



THE SHORT TERM SHOP

BROKERED BY
exp
REALTY™

Average Daily Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1 Bedroom	\$143.00	\$146.00	\$196.00	\$193.00	\$207.00	\$270.00	\$280.00	\$199.00	\$175.00	\$177.00	\$184.00	\$170.00	\$195.00
2 Bedroom	\$188.00	\$195.00	\$258.00	\$254.00	\$262.00	\$326.00	\$337.00	\$253.00	\$211.00	\$213.00	\$229.00	\$201.00	\$243.92
3 Bedroom	\$249.00	\$252.00	\$354.00	\$347.00	\$352.00	\$450.00	\$471.00	\$352.00	\$276.00	\$290.00	\$299.00	\$266.00	\$329.83
4 Bedroom	\$320.00	\$288.00	\$415.00	\$408.00	\$449.00	\$553.00	\$569.00	\$447.00	\$350.00	\$343.00	\$424.00	\$353.00	\$409.92
5 Bedroom	\$393.00	\$406.00	\$549.00	\$527.00	\$589.00	\$773.00	\$770.00	\$633.00	\$495.00	\$469.00	\$603.00	\$465.00	\$556.00
6+ Bedroom	\$551.00	\$543.00	\$677.00	\$681.00	\$758.00	\$994.00	\$993.00	\$844.00	\$674.00	\$625.00	\$668.00	\$610.00	\$718.17

Average Daily Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1 Bedroom	\$193.00	\$193.00	\$264.00	\$252.00	\$263.00	\$320.00	\$335.00	\$251.00	\$213.00	\$216.00	\$252.00	\$227.00	\$248.25
2 Bedroom	\$232.00	\$254.00	\$339.00	\$328.00	\$341.00	\$405.00	\$418.00	\$320.00	\$273.00	\$278.00	\$326.00	\$275.00	\$315.75
3 Bedroom	\$335.00	\$387.00	\$438.00	\$439.00	\$450.00	\$522.00	\$555.00	\$439.00	\$364.00	\$372.00	\$426.00	\$364.00	\$424.25
4 Bedroom	\$415.00	\$382.00	\$521.00	\$515.00	\$576.00	\$714.00	\$731.00	\$576.00	\$491.00	\$498.00	\$563.00	\$473.00	\$537.92
5 Bedroom	\$580.00	\$656.00	\$702.00	\$691.00	\$737.00	\$969.00	\$979.00	\$819.00	\$731.00	\$785.00	\$796.00	\$701.00	\$762.17
6+ Bedroom	\$821.00	\$812.00	\$1,004.00	\$971.00	\$1,060.00	\$1,333.00	\$1,322.00	\$1,155.00	\$1,023.00	\$987.00	\$1,015.00	\$882.00	\$1,032.08

Average Occupancy Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1 Bedroom	63%	93%	70%	60%	77%	85%	87%	68%	67%	63%	33%	29%	66%
2 Bedroom	50%	86%	59%	47%	61%	81%	84%	58%	48%	48%	30%	26%	57%
3 Bedroom	42%	60%	63%	47%	65%	88%	90%	59%	50%	50%	30%	26%	56%
4 Bedroom	35%	54%	61%	47%	58%	87%	94%	61%	47%	48%	33%	29%	55%
5 Bedroom	29%	39%	53%	47%	58%	87%	91%	61%	43%	45%	30%	29%	51%
6+ Bedroom	19%	29%	64%	53%	57%	90%	94%	58%	46%	47%	33%	29%	52%

Average Occupancy Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1 Bedroom	100%	100%	89%	83%	90%	95%	96%	84%	83%	83%	58%	50%	84%
2 Bedroom	97%	100%	87%	74%	84%	96%	97%	77%	73%	71%	53%	52%	80%
3 Bedroom	97%	100%	90%	77%	87%	100%	100%	77%	70%	71%	57%	45%	81%
4 Bedroom	90%	100%	86%	70%	87%	100%	100%	77%	67%	71%	53%	45%	79%
5 Bedroom	94%	100%	78%	73%	81%	100%	100%	77%	63%	61%	47%	52%	77%
6+ Bedroom	66%	96%	87%	70%	81%	100%	100%	77%	63%	68%	53%	42%	75%

Revenue (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1 Bedroom	\$1,337.00	\$2,673.00	\$3,229.00	\$3,109.00	\$4,050.00	\$5,596.00	\$5,781.00	\$3,715.00	\$2,743.00	\$2,718.00	\$1,309.00	\$1,227.00	\$37,487.00
2 Bedroom	\$1,420.00	\$2,877.00	\$3,373.00	\$3,078.00	\$3,925.00	\$6,141.00	\$6,234.00	\$3,819.00	\$2,353.00	\$2,631.00	\$1,529.00	\$1,335.00	\$38,715.00
3 Bedroom	\$1,611.00	\$2,989.00	\$4,668.00	\$3,989.00	\$5,570.00	\$9,536.00	\$9,529.00	\$5,523.00	\$3,458.00	\$3,872.00	\$2,209.00	\$1,800.00	\$54,754.00
4 Bedroom	\$2,121.00	\$2,832.00	\$6,088.00	\$5,174.00	\$7,180.00	\$12,572.00	\$13,398.00	\$7,440.00	\$4,318.00	\$4,550.00	\$3,300.00	\$2,411.00	\$71,384.00
5 Bedroom	\$2,421.00	\$4,865.00	\$8,060.00	\$6,869.00	\$8,964.00	\$16,671.00	\$18,541.00	\$9,875.00	\$5,572.00	\$6,456.00	\$4,523.00	\$3,542.00	\$96,359.00
6+ Bedroom	\$2,099.00	\$3,432.00	\$11,428.00	\$9,946.00	\$11,945.00	\$21,973.00	\$24,520.00	\$12,212.00	\$7,649.00	\$7,912.00	\$5,450.00	\$5,151.00	\$123,717.00

Revenue (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1 Bedroom	\$3,135.00	\$3,979.00	\$4,675.00	\$4,664.00	\$5,679.00	\$7,731.00	\$8,297.00	\$5,181.00	\$4,019.00	\$4,046.00	\$2,305.00	\$2,196.00	\$55,907.00
2 Bedroom	\$4,020.00	\$4,537.00	\$5,238.00	\$4,814.00	\$5,991.00	\$8,682.00	\$9,483.00	\$5,672.00	\$3,968.00	\$4,129.00	\$2,698.00	\$2,754.00	\$61,986.00
3 Bedroom	\$5,166.00	\$5,551.00	\$7,089.00	\$6,523.00	\$8,263.00	\$12,804.00	\$13,719.00	\$7,714.00	\$5,442.00	\$5,880.00	\$4,045.00	\$3,349.00	\$85,545.00
4 Bedroom	\$4,685.00	\$7,028.00	\$9,311.00	\$7,808.00	\$10,459.00	\$16,315.00	\$17,226.00	\$10,115.00	\$7,057.00	\$7,375.00	\$6,069.00	\$4,560.00	\$108,008.00
5 Bedroom	\$6,236.00	\$8,872.00	\$12,775.00	\$11,017.00	\$14,767.00	\$22,995.00	\$24,116.00	\$14,798.00	\$10,484.00	\$10,002.00	\$8,030.00	\$6,265.00	\$150,357.00
6+ Bedroom	\$4,816.00	\$8,850.00	\$16,163.00	\$14,883.00	\$17,563.00	\$30,259.00	\$32,156.00	\$19,141.00	\$13,059.00	\$13,000.00	\$10,190.00	\$8,757.00	\$188,837.00