



THE SHORT TERM SHOP

BROKERED BY
exp
REALTY™

Average Daily Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1 Bedroom	\$113.00	\$128.00	\$150.00	\$142.00	\$150.00	\$159.00	\$158.00	\$153.00	\$141.00	\$138.00	\$143.00	\$124.00	\$141.58
2 Bedroom	\$169.00	\$185.00	\$216.00	\$209.00	\$220.00	\$223.00	\$224.00	\$232.00	\$203.00	\$209.00	\$205.00	\$187.00	\$206.83
3 Bedroom	\$245.00	\$274.00	\$315.00	\$298.00	\$315.00	\$326.00	\$331.00	\$331.00	\$293.00	\$303.00	\$291.00	\$265.00	\$298.92
4 Bedroom	\$392.00	\$389.00	\$432.00	\$417.00	\$440.00	\$465.00	\$465.00	\$470.00	\$432.00	\$441.00	\$427.00	\$400.00	\$430.83
5 Bedroom	\$459.00	\$473.00	\$533.00	\$513.00	\$577.00	\$656.00	\$628.00	\$662.00	\$563.00	\$575.00	\$565.00	\$548.00	\$562.67
6+ Bedroom	\$700.00	\$818.00	\$817.00	\$818.00	\$805.00	\$942.00	\$879.00	\$887.00	\$705.00	\$871.00	\$848.00	\$798.00	\$824.00

Average Daily Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1 Bedroom	\$152.00	\$160.00	\$181.00	\$169.00	\$191.00	\$198.00	\$199.00	\$195.00	\$196.00	\$214.00	\$180.00	\$166.00	\$183.42
2 Bedroom	\$219.00	\$233.00	\$268.00	\$255.00	\$277.00	\$290.00	\$287.00	\$289.00	\$267.00	\$310.00	\$268.00	\$249.00	\$267.67
3 Bedroom	\$313.00	\$350.00	\$391.00	\$371.00	\$395.00	\$420.00	\$421.00	\$436.00	\$381.00	\$483.00	\$385.00	\$355.00	\$391.75
4 Bedroom	\$503.00	\$500.00	\$551.00	\$538.00	\$566.00	\$583.00	\$589.00	\$622.00	\$546.00	\$598.00	\$542.00	\$525.00	\$555.25
5 Bedroom	\$612.00	\$675.00	\$681.00	\$699.00	\$751.00	\$820.00	\$817.00	\$860.00	\$743.00	\$972.00	\$808.00	\$725.00	\$763.58
6+ Bedroom	\$939.00	\$1,000.00	\$981.00	\$956.00	\$1,046.00	\$1,202.00	\$1,245.00	\$1,146.00	\$987.00	\$1,131.00	\$1,040.00	\$1,074.00	\$1,062.25

Average Occupancy Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1 Bedroom	27%	32%	53%	43%	42%	71%	71%	54%	33%	30%	23%	26%	42%
2 Bedroom	23%	25%	52%	40%	45%	67%	71%	54%	33%	25%	23%	25%	40%
3 Bedroom	19%	21%	42%	33%	41%	63%	71%	52%	29%	23%	23%	23%	37%
4 Bedroom	14%	18%	42%	33%	39%	71%	77%	48%	30%	26%	27%	26%	38%
5 Bedroom	19%	25%	42%	37%	45%	67%	68%	52%	30%	26%	27%	30%	39%
6+ Bedroom	23%	25%	45%	50%	47%	63%	71%	54%	30%	29%	27%	16%	40%

Average Occupancy Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1 Bedroom	52%	60%	76%	65%	69%	88%	90%	71%	57%	50%	51%	61%	66%
2 Bedroom	42%	50%	71%	62%	65%	87%	90%	71%	57%	48%	43%	42%	61%
3 Bedroom	42%	43%	61%	53%	58%	83%	87%	68%	50%	45%	38%	39%	56%
4 Bedroom	32%	39%	61%	53%	58%	87%	90%	65%	50%	44%	43%	42%	55%
5 Bedroom	32%	41%	68%	57%	61%	87%	87%	68%	47%	48%	43%	48%	57%
6+ Bedroom	50%	50%	65%	77%	69%	87%	90%	69%	48%	52%	53%	55%	64%

Revenue (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1 Bedroom	\$889.00	\$965.00	\$2,074.00	\$1,636.00	\$1,784.00	\$2,568.00	\$2,611.00	\$2,135.00	\$1,103.00	\$1,046.00	\$823.00	\$806.00	\$18,440.00
2 Bedroom	\$995.00	\$1,114.00	\$2,936.00	\$2,075.00	\$2,642.00	\$3,622.00	\$3,785.00	\$3,183.00	\$1,422.00	\$1,481.00	\$1,275.00	\$1,249.00	\$25,779.00
3 Bedroom	\$1,199.00	\$1,462.00	\$3,468.00	\$2,750.00	\$3,450.00	\$4,845.00	\$5,153.00	\$4,470.00	\$2,082.00	\$2,010.00	\$1,768.00	\$1,800.00	\$34,457.00
4 Bedroom	\$1,625.00	\$1,898.00	\$4,704.00	\$3,791.00	\$5,081.00	\$7,991.00	\$9,295.00	\$6,435.00	\$3,136.00	\$3,069.00	\$2,924.00	\$2,646.00	\$52,595.00
5 Bedroom	\$2,373.00	\$3,207.00	\$6,867.00	\$5,617.00	\$7,710.00	\$10,311.00	\$11,652.00	\$8,905.00	\$5,057.00	\$4,829.00	\$4,223.00	\$4,060.00	\$74,811.00
6+ Bedroom	\$3,950.00	\$4,590.00	\$9,348.00	\$8,012.00	\$10,344.00	\$12,190.00	\$11,222.00	\$11,387.00	\$4,318.00	\$5,683.00	\$6,276.00	\$4,295.00	\$91,615.00

Revenue (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1 Bedroom	\$1,421.00	\$1,595.00	\$3,062.00	\$2,365.00	\$2,584.00	\$3,619.00	\$3,925.00	\$2,976.00	\$1,872.00	\$1,811.00	\$1,464.00	\$1,413.00	\$28,107.00
2 Bedroom	\$1,794.00	\$1,801.00	\$3,984.00	\$3,105.00	\$3,700.00	\$5,190.00	\$5,500.00	\$4,309.00	\$2,771.00	\$2,342.00	\$2,015.00	\$1,990.00	\$38,501.00
3 Bedroom	\$2,332.00	\$2,436.00	\$5,150.00	\$4,247.00	\$5,150.00	\$7,400.00	\$8,185.00	\$6,379.00	\$3,969.00	\$3,443.00	\$2,812.00	\$3,038.00	\$54,541.00
4 Bedroom	\$2,708.00	\$3,295.00	\$7,536.00	\$5,746.00	\$7,756.00	\$11,626.00	\$13,113.00	\$9,424.00	\$5,287.00	\$4,879.00	\$4,623.00	\$4,474.00	\$80,467.00
5 Bedroom	\$4,431.00	\$5,089.00	\$11,154.00	\$9,660.00	\$11,626.00	\$17,603.00	\$18,589.00	\$14,356.00	\$8,188.00	\$8,087.00	\$6,588.00	\$7,900.00	\$123,271.00
6+ Bedroom	\$7,083.00	\$10,483.00	\$11,410.00	\$15,635.00	\$16,253.00	\$23,350.00	\$24,957.00	\$19,337.00	\$11,524.00	\$11,188.00	\$9,054.00	\$9,884.00	\$170,158.00