



# THE SHORT TERM SHOP

BROKERED BY  
**exp**<sup>TM</sup>  
REALTY

## Average Daily Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$164.00	\$157.00	\$152.00	\$146.00	\$165.00	\$172.00	\$168.00	\$159.00	\$164.00	\$169.00	\$173.00	\$170.00	\$163.25
Bedrooms 2	\$174.00	\$171.00	\$163.00	\$151.00	\$165.00	\$171.00	\$182.00	\$178.00	\$187.00	\$198.00	\$195.00	\$200.00	\$177.92
Bedrooms 3	\$264.00	\$270.00	\$259.00	\$250.00	\$262.00	\$263.00	\$285.00	\$288.00	\$311.00	\$316.00	\$314.00	\$320.00	\$283.50
Bedrooms 4	\$380.00	\$376.00	\$360.00	\$356.00	\$374.00	\$377.00	\$411.00	\$421.00	\$419.00	\$420.00	\$432.00	\$432.00	\$396.50
Bedrooms 5	\$474.00	\$498.00	\$462.00	\$510.00	\$542.00	\$553.00	\$601.00	\$550.00	\$601.00	\$599.00	\$608.00	\$591.00	\$549.08
Bedrooms 6+	\$582.00	\$563.00	\$591.00	\$526.00	\$581.00	\$565.00	\$607.00	\$585.00	\$607.00	\$652.00	\$726.00	\$781.00	\$613.83

## Average Daily Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$206.00	\$194.00	\$187.00	\$183.00	\$192.00	\$209.00	\$223.00	\$202.00	\$229.00	\$235.00	\$233.00	\$226.00	\$209.92
Bedrooms 2	\$211.00	\$212.00	\$201.00	\$191.00	\$207.00	\$217.00	\$235.00	\$229.00	\$248.00	\$264.00	\$263.00	\$268.00	\$228.42
Bedrooms 3	\$352.00	\$367.00	\$355.00	\$380.00	\$365.00	\$351.00	\$400.00	\$420.00	\$437.00	\$442.00	\$452.00	\$460.00	\$398.42
Bedrooms 4	\$503.00	\$502.00	\$477.00	\$499.00	\$540.00	\$514.00	\$553.00	\$568.00	\$601.00	\$577.00	\$591.00	\$628.00	\$546.08
Bedrooms 5	\$591.00	\$563.00	\$556.00	\$594.00	\$642.00	\$622.00	\$663.00	\$610.00	\$659.00	\$679.00	\$751.00	\$884.00	\$650.33
Bedrooms 6+	\$743.00	\$684.00	\$920.00	\$1,015.00	\$819.00	\$838.00	\$1,035.00	\$786.00	\$1,103.00	\$1,100.00	\$1,324.00	\$1,406.00	\$981.08

## Average Occupancy Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	42%	45%	45%	89%	61%	70%	89%	81%	77%	92%	83%	73%	71%
Bedrooms 2	33%	38%	50%	86%	62%	79%	90%	84%	82%	90%	80%	76%	71%
Bedrooms 3	32%	34%	52%	83%	61%	76%	90%	83%	71%	90%	80%	67%	68%
Bedrooms 4	26%	31%	46%	86%	48%	70%	90%	78%	63%	87%	74%	68%	64%
Bedrooms 5	32%	33%	42%	77%	50%	60%	86%	74%	60%	81%	73%	56%	60%
Bedrooms 6+	29%	31%	36%	87%	35%	54%	90%	66%	58%	78%	63%	53%	57%

## Average Occupancy Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	53%	63%	67%	100%	75%	88%	97%	93%	93%	97%	97%	93%	85%
Bedrooms 2	54%	55%	71%	100%	84%	93%	97%	94%	93%	97%	93%	90%	85%
Bedrooms 3	48%	52%	65%	97%	77%	90%	97%	94%	90%	97%	93%	87%	82%
Bedrooms 4	42%	45%	64%	100%	71%	90%	97%	92%	84%	94%	92%	87%	80%
Bedrooms 5	42%	50%	66%	93%	79%	85%	100%	95%	83%	92%	86%	81%	80%
Bedrooms 6+	37%	34%	42%	100%	40%	77%	97%	79%	82%	95%	85%	67%	70%

## Revenue (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$1,765.00	\$2,071.00	\$1,586.00	\$2,300.00	\$2,288.00	\$2,455.00	\$3,557.00	\$3,080.00	\$3,122.00	\$3,653.00	\$3,245.00	\$2,938.00	\$32,060.00
Bedrooms 2	\$1,640.00	\$1,842.00	\$2,152.00	\$2,016.00	\$2,652.00	\$2,993.00	\$3,896.00	\$3,827.00	\$3,907.00	\$4,450.00	\$3,940.00	\$3,566.00	\$36,881.00
Bedrooms 3	\$2,552.00	\$2,617.00	\$3,603.00	\$3,968.00	\$4,299.00	\$5,126.00	\$6,089.00	\$6,615.00	\$6,047.00	\$7,199.00	\$6,749.00	\$4,646.00	\$59,510.00
Bedrooms 4	\$3,468.00	\$2,858.00	\$4,233.00	\$5,310.00	\$4,721.00	\$7,085.00	\$7,645.00	\$7,625.00	\$7,963.00	\$8,845.00	\$8,745.00	\$7,293.00	\$75,791.00
Bedrooms 5	\$3,960.00	\$4,253.00	\$5,310.00	\$5,515.00	\$6,930.00	\$6,900.00	\$8,928.00	\$12,194.00	\$9,150.00	\$12,259.00	\$9,258.00	\$9,195.00	\$93,852.00
Bedrooms 6+	\$4,203.00	\$5,068.00	\$5,358.00	\$6,235.00	\$6,476.00	\$8,993.00	\$15,350.00	\$10,074.00	\$10,694.00	\$12,802.00	\$13,798.00	\$11,598.00	\$110,649.00

## Revenue (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$2,617.00	\$2,874.00	\$3,233.00	\$4,017.00	\$3,734.00	\$4,430.00	\$4,952.00	\$5,074.00	\$5,194.00	\$6,556.00	\$6,129.00	\$4,842.00	\$53,652.00
Bedrooms 2	\$2,517.00	\$2,540.00	\$3,217.00	\$3,562.00	\$3,797.00	\$4,323.00	\$5,260.00	\$5,346.00	\$5,380.00	\$6,494.00	\$5,809.00	\$5,037.00	\$53,272.00
Bedrooms 3	\$3,911.00	\$4,426.00	\$6,093.00	\$8,012.00	\$6,758.00	\$7,347.00	\$7,738.00	\$10,247.00	\$8,501.00	\$11,154.00	\$9,771.00	\$7,508.00	\$91,466.00
Bedrooms 4	\$5,151.00	\$5,774.00	\$7,163.00	\$8,718.00	\$7,993.00	\$9,303.00	\$11,440.00	\$12,016.00	\$10,826.00	\$14,516.00	\$12,434.00	\$10,938.00	\$116,273.00
Bedrooms 5	\$5,513.00	\$5,733.00	\$8,300.00	\$12,623.00	\$10,978.00	\$9,907.00	\$15,717.00	\$16,073.00	\$12,214.00	\$16,903.00	\$17,110.00	\$14,094.00	\$145,165.00
Bedrooms 6+	\$7,075.00	\$6,147.00	\$9,581.00	\$13,902.00	\$11,344.00	\$13,607.00	\$19,843.00	\$14,362.00	\$17,068.00	\$18,977.00	\$23,008.00	\$24,044.00	\$178,958.00