



Average Daily Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$150.00	\$150.00	\$183.00	\$199.00	\$222.00	\$257.00	\$271.00	\$213.00	\$198.00	\$194.00	\$169.00	\$168.00	\$197.83
Bedrooms 2	\$209.00	\$204.00	\$239.00	\$238.00	\$269.00	\$319.00	\$329.00	\$254.00	\$231.00	\$215.00	\$199.00	\$197.00	\$241.92
Bedrooms 3	\$272.00	\$261.00	\$309.00	\$323.00	\$364.00	\$453.00	\$484.00	\$351.00	\$305.00	\$294.00	\$250.00	\$251.00	\$326.42
Bedrooms 4	\$342.00	\$341.00	\$411.00	\$429.00	\$475.00	\$601.00	\$618.00	\$476.00	\$403.00	\$391.00	\$375.00	\$369.00	\$435.92
Bedrooms 5	\$461.00	\$439.00	\$565.00	\$593.00	\$632.00	\$809.00	\$861.00	\$650.00	\$543.00	\$509.00	\$500.00	\$539.00	\$591.75
Bedrooms 6+	\$650.00	\$560.00	\$734.00	\$767.00	\$856.00	\$1,046.00	\$1,166.00	\$903.00	\$749.00	\$714.00	\$668.00	\$671.00	\$790.33

Average Daily Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$207.00	\$228.00	\$235.00	\$251.00	\$269.00	\$328.00	\$341.00	\$258.00	\$245.00	\$236.00	\$209.00	\$220.00	\$252.25
Bedrooms 2	\$285.00	\$301.00	\$316.00	\$313.00	\$344.00	\$404.00	\$422.00	\$324.00	\$295.00	\$273.00	\$257.00	\$269.00	\$316.92
Bedrooms 3	\$368.00	\$361.00	\$419.00	\$431.00	\$456.00	\$565.00	\$595.00	\$430.00	\$385.00	\$374.00	\$368.00	\$365.00	\$426.42
Bedrooms 4	\$493.00	\$499.00	\$528.00	\$575.00	\$614.00	\$746.00	\$773.00	\$598.00	\$500.00	\$500.00	\$488.00	\$500.00	\$567.83
Bedrooms 5	\$679.00	\$699.00	\$772.00	\$796.00	\$838.00	\$1,015.00	\$1,124.00	\$818.00	\$728.00	\$690.00	\$731.00	\$706.00	\$799.67
Bedrooms 6+	\$1,035.00	\$847.00	\$1,140.00	\$1,191.00	\$1,245.00	\$1,476.00	\$1,537.00	\$1,267.00	\$1,096.00	\$1,071.00	\$1,000.00	\$1,004.00	\$1,159.08

Average Occupancy Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	35%	83%	40%	80%	46%	62%	68%	55%	57%	61%	33%	23%	54%
Bedrooms 2	39%	83%	42%	48%	48%	70%	81%	61%	60%	65%	33%	23%	54%
Bedrooms 3	32%	71%	45%	44%	55%	77%	86%	70%	67%	69%	43%	29%	57%
Bedrooms 4	26%	68%	53%	50%	58%	82%	92%	71%	67%	71%	43%	29%	59%
Bedrooms 5	28%	48%	48%	47%	57%	80%	87%	68%	67%	71%	40%	29%	56%
Bedrooms 6+	16%	36%	52%	53%	58%	85%	94%	68%	60%	67%	42%	35%	56%

Average Occupancy Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	61%	83%	58%	90%	68%	86%	92%	77%	80%	84%	64%	48%	74%
Bedrooms 2	74%	100%	61%	90%	73%	87%	94%	81%	80%	84%	62%	43%	77%
Bedrooms 3	68%	93%	62%	88%	78%	92%	97%	87%	83%	88%	69%	55%	80%
Bedrooms 4	70%	97%	68%	91%	84%	96%	100%	90%	88%	94%	75%	59%	84%
Bedrooms 5	61%	86%	68%	82%	84%	93%	97%	87%	83%	89%	67%	53%	79%
Bedrooms 6+	39%	72%	68%	85%	84%	100%	100%	84%	80%	84%	67%	52%	76%

Revenue (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$1,122.00	\$2,452.00	\$1,870.00	\$1,853.00	\$2,310.00	\$3,881.00	\$4,400.00	\$3,123.00	\$2,812.00	\$2,790.00	\$1,409.00	\$1,007.00	\$29,029.00
Bedrooms 2	\$1,598.00	\$3,017.00	\$2,391.00	\$1,971.00	\$3,104.00	\$5,355.00	\$6,366.00	\$3,859.00	\$3,330.00	\$3,275.00	\$1,704.00	\$1,232.00	\$37,202.00
Bedrooms 3	\$1,998.00	\$3,113.00	\$3,430.00	\$2,691.00	\$4,490.00	\$7,744.00	\$9,340.00	\$5,777.00	\$4,985.00	\$4,751.00	\$2,720.00	\$1,863.00	\$52,902.00
Bedrooms 4	\$2,160.00	\$3,718.00	\$5,342.00	\$4,050.00	\$6,516.00	\$11,876.00	\$13,974.00	\$8,294.00	\$6,489.00	\$6,419.00	\$3,531.00	\$2,571.00	\$74,940.00
Bedrooms 5	\$3,150.00	\$3,798.00	\$7,772.00	\$5,073.00	\$8,665.00	\$16,615.00	\$19,310.00	\$10,752.00	\$9,416.00	\$9,086.00	\$5,345.00	\$4,194.00	\$103,176.00
Bedrooms 6+	\$2,353.00	\$4,491.00	\$10,465.00	\$8,222.00	\$11,111.00	\$22,057.00	\$27,990.00	\$16,887.00	\$12,240.00	\$12,634.00	\$7,493.00	\$6,534.00	\$142,477.00

Revenue (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$2,153.00	\$4,040.00	\$2,896.00	\$3,263.00	\$3,991.00	\$6,123.00	\$7,239.00	\$4,841.00	\$4,547.00	\$4,416.00	\$2,587.00	\$1,991.00	\$48,087.00
Bedrooms 2	\$3,654.00	\$5,603.00	\$3,945.00	\$3,378.00	\$4,990.00	\$7,786.00	\$9,147.00	\$5,948.00	\$5,210.00	\$5,087.00	\$3,051.00	\$2,157.00	\$59,956.00
Bedrooms 3	\$4,588.00	\$5,955.00	\$5,500.00	\$4,548.00	\$7,408.00	\$11,700.00	\$13,550.00	\$8,643.00	\$7,033.00	\$6,994.00	\$4,587.00	\$3,273.00	\$83,779.00
Bedrooms 4	\$4,945.00	\$7,273.00	\$8,008.00	\$7,617.00	\$11,112.00	\$11,876.00	\$13,974.00	\$8,294.00	\$6,489.00	\$6,419.00	\$3,531.00	\$2,571.00	\$92,109.00
Bedrooms 5	\$7,162.00	\$9,600.00	\$11,701.00	\$10,429.00	\$14,119.00	\$23,642.00	\$26,496.00	\$16,300.00	\$13,674.00	\$13,308.00	\$8,560.00	\$6,531.00	\$161,522.00
Bedrooms 6+	\$6,905.00	\$8,908.00	\$15,547.00	\$15,450.00	\$19,974.00	\$31,391.00	\$37,795.00	\$24,644.00	\$18,097.00	\$19,575.00	\$13,244.00	\$10,877.00	\$222,407.00