



Average Daily Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$124.00	\$145.00	\$160.00	\$196.00	\$226.00	\$247.00	\$262.00	\$184.00	\$173.00	\$157.00	\$153.00	\$153.00	\$181.67
Bedrooms 2	\$189.00	\$179.00	\$218.00	\$216.00	\$250.00	\$271.00	\$285.00	\$221.00	\$197.00	\$182.00	\$170.00	\$175.00	\$212.75
Bedrooms 3	\$251.00	\$241.00	\$290.00	\$285.00	\$341.00	\$384.00	\$400.00	\$300.00	\$263.00	\$241.00	\$234.00	\$238.00	\$289.00
Bedrooms 4	\$334.00	\$330.00	\$406.00	\$398.00	\$458.00	\$520.00	\$523.00	\$422.00	\$377.00	\$345.00	\$325.00	\$345.00	\$398.58
Bedrooms 5	\$414.00	\$386.00	\$505.00	\$505.00	\$656.00	\$757.00	\$762.00	\$565.00	\$503.00	\$467.00	\$427.00	\$443.00	\$532.50
Bedrooms 6+	\$740.00	\$728.00	\$766.00	\$800.00	\$930.00	\$1,096.00	\$1,113.00	\$829.00	\$753.00	\$726.00	\$648.00	\$691.00	\$818.33

Average Daily Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$172.00	\$171.00	\$208.00	\$218.00	\$339.00	\$312.00	\$316.00	\$221.00	\$204.00	\$184.00	\$173.00	\$189.00	\$225.58
Bedrooms 2	\$267.00	\$243.00	\$295.00	\$297.00	\$335.00	\$365.00	\$375.00	\$277.00	\$255.00	\$238.00	\$240.00	\$272.00	\$288.25
Bedrooms 3	\$352.00	\$351.00	\$386.00	\$392.00	\$440.00	\$498.00	\$518.00	\$391.00	\$345.00	\$317.00	\$326.00	\$330.00	\$387.17
Bedrooms 4	\$477.00	\$513.00	\$525.00	\$528.00	\$606.00	\$670.00	\$683.00	\$520.00	\$477.00	\$435.00	\$418.00	\$475.00	\$527.25
Bedrooms 5	\$551.00	\$577.00	\$699.00	\$745.00	\$859.00	\$980.00	\$1,015.00	\$743.00	\$658.00	\$611.00	\$561.00	\$592.00	\$715.92
Bedrooms 6+	\$964.00	\$1,083.00	\$1,048.00	\$1,134.00	\$1,275.00	\$1,491.00	\$1,563.00	\$1,126.00	\$1,038.00	\$984.00	\$919.00	\$1,049.00	\$1,139.50

Average Occupancy Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	45%	83%	38%	23%	52%	74%	84%	65%	60%	84%	63%	42%	59%
Bedrooms 2	52%	83%	45%	24%	65%	82%	87%	61%	57%	84%	67%	40%	62%
Bedrooms 3	48%	81%	47%	29%	71%	83%	89%	68%	60%	88%	70%	42%	65%
Bedrooms 4	30%	76%	45%	30%	77%	87%	94%	74%	63%	80%	64%	39%	63%
Bedrooms 5	36%	62%	46%	30%	84%	95%	100%	79%	70%	84%	70%	61%	68%
Bedrooms 6+	26%	38%	45%	37%	87%	93%	100%	79%	70%	74%	54%	39%	62%

Average Occupancy Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	76%	97%	58%	49%	77%	90%	95%	81%	76%	100%	97%	95%	83%
Bedrooms 2	77%	100%	65%	70%	84%	93%	97%	81%	73%	100%	97%	93%	86%
Bedrooms 3	76%	97%	67%	77%	87%	97%	100%	87%	77%	100%	96%	97%	88%
Bedrooms 4	74%	97%	67%	68%	90%	100%	100%	92%	80%	97%	92%	94%	88%
Bedrooms 5	71%	92%	71%	57%	94%	100%	100%	95%	83%	100%	100%	100%	89%
Bedrooms 6+	71%	79%	63%	66%	97%	100%	100%	94%	82%	95%	90%	92%	86%

Revenue (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$1,246.00	\$1,870.00	\$1,622.00	\$1,157.00	\$2,980.00	\$4,402.00	\$5,364.00	\$3,182.00	\$2,603.00	\$2,452.00	\$1,886.00	\$1,204.00	\$29,968.00
Bedrooms 2	\$1,698.00	\$2,564.00	\$2,305.00	\$1,322.00	\$3,967.00	\$5,275.00	\$6,031.00	\$3,592.00	\$2,726.00	\$2,815.00	\$2,258.00	\$1,399.00	\$35,952.00
Bedrooms 3	\$1,895.00	\$3,471.00	\$3,142.00	\$1,782.00	\$5,858.00	\$7,616.00	\$8,345.00	\$5,050.00	\$3,800.00	\$4,145.00	\$2,701.00	\$2,045.00	\$49,850.00
Bedrooms 4	\$2,133.00	\$3,739.00	\$4,281.00	\$3,018.00	\$8,492.00	\$11,129.00	\$11,911.00	\$7,960.00	\$5,685.00	\$5,654.00	\$4,112.00	\$2,980.00	\$71,094.00
Bedrooms 5	\$2,693.00	\$3,715.00	\$5,221.00	\$3,229.00	\$12,474.00	\$15,420.00	\$16,868.00	\$10,995.00	\$8,625.00	\$8,549.00	\$5,026.00	\$4,091.00	\$96,906.00
Bedrooms 6+	\$4,306.00	\$5,883.00	\$8,648.00	\$5,998.00	\$19,838.00	\$22,596.00	\$26,935.00	\$16,515.00	\$12,500.00	\$13,320.00	\$7,917.00	\$6,997.00	\$151,453.00

Revenue (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$2,274.00	\$3,020.00	\$2,648.00	\$2,051.00	\$4,272.00	\$5,888.00	\$6,810.00	\$4,337.00	\$3,482.00	\$3,729.00	\$2,688.00	\$2,364.00	\$43,563.00
Bedrooms 2	\$3,455.00	\$4,725.00	\$3,828.00	\$2,843.00	\$5,785.00	\$7,388.00	\$8,139.00	\$5,386.00	\$4,047.00	\$4,398.00	\$3,544.00	\$2,647.00	\$56,185.00
Bedrooms 3	\$4,250.00	\$6,323.00	\$5,502.00	\$3,946.00	\$8,366.00	\$10,466.00	\$11,317.00	\$7,401.00	\$5,865.00	\$6,307.00	\$5,050.00	\$3,537.00	\$78,330.00
Bedrooms 4	\$5,924.00	\$7,554.00	\$7,210.00	\$6,045.00	\$11,972.00	\$15,335.00	\$16,351.00	\$11,403.00	\$8,382.00	\$8,943.00	\$6,804.00	\$5,710.00	\$111,633.00
Bedrooms 5	\$5,809.00	\$8,208.00	\$9,714.00	\$5,844.00	\$19,080.00	\$24,301.00	\$26,571.00	\$16,416.00	\$12,469.00	\$12,942.00	\$9,205.00	\$8,083.00	\$158,642.00
Bedrooms 6+	\$8,323.00	\$12,488.00	\$14,965.00	\$13,078.00	\$29,410.00	\$34,289.00	\$40,399.00	\$24,202.00	\$19,000.00	\$19,983.00	\$13,747.00	\$11,248.00	\$241,132.00