



# THE SHORT TERM SHOP

BROKERED BY  
**exp**  
REALTY™

## Average Daily Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$109.00	\$115.00	\$117.00	\$131.00	\$137.00	\$142.00	\$150.00	\$142.00	\$131.00	\$121.00	\$104.00	\$81.00	\$123.33
Bedrooms 2	\$93.00	\$105.00	\$144.00	\$148.00	\$157.00	\$201.00	\$204.00	\$191.00	\$160.00	\$155.00	\$156.00	\$160.00	\$156.17
Bedrooms 3	\$159.00	\$171.00	\$192.00	\$218.00	\$252.00	\$359.00	\$348.00	\$325.00	\$231.00	\$195.00	\$199.00	\$178.00	\$235.58
Bedrooms 4	\$239.00	\$217.00	\$243.00	\$269.00	\$326.00	\$477.00	\$492.00	\$439.00	\$296.00	\$259.00	\$250.00	\$235.00	\$311.83
Bedrooms 5	\$300.00	\$286.00	\$255.00	\$338.00	\$437.00	\$687.00	\$708.00	\$633.00	\$429.00	\$336.00	\$346.00	\$346.00	\$425.08
Bedrooms 6+	\$395.00	\$500.00	\$515.00	\$550.00	\$680.00	\$1,019.00	\$1,205.00	\$1,010.00	\$656.00	\$459.00	\$619.00	\$571.00	\$681.58

## Average Daily Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$119.00	\$116.00	\$130.00	\$144.00	\$155.00	\$174.00	\$172.00	\$155.00	\$150.00	\$141.00	\$134.00	\$123.00	\$142.75
Bedrooms 2	\$108.00	\$177.00	\$159.00	\$168.00	\$187.00	\$231.00	\$236.00	\$222.00	\$204.00	\$185.00	\$181.00	\$183.00	\$186.75
Bedrooms 3	\$190.00	\$208.00	\$253.00	\$302.00	\$313.00	\$494.00	\$524.00	\$430.00	\$293.00	\$240.00	\$279.00	\$249.00	\$314.58
Bedrooms 4	\$345.00	\$263.00	\$300.00	\$394.00	\$439.00	\$718.00	\$731.00	\$657.00	\$415.00	\$350.00	\$345.00	\$347.00	\$442.00
Bedrooms 5	\$384.00	\$409.00	\$417.00	\$440.00	\$582.00	\$890.00	\$1,052.00	\$857.00	\$625.00	\$500.00	\$617.00	\$524.00	\$608.08
Bedrooms 6+	\$544.00	\$877.00	\$672.00	\$678.00	\$1,028.00	\$1,546.00	\$1,591.00	\$1,326.00	\$905.00	\$784.00	\$907.00	\$852.00	\$975.83

## Average Occupancy Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	32%	59%	71%	73%	94%	95%	95%	85%	47%	69%	33%	42%	66%
Bedrooms 2	91%	86%	71%	79%	85%	91%	100%	79%	63%	58%	30%	33%	72%
Bedrooms 3	46%	48%	89%	89%	94%	100%	100%	94%	77%	64%	37%	29%	72%
Bedrooms 4	39%	54%	68%	87%	90%	100%	100%	97%	71%	71%	38%	28%	70%
Bedrooms 5	43%	97%	75%	79%	87%	100%	100%	95%	59%	57%	27%	42%	72%
Bedrooms 6+	97%	96%	87%	50%	84%	100%	100%	86%	68%	47%	47%	26%	74%

## Average Occupancy Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	42%	65%	81%	92%	100%	100%	100%	94%	67%	84%	49%	92%	81%
Bedrooms 2	94%	96%	85%	90%	94%	100%	100%	94%	85%	95%	54%	53%	87%
Bedrooms 3	100%	91%	100%	100%	100%	100%	100%	100%	100%	88%	57%	48%	90%
Bedrooms 4	85%	96%	100%	100%	100%	100%	100%	100%	100%	100%	75%	51%	92%
Bedrooms 5	73%	100%	98%	100%	100%	100%	100%	100%	95%	84%	87%	60%	91%
Bedrooms 6+	100%	100%	100%	77%	100%	100%	100%	100%	93%	91%	80%	60%	92%

## Revenue (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$1,195.00	\$1,280.00	\$1,465.00	\$1,830.00	\$2,600.00	\$2,667.00	\$3,429.00	\$3,105.00	\$1,528.00	\$1,798.00	\$791.00	\$740.00	\$22,428.00
Bedrooms 2	\$1,723.00	\$1,350.00	\$2,650.00	\$2,315.00	\$2,890.00	\$3,772.00	\$4,330.00	\$3,930.00	\$1,887.00	\$1,935.00	\$870.00	\$920.00	\$28,572.00
Bedrooms 3	\$903.00	\$1,400.00	\$3,585.00	\$3,561.00	\$4,312.00	\$6,738.00	\$8,355.00	\$6,562.00	\$3,376.00	\$2,730.00	\$1,820.00	\$1,400.00	\$44,742.00
Bedrooms 4	\$717.00	\$1,975.00	\$3,179.00	\$4,411.00	\$6,381.00	\$9,629.00	\$12,688.00	\$9,496.00	\$4,728.00	\$3,681.00	\$2,325.00	\$1,861.00	\$61,071.00
Bedrooms 5	\$2,490.00	\$3,509.00	\$3,192.00	\$4,708.00	\$6,275.00	\$11,576.00	\$15,778.00	\$12,030.00	\$5,220.00	\$4,077.00	\$2,708.00	\$2,865.00	\$74,428.00
Bedrooms 6+	\$7,500.00	\$1,033.00	\$4,705.00	\$4,986.00	\$10,006.00	\$18,260.00	\$21,479.00	\$22,471.00	\$9,115.00	\$5,934.00	\$6,317.00	\$3,340.00	\$115,146.00

## Revenue (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$1,242.00	\$1,388.00	\$2,580.00	\$2,606.00	\$3,763.00	\$3,870.00	\$4,313.00	\$3,956.00	\$1,759.00	\$1,960.00	\$1,545.00	\$1,349.00	\$30,331.00
Bedrooms 2	\$2,271.00	\$2,500.00	\$3,313.00	\$2,845.00	\$4,417.00	\$4,303.00	\$6,130.00	\$4,897.00	\$3,073.00	\$2,950.00	\$2,167.00	\$1,113.00	\$39,779.00
Bedrooms 3	\$2,111.00	\$2,669.00	\$5,033.00	\$5,558.00	\$6,251.00	\$10,985.00	\$13,349.00	\$10,163.00	\$4,920.00	\$4,026.00	\$4,000.00	\$2,582.00	\$71,647.00
Bedrooms 4	\$1,640.00	\$4,328.00	\$4,875.00	\$6,279.00	\$8,277.00	\$14,117.00	\$17,453.00	\$13,388.00	\$7,192.00	\$5,918.00	\$3,773.00	\$3,737.00	\$90,977.00
Bedrooms 5	\$4,971.00	\$8,406.00	\$6,585.00	\$7,076.00	\$10,989.00	\$17,289.00	\$22,931.00	\$16,307.00	\$8,032.00	\$6,538.00	\$5,082.00	\$4,513.00	\$118,719.00
Bedrooms 6+	\$10,062.00	\$8,341.00	\$12,756.00	\$8,012.00	\$16,598.00	\$27,976.00	\$36,568.00	\$29,068.00	\$15,168.00	\$9,775.00	\$12,186.00	\$5,843.00	\$192,353.00