrooms1 | N/A | N/A | N/A | N/A | N/A | NA | N/A | N/A | N/A | \$4,458.00 | \$4,515.00 | \$4,309.00 | \$13,282.00 |
| Bedrooms2 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | \$4,458.00 | \$4,515.00 | \$4,309.00 | \$13,282.00 |
| Bedrooms 3 | N/A | N/A | N/A | N/A | N/A | NA | N/A | N/A | N/A | \$4,039.00 | \$3,900.00 | \$3,026.00 | \$10,965.00 |
| Bedrooms 4 | N/A | N/A | N/A | N/A | N/A | NA | N/A | N/A | N/A | \$6,134.00 | \$7,906.00 | \$8,109.00 | \$22,149.00 |
| Bedrooms5 | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | \$9,126.00 | \$11,380.00 | \$13,676.00 | \$34,182.00 |
| Bedrooms6+ | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | N/A | \$10,363.00 | \$10,368.00 | \$13,431.00 | \$34,162.00 |

