



# THE SHORT TERM SHOP

BROKERED BY  
**exp**<sup>TM</sup>  
REALTY

## Average Daily Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$49.00	\$49.00	\$49.00	\$49.00	\$75.00	\$81.00	\$95.00	\$98.00	\$93.00	\$96.00	\$89.00	\$97.00	\$76.67
Bedrooms 2	\$127.00	\$112.00	\$118.00	\$124.00	\$134.00	\$146.00	\$151.00	\$149.00	\$133.00	\$139.00	\$150.00	\$156.00	\$136.58
Bedrooms 3	\$154.00	\$132.00	\$139.00	\$142.00	\$150.00	\$154.00	\$158.00	\$154.00	\$143.00	\$146.00	\$152.00	\$168.00	\$149.33
Bedrooms 4	\$174.00	\$166.00	\$180.00	\$180.00	\$180.00	\$187.00	\$191.00	\$189.00	\$175.00	\$177.00	\$183.00	\$199.00	\$181.75
Bedrooms 5	\$223.00	\$212.00	\$229.00	\$231.00	\$228.00	\$235.00	\$243.00	\$235.00	\$219.00	\$224.00	\$235.00	\$270.00	\$232.00
Bedrooms 6+	\$342.00	\$306.00	\$354.00	\$363.00	\$330.00	\$355.00	\$376.00	\$358.00	\$324.00	\$327.00	\$362.00	\$434.00	\$352.58

## Average Daily Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$80.00	\$78.00	\$76.00	\$77.00	\$109.00	\$113.00	\$132.00	\$146.00	\$140.00	\$151.00	\$122.00	\$121.00	\$112.08
Bedrooms 2	\$170.00	\$132.00	\$134.00	\$148.00	\$156.00	\$166.00	\$169.00	\$177.00	\$166.00	\$171.00	\$174.00	\$190.00	\$162.75
Bedrooms 3	\$190.00	\$167.00	\$173.00	\$171.00	\$180.00	\$183.00	\$182.00	\$185.00	\$176.00	\$176.00	\$183.00	\$201.00	\$180.58
Bedrooms 4	\$218.00	\$212.00	\$229.00	\$225.00	\$222.00	\$225.00	\$234.00	\$227.00	\$214.00	\$216.00	\$218.00	\$251.00	\$224.25
Bedrooms 5	\$279.00	\$260.00	\$290.00	\$286.00	\$286.00	\$295.00	\$313.00	\$295.00	\$269.00	\$273.00	\$290.00	\$344.00	\$290.00
Bedrooms 6+	\$475.00	\$413.00	\$476.00	\$484.00	\$483.00	\$512.00	\$535.00	\$499.00	\$445.00	\$463.00	\$523.00	\$614.00	\$493.50

## Average Occupancy Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	45%	36%	50%	30%	69%	83%	93%	77%	77%	77%	79%	75%	63%
Bedrooms 2	19%	33%	47%	63%	67%	67%	76%	57%	47%	48%	49%	56%	53%
Bedrooms 3	21%	54%	72%	70%	71%	83%	87%	65%	50%	55%	57%	65%	63%
Bedrooms 4	31%	62%	83%	76%	74%	85%	89%	67%	53%	52%	55%	65%	66%
Bedrooms 5	26%	60%	74%	73%	74%	83%	87%	68%	50%	54%	57%	67%	64%
Bedrooms 6+	26%	50%	65%	67%	74%	83%	87%	71%	57%	57%	57%	65%	63%

## Average Occupancy Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	61%	81%	80%	77%	90%	93%	97%	98%	96%	91%	93%	91%	87%
Bedrooms 2	42%	71%	88%	87%	92%	92%	96%	83%	77%	79%	77%	84%	81%
Bedrooms 3	58%	89%	96%	93%	94%	97%	97%	88%	86%	84%	83%	86%	88%
Bedrooms 4	68%	90%	97%	93%	94%	97%	100%	89%	85%	81%	82%	87%	89%
Bedrooms 5	58%	85%	96%	93%	92%	96%	97%	87%	82%	81%	82%	87%	86%
Bedrooms 6+	55%	75%	90%	90%	90%	96%	97%	90%	80%	81%	80%	84%	84%

## Revenue (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$632.00	\$618.00	\$686.00	\$414.00	\$1,149.00	\$1,573.00	\$2,032.00	\$1,603.00	\$1,500.00	\$1,568.00	\$1,701.00	\$1,556.00	\$14,932.00
Bedrooms 2	\$431.00	\$595.00	\$854.00	\$1,598.00	\$1,947.00	\$1,894.00	\$2,292.00	\$1,805.00	\$1,278.00	\$1,508.00	\$1,671.00	\$1,803.00	\$17,676.00
Bedrooms 3	\$567.00	\$1,336.00	\$1,917.00	\$2,155.00	\$2,213.00	\$2,589.00	\$2,955.00	\$2,221.00	\$1,664.00	\$1,802.00	\$1,941.00	\$2,367.00	\$23,727.00
Bedrooms 4	\$1,095.00	\$1,995.00	\$2,850.00	\$2,922.00	\$3,176.00	\$3,598.00	\$3,963.00	\$2,972.00	\$2,166.00	\$2,178.00	\$2,362.00	\$2,867.00	\$32,144.00
Bedrooms 5	\$1,189.00	\$2,653.00	\$3,470.00	\$3,791.00	\$4,264.00	\$4,745.00	\$5,370.00	\$4,010.00	\$2,829.00	\$2,985.00	\$3,356.00	\$4,134.00	\$42,796.00
Bedrooms 6+	\$2,060.00	\$3,658.00	\$4,551.00	\$5,284.00	\$6,108.00	\$7,006.00	\$7,811.00	\$6,344.00	\$4,493.00	\$4,801.00	\$5,206.00	\$6,809.00	\$64,131.00

## Revenue (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$1,372.00	\$1,350.00	\$1,439.00	\$1,655.00	\$2,077.00	\$2,206.00	\$2,622.00	\$2,135.00	\$1,953.00	\$1,863.00	\$2,137.00	\$2,180.00	\$22,989.00
Bedrooms 2	\$810.00	\$1,329.00	\$2,129.00	\$2,682.00	\$2,872.00	\$2,895.00	\$3,377.00	\$2,909.00	\$2,392.00	\$2,510.00	\$2,394.00	\$2,950.00	\$29,249.00
Bedrooms 3	\$1,435.00	\$2,392.00	\$3,072.00	\$3,230.00	\$3,240.00	\$3,690.00	\$4,151.00	\$3,399.00	\$2,751.00	\$2,872.00	\$2,932.00	\$3,390.00	\$36,554.00
Bedrooms 4	\$2,293.00	\$3,140.00	\$4,428.00	\$4,429.00	\$4,558.00	\$4,921.00	\$5,518.00	\$4,387.00	\$3,614.00	\$3,456.00	\$3,588.00	\$4,323.00	\$48,655.00
Bedrooms 5	\$2,699.00	\$4,097.00	\$5,604.00	\$5,599.00	\$5,846.00	\$6,419.00	\$7,234.00	\$5,849.00	\$4,557.00	\$4,640.00	\$5,061.00	\$6,347.00	\$63,952.00
Bedrooms 6+	\$4,650.00	\$5,740.00	\$8,212.00	\$8,510.00	\$9,284.00	\$10,238.00	\$11,655.00	\$9,584.00	\$7,536.00	\$7,781.00	\$8,739.00	\$10,690.00	\$102,619.00