



# THE SHORT TERM SHOP

BROKERED BY  
**exp**<sup>TM</sup>  
REALTY

## Average Daily Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$166.00	\$166.00	\$171.00	\$171.00	\$170.00	\$165.00	\$182.00	\$173.00	\$176.00	\$183.00	\$183.00	\$171.00	\$173.08
Bedrooms 2	\$210.00	\$219.00	\$223.00	\$220.00	\$223.00	\$228.00	\$230.00	\$222.00	\$233.00	\$252.00	\$251.00	\$250.00	\$230.08
Bedrooms 3	\$267.00	\$264.00	\$256.00	\$263.00	\$269.00	\$282.00	\$291.00	\$276.00	\$278.00	\$299.00	\$297.00	\$296.00	\$278.17
Bedrooms 4	\$331.00	\$335.00	\$322.00	\$347.00	\$330.00	\$373.00	\$362.00	\$340.00	\$344.00	\$376.00	\$384.00	\$382.00	\$352.17
Bedrooms 5	\$388.00	\$377.00	\$427.00	\$408.00	\$429.00	\$445.00	\$467.00	\$446.00	\$469.00	\$495.00	\$521.00	\$506.00	\$448.17
Bedrooms 6+	\$488.00	\$544.00	\$506.00	\$487.00	\$531.00	\$493.00	\$490.00	\$543.00	\$536.00	\$518.00	\$550.00	\$634.00	\$526.67

## Average Daily Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$188.00	\$199.00	\$221.00	\$219.00	\$223.00	\$207.00	\$236.00	\$209.00	\$222.00	\$226.00	\$248.00	\$232.00	\$219.17
Bedrooms 2	\$264.00	\$271.00	\$280.00	\$274.00	\$280.00	\$294.00	\$314.00	\$275.00	\$292.00	\$302.00	\$308.00	\$305.00	\$288.25
Bedrooms 3	\$323.00	\$317.00	\$334.00	\$331.00	\$342.00	\$358.00	\$381.00	\$336.00	\$343.00	\$372.00	\$369.00	\$374.00	\$348.33
Bedrooms 4	\$421.00	\$432.00	\$403.00	\$420.00	\$427.00	\$464.00	\$484.00	\$431.00	\$435.00	\$486.00	\$473.00	\$480.00	\$446.33
Bedrooms 5	\$445.00	\$443.00	\$506.00	\$503.00	\$503.00	\$545.00	\$537.00	\$518.00	\$564.00	\$604.00	\$594.00	\$657.00	\$534.92
Bedrooms 6+	\$583.00	\$558.00	\$660.00	\$561.00	\$633.00	\$549.00	\$831.00	\$854.00	\$826.00	\$588.00	\$971.00	\$1,069.00	\$723.58

## Average Occupancy Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	65%	68%	83%	81%	73%	87%	90%	70%	73%	87%	74%	74%	77%
Bedrooms 2	58%	61%	77%	79%	72%	87%	93%	73%	73%	85%	77%	69%	75%
Bedrooms 3	52%	58%	77%	72%	71%	86%	94%	65%	64%	79%	70%	65%	71%
Bedrooms 4	45%	61%	77%	67%	65%	80%	93%	57%	50%	65%	67%	65%	66%
Bedrooms 5	52%	58%	74%	77%	79%	81%	94%	55%	63%	74%	73%	71%	71%
Bedrooms 6+	34%	64%	87%	83%	86%	92%	94%	64%	68%	81%	76%	66%	75%

## Average Occupancy Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	77%	82%	90%	90%	90%	95%	97%	89%	90%	97%	90%	88%	90%
Bedrooms 2	78%	79%	92%	93%	93%	97%	100%	89%	88%	97%	93%	87%	91%
Bedrooms 3	71%	81%	90%	87%	89%	97%	100%	84%	83%	92%	86%	81%	87%
Bedrooms 4	66%	88%	91%	87%	87%	97%	100%	86%	80%	84%	87%	81%	86%
Bedrooms 5	64%	90%	79%	93%	94%	88%	98%	91%	73%	89%	86%	86%	86%
Bedrooms 6+	53%	91%	97%	91%	97%	100%	100%	79%	96%	89%	82%	90%	89%

## Revenue (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$2,599.00	\$2,727.00	\$3,716.00	\$3,572.00	\$3,277.00	\$3,848.00	\$4,193.00	\$3,342.00	\$3,306.00	\$4,268.00	\$3,859.00	\$3,404.00	\$42,111.00
Bedrooms 2	\$3,050.00	\$3,086.00	\$4,619.00	\$4,261.00	\$4,089.00	\$4,464.00	\$5,089.00	\$3,769.00	\$4,039.00	\$5,011.00	\$4,467.00	\$4,047.00	\$49,991.00
Bedrooms 3	\$3,480.00	\$3,783.00	\$5,490.00	\$4,747.00	\$4,865.00	\$5,794.00	\$6,807.00	\$4,683.00	\$4,484.00	\$6,325.00	\$5,275.00	\$5,170.00	\$60,903.00
Bedrooms 4	\$3,995.00	\$4,218.00	\$6,339.00	\$5,407.00	\$5,199.00	\$7,164.00	\$7,949.00	\$5,454.00	\$4,848.00	\$6,445.00	\$6,510.00	\$6,075.00	\$69,603.00
Bedrooms 5	\$4,413.00	\$4,905.00	\$6,994.00	\$7,653.00	\$7,644.00	\$9,384.00	\$11,130.00	\$6,579.00	\$6,594.00	\$10,873.00	\$10,716.00	\$9,030.00	\$95,915.00
Bedrooms 6+	\$5,213.00	\$10,275.00	\$11,618.00	\$12,104.00	\$10,548.00	\$13,599.00	\$12,868.00	\$8,675.00	\$8,854.00	\$12,938.00	\$12,576.00	\$10,480.00	\$129,748.00

## Revenue (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$3,791.00	\$3,822.00	\$4,844.00	\$9,847.00	\$4,867.00	\$5,107.00	\$5,581.00	\$4,690.00	\$4,506.00	\$5,634.00	\$5,154.00	\$4,646.00	\$62,489.00
Bedrooms 2	\$4,530.00	\$4,274.00	\$6,033.00	\$5,769.00	\$5,639.00	\$6,353.00	\$7,367.00	\$5,683.00	\$5,779.00	\$7,038.00	\$6,461.00	\$5,953.00	\$70,879.00
Bedrooms 3	\$5,012.00	\$5,436.00	\$7,118.00	\$6,534.00	\$6,899.00	\$8,237.00	\$9,948.00	\$6,405.00	\$6,447.00	\$8,415.00	\$7,224.00	\$7,126.00	\$83,801.00
Bedrooms 4	\$5,715.00	\$6,858.00	\$8,979.00	\$8,239.00	\$18,052.00	\$10,710.00	\$11,421.00	\$8,170.00	\$7,415.00	\$9,584.00	\$9,255.00	\$8,649.00	\$113,047.00
Bedrooms 5	\$7,636.00	\$6,787.00	\$9,821.00	\$10,718.00	\$18,881.00	\$11,335.00	\$14,804.00	\$8,608.00	\$10,295.00	\$12,793.00	\$12,950.00	\$11,772.00	\$128,400.00
Bedrooms 6+	\$6,350.00	\$11,725.00	\$14,728.00	\$14,853.00	\$14,856.00	\$15,481.00	\$15,082.00	\$12,881.00	\$13,460.00	\$15,729.00	\$15,050.00	\$14,542.00	\$164,737.00