



# THE SHORT TERM SHOP

BROKERED BY  
**exp**  
REALTY™

## Average Daily Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$115.00	\$101.00	\$106.00	\$115.00	\$140.00	\$165.00	\$176.00	\$164.00	\$146.00	\$130.00	\$130.00	\$141.00	\$135.75
Bedrooms 2	\$155.00	\$150.00	\$147.00	\$152.00	\$170.00	\$200.00	\$208.00	\$195.00	\$177.00	\$164.00	\$163.00	\$170.00	\$170.92
Bedrooms 3	\$191.00	\$190.00	\$186.00	\$200.00	\$235.00	\$299.00	\$320.00	\$290.00	\$223.00	\$200.00	\$204.00	\$201.00	\$228.25
Bedrooms 4	\$295.00	\$257.00	\$254.00	\$267.00	\$344.00	\$450.00	\$488.00	\$422.00	\$302.00	\$262.00	\$282.00	\$257.00	\$321.67
Bedrooms 5	\$369.00	\$372.00	\$383.00	\$343.00	\$507.00	\$615.00	\$646.00	\$525.00	\$353.00	\$292.00	\$318.00	\$319.00	\$420.17
Bedrooms 6+	\$567.00	\$574.00	\$511.00	\$479.00	\$775.00	\$996.00	\$1,135.00	\$895.00	\$571.00	\$499.00	\$539.00	\$540.00	\$673.42

## Average Daily Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$162.00	\$130.00	\$130.00	\$140.00	\$151.00	\$180.00	\$198.00	\$200.00	\$166.00	\$163.00	\$168.00	\$175.00	\$163.58
Bedrooms 2	\$197.00	\$177.00	\$184.00	\$189.00	\$206.00	\$241.00	\$248.00	\$224.00	\$222.00	\$186.00	\$188.00	\$199.00	\$205.08
Bedrooms 3	\$278.00	\$282.00	\$248.00	\$289.00	\$306.00	\$396.00	\$400.00	\$346.00	\$286.00	\$242.00	\$269.00	\$257.00	\$299.92
Bedrooms 4	\$396.00	\$386.00	\$329.00	\$345.00	\$443.00	\$577.00	\$608.00	\$520.00	\$364.00	\$352.00	\$329.00	\$343.00	\$416.00
Bedrooms 5	\$479.00	\$441.00	\$500.00	\$537.00	\$619.00	\$797.00	\$867.00	\$656.00	\$452.00	\$361.00	\$507.00	\$519.00	\$561.25
Bedrooms 6+	\$640.00	\$646.00	\$658.00	\$690.00	\$931.00	\$1,395.00	\$1,554.00	\$1,093.00	\$759.00	\$634.00	\$752.00	\$878.00	\$885.83

## Average Occupancy Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	39%	41%	49%	93%	61%	86%	97%	87%	63%	65%	73%	60%	68%
Bedrooms 2	32%	45%	36%	50%	66%	90%	100%	94%	86%	69%	50%	31%	62%
Bedrooms 3	36%	55%	56%	83%	70%	90%	100%	100%	93%	76%	57%	54%	73%
Bedrooms 4	35%	41%	67%	77%	70%	94%	100%	100%	93%	74%	43%	52%	71%
Bedrooms 5	19%	41%	35%	68%	68%	100%	100%	100%	92%	72%	37%	39%	64%
Bedrooms 6+	54%	52%	90%	80%	71%	100%	100%	100%	97%	76%	35%	61%	76%

## Average Occupancy Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	56%	67%	67%	100%	83%	96%	100%	95%	93%	97%	100%	72%	86%
Bedrooms 2	41%	71%	73%	91%	86%	100%	100%	100%	97%	90%	73%	58%	82%
Bedrooms 3	55%	72%	87%	96%	86%	100%	100%	100%	100%	100%	95%	100%	91%
Bedrooms 4	74%	74%	100%	100%	94%	100%	100%	100%	100%	96%	90%	97%	94%
Bedrooms 5	52%	71%	92%	98%	89%	100%	100%	100%	100%	93%	78%	100%	89%
Bedrooms 6+	62%	100%	100%	100%	93%	100%	100%	100%	100%	100%	71%	100%	94%

## Revenue (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$1,090.00	\$1,092.00	\$1,343.00	\$1,493.00	\$2,214.00	\$3,150.00	\$4,956.00	\$4,050.00	\$3,174.00	\$2,083.00	\$1,686.00	\$1,996.00	\$28,327.00
Bedrooms 2	\$1,055.00	\$1,575.00	\$1,285.00	\$1,283.00	\$2,060.00	\$3,590.00	\$5,006.00	\$4,416.00	\$3,374.00	\$3,107.00	\$1,756.00	\$1,358.00	\$29,865.00
Bedrooms 3	\$1,663.00	\$2,128.00	\$2,113.00	\$2,654.00	\$3,651.00	\$6,360.00	\$8,680.00	\$7,287.00	\$4,548.00	\$3,420.00	\$3,084.00	\$1,829.00	\$47,407.00
Bedrooms 4	\$2,035.00	\$1,928.00	\$2,775.00	\$3,628.00	\$5,458.00	\$8,227.00	\$12,005.00	\$9,226.00	\$6,493.00	\$4,635.00	\$2,650.00	\$3,000.00	\$62,060.00
Bedrooms 5	\$1,406.00	\$1,473.00	\$2,198.00	\$2,522.00	\$6,255.00	\$15,710.00	\$18,102.00	\$13,635.00	\$6,950.00	\$4,938.00	\$3,475.00	\$2,565.00	\$79,229.00
Bedrooms 6+	\$7,762.00	\$5,991.00	\$4,768.00	\$9,870.00	\$10,515.00	\$20,164.00	\$29,824.00	\$21,063.00	\$11,545.00	\$8,781.00	\$5,055.00	\$6,577.00	\$141,915.00

## Revenue (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$1,585.00	\$1,809.00	\$1,873.00	\$2,719.00	\$3,381.00	\$3,908.00	\$5,504.00	\$5,023.00	\$4,256.00	\$3,088.00	\$2,729.00	\$2,650.00	\$38,525.00
Bedrooms 2	\$2,232.00	\$2,337.00	\$2,022.00	\$2,415.00	\$3,297.00	\$5,023.00	\$6,864.00	\$5,722.00	\$4,910.00	\$4,102.00	\$2,955.00	\$1,801.00	\$43,680.00
Bedrooms 3	\$3,195.00	\$3,990.00	\$3,280.00	\$4,526.00	\$5,909.00	\$8,648.00	\$11,041.00	\$8,987.00	\$6,148.00	\$5,413.00	\$4,699.00	\$3,990.00	\$69,826.00
Bedrooms 4	\$3,909.00	\$4,515.00	\$5,617.00	\$6,500.00	\$8,466.00	\$11,506.00	\$16,271.00	\$13,475.00	\$8,159.00	\$6,269.00	\$5,165.00	\$4,564.00	\$94,416.00
Bedrooms 5	\$3,175.00	\$4,409.00	\$4,973.00	\$6,071.00	\$11,597.00	\$21,661.00	\$22,706.00	\$17,700.00	\$9,925.00	\$6,776.00	\$6,723.00	\$5,125.00	\$120,841.00
Bedrooms 6+	\$10,614.00	\$7,452.00	\$10,271.00	\$15,845.00	\$17,194.00	\$27,886.00	\$42,790.00	\$29,959.00	\$16,290.00	\$14,130.00	\$7,794.00	\$23,656.00	\$223,881.00