



THE SHORT TERM SHOP

BROKERED BY
exp
REALTY™

Average Daily Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$223.00	\$219.00	\$210.00	\$200.00	\$211.00	\$220.00	\$229.00	\$234.00	\$233.00	\$234.00	\$247.00	\$249.00	\$225.75
Bedrooms 2	\$241.00	\$240.00	\$231.00	\$219.00	\$237.00	\$255.00	\$267.00	\$264.00	\$275.00	\$280.00	\$289.00	\$288.00	\$257.17
Bedrooms 3	\$333.00	\$317.00	\$321.00	\$301.00	\$331.00	\$331.00	\$344.00	\$348.00	\$346.00	\$348.00	\$365.00	\$372.00	\$338.08
Bedrooms 4	\$444.00	\$429.00	\$433.00	\$393.00	\$437.00	\$442.00	\$458.00	\$454.00	\$475.00	\$474.00	\$488.00	\$481.00	\$450.75
Bedrooms 5	\$575.00	\$575.00	\$563.00	\$490.00	\$553.00	\$570.00	\$601.00	\$619.00	\$664.00	\$686.00	\$675.00	\$670.00	\$603.42
Bedrooms 6+	\$728.00	\$716.00	\$701.00	\$627.00	\$729.00	\$730.00	\$749.00	\$748.00	\$775.00	\$802.00	\$828.00	\$854.00	\$748.92

Average Daily Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$263.00	\$257.00	\$256.00	\$245.00	\$249.00	\$260.00	\$275.00	\$275.00	\$272.00	\$276.00	\$290.00	\$298.00	\$268.00
Bedrooms 2	\$290.00	\$279.00	\$284.00	\$267.00	\$295.00	\$301.00	\$310.00	\$330.00	\$332.00	\$332.00	\$348.00	\$346.00	\$309.50
Bedrooms 3	\$412.00	\$399.00	\$409.00	\$373.00	\$397.00	\$410.00	\$427.00	\$429.00	\$428.00	\$430.00	\$451.00	\$455.00	\$418.33
Bedrooms 4	\$582.00	\$545.00	\$558.00	\$511.00	\$546.00	\$553.00	\$591.00	\$569.00	\$598.00	\$597.00	\$629.00	\$614.00	\$574.42
Bedrooms 5	\$756.00	\$708.00	\$691.00	\$596.00	\$632.00	\$691.00	\$768.00	\$776.00	\$769.00	\$831.00	\$843.00	\$825.00	\$740.50
Bedrooms 6+	\$889.00	\$836.00	\$896.00	\$792.00	\$882.00	\$900.00	\$901.00	\$888.00	\$905.00	\$928.00	\$993.00	\$970.00	\$898.33

Average Occupancy Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	42%	48%	65%	50%	81%	90%	90%	87%	84%	90%	87%	80%	52%
Bedrooms 2	32%	34%	61%	50%	77%	88%	90%	84%	70%	87%	74%	68%	68%
Bedrooms 3	26%	28%	55%	43%	62%	87%	90%	77%	57%	80%	70%	65%	62%
Bedrooms 4	23%	24%	55%	36%	63%	83%	90%	68%	60%	67%	60%	62%	58%
Bedrooms 5	29%	26%	48%	33%	58%	78%	89%	62%	47%	58%	53%	58%	53%
Bedrooms 6+	27%	28%	48%	33%	52%	73%	84%	61%	47%	55%	55%	58%	52%

Average Occupancy Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	58%	69%	74%	71%	93%	95%	97%	93%	93%	97%	93%	90%	85%
Bedrooms 2	48%	52%	74%	73%	90%	93%	96%	93%	87%	94%	87%	81%	81%
Bedrooms 3	39%	41%	68%	67%	83%	93%	97%	87%	77%	90%	83%	74%	75%
Bedrooms 4	35%	38%	65%	62%	77%	93%	97%	81%	67%	77%	77%	77%	71%
Bedrooms 5	42%	41%	65%	59%	77%	90%	96%	81%	60%	71%	70%	68%	68%
Bedrooms 6+	39%	41%	58%	53%	71%	87%	90%	72%	60%	71%	70%	68%	65%

Revenue (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$2,402.00	\$2,760.00	\$3,872.00	\$2,575.00	\$4,335.00	\$5,015.00	\$5,929.00	\$5,620.00	\$5,382.00	\$6,028.00	\$5,479.00	\$5,048.00	\$54,445.00
Bedrooms 2	\$2,152.00	\$2,472.00	\$4,325.00	\$3,015.00	\$4,561.00	\$5,588.00	\$6,019.00	\$6,081.00	\$5,390.00	\$6,451.00	\$5,649.00	\$5,429.00	\$57,133.00
Bedrooms 3	\$2,124.00	\$2,490.00	\$5,223.00	\$3,295.00	\$5,844.00	\$7,288.00	\$8,202.00	\$7,905.00	\$5,700.00	\$7,651.00	\$6,681.00	\$6,458.00	\$68,661.00
Bedrooms 4	\$2,555.00	\$3,246.00	\$6,572.00	\$3,679.00	\$7,298.00	\$9,924.00	\$11,297.00	\$9,124.00	\$6,655.00	\$9,318.00	\$8,300.00	\$8,808.00	\$86,776.00
Bedrooms 5	\$3,870.00	\$4,147.00	\$8,275.00	\$4,850.00	\$9,000.00	\$12,049.00	\$13,968.00	\$12,744.00	\$9,032.00	\$11,676.00	\$11,253.00	\$12,197.00	\$113,061.00
Bedrooms 6+	\$5,529.00	\$4,438.00	\$9,900.00	\$5,974.00	\$10,928.00	\$15,246.00	\$18,565.00	\$14,155.00	\$11,350.00	\$13,925.00	\$13,686.00	\$14,600.00	\$138,296.00

Revenue (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$3,749.00	\$4,179.00	\$5,035.00	\$4,095.00	\$6,051.00	\$6,635.00	\$7,258.00	\$7,143.00	\$6,923.00	\$7,685.00	\$7,041.00	\$6,968.00	\$72,762.00
Bedrooms 2	\$3,386.00	\$3,756.00	\$5,525.00	\$4,275.00	\$6,285.00	\$7,380.00	\$8,104.00	\$7,780.00	\$6,860.00	\$8,095.00	\$7,483.00	\$7,395.00	\$76,324.00
Bedrooms 3	\$3,505.00	\$3,815.00	\$6,681.00	\$5,035.00	\$7,627.00	\$9,555.00	\$11,161.00	\$9,999.00	\$7,666.00	\$9,633.00	\$9,204.00	\$8,459.00	\$92,340.00
Bedrooms 4	\$4,356.00	\$4,930.00	\$9,187.00	\$6,405.00	\$9,805.00	\$12,508.00	\$13,724.00	\$11,773.00	\$9,600.00	\$12,632.00	\$11,778.00	\$12,258.00	\$118,956.00
Bedrooms 5	\$6,216.00	\$6,901.00	\$10,575.00	\$6,875.00	\$12,750.00	\$15,334.00	\$17,775.00	\$15,892.00	\$11,715.00	\$15,626.00	\$14,920.00	\$15,359.00	\$149,938.00
Bedrooms 6+	\$8,749.00	\$7,645.00	\$12,500.00	\$9,476.00	\$16,394.00	\$19,800.00	\$23,036.00	\$19,006.00	\$15,138.00	\$18,890.00	\$18,246.00	\$18,518.00	\$187,398.00