

Average Daily Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$76.00	\$77.00	\$79.00	\$75.00	\$76.00	\$92.00	\$91.00	\$87.00	\$71.00	\$69.00	\$49.00	\$49.00	\$74.25
Bedrooms 2	\$117.00	\$129.00	\$153.00	\$110.00	\$106.00	\$99.00	\$99.00	\$92.00	\$100.00	\$106.00	\$103.00	\$132.00	\$112.17
Bedrooms 3	\$143.00	\$146.00	\$150.00	\$137.00	\$132.00	\$136.00	\$136.00	\$138.00	\$138.00	\$133.00	\$143.00	\$158.00	\$140.83
Bedrooms 4	\$177.00	\$167.00	\$169.00	\$175.00	\$161.00	\$164.00	\$176.00	\$170.00	\$164.00	\$161.00	\$165.00	\$177.00	\$168.83
Bedrooms 5	\$222.00	\$208.00	\$208.00	\$213.00	\$196.00	\$203.00	\$215.00	\$208.00	\$199.00	\$198.00	\$210.00	\$231.00	\$209.25
Bedrooms 6+	\$360.00	\$303.00	\$301.00	\$378.00	\$287.00	\$327.00	\$340.00	\$308.00	\$286.00	\$282.00	\$332.00	\$388.00	\$324.33

Average Daily Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$105.00	\$106.00	\$109.00	\$115.00	\$107.00	\$110.00	\$115.00	\$109.00	\$91.00	\$84.00	\$78.00	\$84.00	\$101.08
Bedrooms 2	\$139.00	\$139.00	\$199.00	\$128.00	\$128.00	\$139.00	\$122.00	\$139.00	\$146.00	\$161.00	\$135.00	\$175.00	\$145.83
Bedrooms 3	\$178.00	\$171.00	\$210.00	\$181.00	\$175.00	\$182.00	\$177.00	\$175.00	\$185.00	\$183.00	\$182.00	\$190.00	\$182.42
Bedrooms 4	\$218.00	\$210.00	\$205.00	\$216.00	\$194.00	\$206.00	\$211.00	\$203.00	\$210.00	\$193.00	\$204.00	\$226.00	\$208.00
Bedrooms 5	\$268.00	\$254.00	\$247.00	\$260.00	\$235.00	\$248.00	\$262.00	\$247.00	\$257.00	\$246.00	\$264.00	\$292.00	\$256.67
Bedrooms 6+	\$491.00	\$441.00	\$437.00	\$498.00	\$411.00	\$443.00	\$471.00	\$431.00	\$416.00	\$411.00	\$460.00	\$553.00	\$455.25

Average Occupancy Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	71%	90%	73%	60%	81%	79%	76%	65%	48%	39%	47%	46%	47%
Bedrooms 2	55%	84%	52%	70%	43%	23%	28%	35%	30%	26%	40%	25%	43%
Bedrooms 3	58%	78%	55%	57%	42%	33%	45%	45%	31%	39%	33%	31%	46%
Bedrooms 4	50%	71%	60%	50%	47%	40%	52%	48%	38%	45%	39%	38%	48%
Bedrooms 5	45%	66%	63%	53%	45%	43%	52%	55%	40%	45%	34%	39%	48%
Bedrooms 6+	42%	59%	61%	53%	45%	53%	58%	45%	35%	45%	30%	35%	47%

Average Occupancy Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	90%	100%	87%	91%	98%	96%	96%	97%	91%	75%	60%	55%	86%
Bedrooms 2	84%	100%	78%	90%	61%	90%	52%	68%	50%	45%	57%	41%	68%
Bedrooms 3	83%	94%	77%	90%	68%	63%	74%	74%	60%	65%	62%	56%	72%
Bedrooms 4	77%	92%	81%	74%	74%	67%	77%	74%	62%	71%	63%	61%	73%
Bedrooms 5	70%	88%	83%	77%	69%	70%	75%	76%	60%	71%	60%	61%	72%
Bedrooms 6+	67%	79%	77%	75%	68%	73%	81%	71%	56%	68%	53%	55%	69%

Revenue (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$1,509.00	\$1,517.00	\$1,269.00	\$1,380.00	\$1,315.00	\$1,332.00	\$1,484.00	\$1,313.00	\$708.00	\$718.00	\$731.00	\$565.00	\$13,841.00
Bedrooms 2	\$1,335.00	\$2,550.00	\$2,213.00	\$992.00	\$1,189.00	\$683.00	\$802.00	\$880.00	\$880.00	\$688.00	\$813.00	\$530.00	\$13,555.00
Bedrooms 3	\$1,804.00	\$2,592.00	\$2,190.00	\$1,951.00	\$1,330.00	\$1,199.00	\$1,662.00	\$1,526.00	\$1,045.00	\$1,171.00	\$1,088.00	\$1,103.00	\$18,661.00
Bedrooms 4	\$1,950.00	\$2,936.00	\$2,570.00	\$2,323.00	\$2,052.00	\$1,710.00	\$2,432.00	\$2,328.00	\$1,637.00	\$1,941.00	\$1,544.00	\$1,764.00	\$25,187.00
Bedrooms 5	\$2,404.00	\$3,620.00	\$3,419.00	\$3,060.00	\$2,534.00	\$2,353.00	\$3,118.00	\$3,048.00	\$2,057.00	\$2,424.00	\$1,794.00	\$2,363.00	\$32,194.00
Bedrooms 6+	\$3,575.00	\$4,810.00	\$5,019.00	\$5,340.00	\$3,592.00	\$4,228.00	\$5,380.00	\$4,145.00	\$2,747.00	\$3,491.00	\$2,871.00	\$3,876.00	\$49,074.00

Revenue (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$1,726.00	\$1,855.00	\$1,822.00	\$1,766.00	\$1,771.00	\$1,847.00	\$2,081.00	\$1,987.00	\$1,578.00	\$1,369.00	\$1,050.00	\$1,009.00	\$19,861.00
Bedrooms 2	\$2,241.00	\$3,429.00	\$2,973.00	\$1,713.00	\$1,799.00	\$1,184.00	\$1,424.00	\$1,698.00	\$1,367.00	\$1,056.00	\$1,335.00	\$949.00	\$21,168.00
Bedrooms 3	\$2,795.00	\$3,502.00	\$3,046.00	\$3,123.00	\$2,149.00	\$2,287.00	\$2,612.00	\$2,635.00	\$2,011.00	\$2,097.00	\$1,882.00	\$2,044.00	\$30,183.00
Bedrooms 4	\$3,165.00	\$3,885.00	\$3,724.00	\$3,319.00	\$3,096.00	\$2,902.00	\$3,789.00	\$3,583.00	\$2,679.00	\$2,904.00	\$2,533.00	\$2,805.00	\$38,384.00
Bedrooms 5	\$3,899.00	\$4,783.00	\$4,731.00	\$4,400.00	\$3,802.00	\$3,747.00	\$4,546.00	\$4,481.00	\$3,275.00	\$3,777.00	\$3,164.00	\$3,695.00	\$48,300.00
Bedrooms 6+	\$6,380.00	\$6,954.00	\$7,501.00	\$7,795.00	\$6,052.00	\$7,276.00	\$8,781.00	\$6,568.00	\$4,559.00	\$5,235.00	\$5,156.00	\$6,250.00	\$78,507.00