



# THE SHORT TERM SHOP

BROKERED BY  
**exp**<sup>TM</sup>  
REALTY

## Average Daily Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$63.00	\$62.00	\$67.00	\$70.00	\$65.00	\$67.00	\$66.00	\$65.00	\$61.00	\$65.00	\$69.00	\$77.00	\$116.42
Bedrooms 2	\$127.00	\$100.00	\$120.00	\$158.00	\$132.00	\$124.00	\$127.00	\$129.00	\$104.00	\$119.00	\$109.00	\$136.00	\$123.75
Bedrooms 3	\$145.00	\$137.00	\$141.00	\$159.00	\$145.00	\$138.00	\$142.00	\$143.00	\$126.00	\$135.00	\$132.00	\$152.00	\$141.25
Bedrooms 4	\$187.00	\$176.00	\$177.00	\$188.00	\$169.00	\$166.00	\$176.00	\$173.00	\$165.00	\$169.00	\$166.00	\$184.00	\$174.67
Bedrooms 5	\$229.00	\$218.00	\$218.00	\$228.00	\$205.00	\$205.00	\$231.00	\$205.00	\$200.00	\$203.00	\$204.00	\$227.00	\$214.42
Bedrooms 6+	\$354.00	\$330.00	\$335.00	\$391.00	\$323.00	\$336.00	\$353.00	\$324.00	\$321.00	\$321.00	\$333.00	\$412.00	\$344.42

## Average Daily Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$79.00	\$78.00	\$77.00	\$83.00	\$79.00	\$75.00	\$75.00	\$80.00	\$73.00	\$84.00	\$77.00	\$96.00	\$79.67
Bedrooms 2	\$173.00	\$123.00	\$130.00	\$164.00	\$144.00	\$135.00	\$143.00	\$141.00	\$130.00	\$134.00	\$122.00	\$160.00	\$141.58
Bedrooms 3	\$187.00	\$177.00	\$177.00	\$185.00	\$168.00	\$162.00	\$169.00	\$168.00	\$167.00	\$167.00	\$165.00	\$186.00	\$173.17
Bedrooms 4	\$231.00	\$213.00	\$211.00	\$223.00	\$196.00	\$195.00	\$206.00	\$202.00	\$197.00	\$206.00	\$202.00	\$223.00	\$208.75
Bedrooms 5	\$275.00	\$257.00	\$259.00	\$274.00	\$238.00	\$242.00	\$252.00	\$237.00	\$239.00	\$241.00	\$250.00	\$278.00	\$253.50
Bedrooms 6+	\$490.00	\$462.00	\$461.00	\$518.00	\$427.00	\$437.00	\$456.00	\$449.00	\$444.00	\$452.00	\$448.00	\$541.00	\$465.42

## Average Occupancy Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	64%	96%	93%	93%	87%	85%	92%	81%	75%	66%	72%	76%	82%
Bedrooms 2	75%	96%	51%	67%	65%	60%	61%	63%	41%	50%	46%	42%	60%
Bedrooms 3	73%	93%	88%	76%	68%	67%	74%	66%	50%	55%	52%	50%	68%
Bedrooms 4	78%	93%	97%	80%	77%	73%	79%	71%	53%	55%	50%	48%	71%
Bedrooms 5	74%	88%	97%	83%	77%	73%	81%	74%	47%	77%	43%	45%	72%
Bedrooms 6+	74%	79%	97%	80%	71%	77%	81%	68%	40%	52%	47%	45%	68%

## Average Occupancy Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	94%	100%	99%	98%	96%	97%	97%	93%	88%	91%	93%	91%	95%
Bedrooms 2	100%	100%	97%	83%	81%	75%	81%	79%	67%	73%	72%	68%	81%
Bedrooms 3	100%	100%	100%	92%	90%	88%	88%	81%	72%	77%	79%	74%	87%
Bedrooms 4	100%	100%	100%	100%	97%	89%	90%	87%	73%	77%	73%	71%	88%
Bedrooms 5	100%	100%	100%	100%	97%	89%	93%	87%	67%	58%	70%	70%	86%
Bedrooms 6+	100%	100%	100%	100%	100%	92%	90%	84%	61%	74%	68%	65%	86%

## Revenue (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$1,127.00	\$1,873.00	\$1,753.00	\$1,711.00	\$1,010.00	\$1,161.00	\$1,248.00	\$1,252.00	\$1,143.00	\$945.00	\$1,509.00	\$1,431.00	\$15,663.00
Bedrooms 2	\$1,422.00	\$2,090.00	\$1,161.00	\$2,486.00	\$2,311.00	\$1,860.00	\$1,970.00	\$1,796.00	\$1,060.00	\$1,495.00	\$1,215.00	\$1,589.00	\$20,455.00
Bedrooms 3	\$1,951.00	\$2,430.00	\$2,527.00	\$2,729.00	\$2,153.00	\$1,959.00	\$2,447.00	\$2,220.00	\$1,588.00	\$1,683.00	\$1,620.00	\$1,951.00	\$25,158.00
Bedrooms 4	\$2,223.00	\$3,003.00	\$3,761.00	\$3,582.00	\$3,059.00	\$2,716.00	\$3,143.00	\$3,172.00	\$2,170.00	\$2,261.00	\$2,051.00	\$2,256.00	\$33,397.00
Bedrooms 5	\$3,078.00	\$3,855.00	\$5,057.00	\$4,533.00	\$3,853.00	\$3,514.00	\$4,266.00	\$4,086.00	\$2,493.00	\$2,980.00	\$2,410.00	\$2,774.00	\$42,899.00
Bedrooms 6+	\$5,314.00	\$5,458.00	\$7,410.00	\$7,537.00	\$5,448.00	\$5,626.00	\$6,716.00	\$6,031.00	\$3,359.00	\$4,283.00	\$3,888.00	\$5,012.00	\$66,082.00

## Revenue (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$1,540.00	\$1,536.00	\$1,973.00	\$1,957.00	\$1,701.00	\$1,553.00	\$1,639.00	\$1,558.00	\$1,342.00	\$1,224.00	\$1,689.00	\$1,952.00	\$19,664.00
Bedrooms 2	\$2,212.00	\$2,645.00	\$2,912.00	\$3,389.00	\$2,963.00	\$2,513.00	\$2,740.00	\$2,747.00	\$1,786.00	\$2,350.00	\$1,813.00	\$2,190.00	\$30,260.00
Bedrooms 3	\$2,971.00	\$3,606.00	\$3,790.00	\$3,693.00	\$3,207.00	\$2,946.00	\$3,446.00	\$3,218.00	\$2,457.00	\$2,625.00	\$2,570.00	\$2,812.00	\$37,341.00
Bedrooms 4	\$4,203.00	\$4,472.00	\$5,099.00	\$4,945.00	\$4,275.00	\$3,904.00	\$4,440.00	\$4,289.00	\$3,244.00	\$3,380.00	\$3,082.00	\$3,247.00	\$48,580.00
Bedrooms 5	\$5,947.00	\$5,754.00	\$3,520.00	\$6,171.00	\$5,252.00	\$4,816.00	\$5,678.00	\$5,225.00	\$3,693.00	\$4,300.00	\$3,655.00	\$4,230.00	\$58,241.00
Bedrooms 6+	\$10,425.00	\$10,198.00	\$10,999.00	\$10,951.00	\$8,731.00	\$9,038.00	\$10,180.00	\$8,520.00	\$5,473.00	\$6,594.00	\$6,010.00	\$7,810.00	\$104,929.00