



## Average Daily Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	N/A	N/A	\$197.00	\$185.00	\$234.00	\$243.00	\$254.00	\$174.00	\$169.00	\$166.00	\$141.00	\$146.00	\$190.90
Bedrooms 2	N/A	N/A	\$231.00	\$236.00	\$280.00	\$294.00	\$304.00	\$231.00	\$202.00	\$197.00	\$175.00	\$159.00	\$230.90
Bedrooms 3	N/A	N/A	\$319.00	\$311.00	\$363.00	\$403.00	\$405.00	\$332.00	\$281.00	\$273.00	\$232.00	\$225.00	\$314.40
Bedrooms 4	N/A	N/A	\$423.00	\$413.00	\$492.00	\$535.00	\$536.00	\$454.00	\$387.00	\$357.00	\$325.00	\$316.00	\$423.80
Bedrooms 5	N/A	N/A	\$544.00	\$515.00	\$615.00	\$677.00	\$677.00	\$601.00	\$512.00	\$451.00	\$450.00	\$407.00	\$544.90
Bedrooms 6+	N/A	N/A	\$842.00	\$800.00	\$1,035.00	\$1,102.00	\$996.00	\$887.00	\$787.00	\$704.00	\$689.00	\$678.00	\$852.00

## Average Daily Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	N/A	N/A	\$240.00	\$243.00	\$275.00	\$277.00	\$290.00	\$220.00	\$206.00	\$221.00	\$166.00	\$161.00	\$229.90
Bedrooms 2	N/A	N/A	\$285.00	\$281.00	\$348.00	\$357.00	\$386.00	\$296.00	\$254.00	\$261.00	\$238.00	\$214.00	\$292.00
Bedrooms 3	N/A	N/A	\$394.00	\$375.00	\$455.00	\$481.00	\$514.00	\$402.00	\$347.00	\$344.00	\$296.00	\$283.00	\$389.10
Bedrooms 4	N/A	N/A	\$513.00	\$500.00	\$617.00	\$677.00	\$678.00	\$546.00	\$484.00	\$465.00	\$411.00	\$390.00	\$528.10
Bedrooms 5	N/A	N/A	\$652.00	\$618.00	\$814.00	\$891.00	\$899.00	\$691.00	\$642.00	\$576.00	\$559.00	\$525.00	\$686.70
Bedrooms 6+	N/A	N/A	\$1,122.00	\$1,052.00	\$1,338.00	\$1,517.00	\$1,287.00	\$1,229.00	\$1,063.00	\$974.00	\$899.00	\$898.00	\$1,137.90

## Average Occupancy Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	N/A	N/A	55%	43%	55%	80%	93%	65%	50%	48%	30%	32%	55%
Bedrooms 2	N/A	N/A	52%	37%	45%	80%	90%	45%	45%	45%	23%	19%	48%
Bedrooms 3	N/A	N/A	48%	33%	45%	77%	90%	47%	44%	45%	27%	23%	48%
Bedrooms 4	N/A	N/A	45%	33%	45%	78%	94%	48%	50%	48%	33%	23%	50%
Bedrooms 5	N/A	N/A	52%	33%	48%	93%	100%	52%	53%	55%	30%	23%	54%
Bedrooms 6+	N/A	N/A	49%	30%	45%	80%	100%	35%	43%	45%	33%	23%	48%

## Average Occupancy Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	N/A	N/A	74%	67%	77%	93%	100%	81%	75%	71%	47%	100%	50%
Bedrooms 2	N/A	N/A	74%	60%	68%	93%	100%	71%	73%	70%	43%	35%	69%
Bedrooms 3	N/A	N/A	68%	57%	70%	93%	100%	71%	70%	68%	50%	42%	69%
Bedrooms 4	N/A	N/A	71%	53%	68%	97%	100%	74%	77%	68%	57%	39%	70%
Bedrooms 5	N/A	N/A	74%	57%	76%	100%	100%	72%	67%	71%	47%	35%	70%
Bedrooms 6+	N/A	N/A	70%	50%	68%	96%	100%	61%	63%	65%	50%	35%	66%

## Revenue (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	N/A	N/A	\$2,774.00	\$1,890.00	\$3,017.00	\$4,844.00	\$6,093.00	\$3,179.00	\$2,225.00	\$1,947.00	\$1,041.00	\$712.00	\$27,722.00
Bedrooms 2	N/A	N/A	\$2,882.00	\$2,157.00	\$3,366.00	\$5,332.00	\$6,152.00	\$2,784.00	\$2,214.00	\$2,162.00	\$1,060.00	\$860.00	\$28,969.00
Bedrooms 3	N/A	N/A	\$3,872.00	\$2,621.00	\$4,589.00	\$7,184.00	\$8,640.00	\$3,696.00	\$2,956.00	\$2,807.00	\$1,644.00	\$1,380.00	\$39,389.00
Bedrooms 4	N/A	N/A	\$4,703.00	\$3,591.00	\$5,545.00	\$10,051.00	\$11,306.00	\$5,338.00	\$4,559.00	\$4,274.00	\$2,743.00	\$2,112.00	\$54,222.00
Bedrooms 5	N/A	N/A	\$7,017.00	\$4,576.00	\$7,674.00	\$13,680.00	\$15,447.00	\$7,169.00	\$5,732.00	\$6,158.00	\$3,677.00	\$2,506.00	\$73,636.00
Bedrooms 6+	N/A	N/A	\$11,628.00	\$6,929.00	\$11,918.00	\$18,500.00	\$22,309.00	\$7,565.00	\$8,142.00	\$9,275.00	\$5,416.00	\$4,023.00	\$105,705.00

## Revenue (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	N/A	N/A	\$4,110.00	\$2,903.00	\$4,799.00	\$6,524.00	\$7,794.00	\$3,979.00	\$3,110.00	\$2,747.00	\$1,832.00	\$1,794.00	\$39,592.00
Bedrooms 2	N/A	N/A	\$4,355.00	\$3,434.00	\$4,983.00	\$7,465.00	\$8,450.00	\$4,192.00	\$3,511.00	\$3,379.00	\$1,837.00	\$1,471.00	\$43,077.00
Bedrooms 3	N/A	N/A	\$5,902.00	\$4,179.00	\$7,068.00	\$10,403.00	\$11,792.00	\$5,911.00	\$4,651.00	\$4,414.00	\$2,803.00	\$2,275.00	\$59,398.00
Bedrooms 4	N/A	N/A	\$8,341.00	\$5,775.00	\$9,162.00	\$14,706.00	\$15,736.00	\$8,887.00	\$7,328.00	\$6,638.00	\$5,130.00	\$3,265.00	\$84,968.00
Bedrooms 5	N/A	N/A	\$10,636.00	\$8,203.00	\$12,275.00	\$19,501.00	\$21,076.00	\$11,001.00	\$8,716.00	\$9,928.00	\$5,368.00	\$4,946.00	\$111,650.00
Bedrooms 6+	N/A	N/A	\$17,155.00	\$12,867.00	\$19,576.00	\$27,252.00	\$28,874.00	\$13,620.00	\$14,147.00	\$13,499.00	\$9,919.00	\$7,700.00	\$164,609.00