

Average Daily Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$94.00	\$100.00	\$108.00	\$94.00	\$91.00	\$90.00	\$94.00	\$89.00	\$86.00	\$89.00	\$92.00	\$110.00	\$94.75
Bedrooms 2	\$134.00	\$138.00	\$145.00	\$143.00	\$127.00	\$124.00	\$132.00	\$129.00	\$122.00	\$127.00	\$130.00	\$152.00	\$133.58
Bedrooms 3	\$155.00	\$148.00	\$156.00	\$161.00	\$140.00	\$141.00	\$148.00	\$143.00	\$134.00	\$135.00	\$139.00	\$165.00	\$147.08
Bedrooms 4	\$199.00	\$190.00	\$200.00	\$214.00	\$181.00	\$179.00	\$191.00	\$185.00	\$171.00	\$176.00	\$178.00	\$218.00	\$190.17
Bedrooms 5	\$283.00	\$263.00	\$270.00	\$296.00	\$246.00	\$240.00	\$264.00	\$251.00	\$235.00	\$238.00	\$243.00	\$302.00	\$260.92
Bedrooms 6+	\$208.00	\$382.00	\$373.00	\$418.00	\$365.00	\$381.00	\$391.00	\$380.00	\$337.00	\$354.00	\$357.00	\$460.00	\$367.17

Average Daily Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$118.00	\$121.00	\$128.00	\$111.00	\$109.00	\$109.00	\$126.00	\$116.00	\$110.00	\$114.00	\$118.00	\$138.00	\$118.17
Bedrooms 2	\$168.00	\$166.00	\$175.00	\$173.00	\$160.00	\$158.00	\$169.00	\$167.00	\$161.00	\$174.00	\$166.00	\$201.00	\$169.83
Bedrooms 3	\$198.00	\$189.00	\$196.00	\$205.00	\$182.00	\$177.00	\$185.00	\$180.00	\$181.00	\$186.00	\$180.00	\$215.00	\$189.50
Bedrooms 4	\$258.00	\$246.00	\$256.00	\$265.00	\$230.00	\$225.00	\$230.00	\$218.00	\$220.00	\$235.00	\$226.00	\$276.00	\$240.42
Bedrooms 5	\$388.00	\$362.00	\$359.00	\$386.00	\$320.00	\$307.00	\$321.00	\$308.00	\$304.00	\$321.00	\$314.00	\$392.00	\$340.17
Bedrooms 6+	\$550.00	\$519.00	\$515.00	\$541.00	\$468.00	\$452.00	\$460.00	\$450.00	\$429.00	\$456.00	\$447.00	\$561.00	\$487.33

Average Occupancy Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	55%	65%	81%	71%	65%	70%	67%	67%	56%	56%	63%	58%	65%
Bedrooms 2	75%	80%	90%	80%	68%	69%	71%	65%	53%	55%	57%	55%	68%
Bedrooms 3	78%	89%	93%	80%	74%	67%	74%	65%	53%	56%	55%	55%	70%
Bedrooms 4	81%	86%	94%	83%	76%	71%	77%	68%	50%	55%	50%	50%	70%
Bedrooms 5	78%	82%	94%	80%	71%	72%	75%	65%	47%	52%	50%	48%	68%
Bedrooms 6+	77%	79%	94%	80%	68%	73%	75%	61%	40%	46%	47%	42%	65%

Average Occupancy Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	87%	90%	97%	92%	90%	90%	86%	78%	86%	86%	87%	89%	88%
Bedrooms 2	96%	96%	100%	96%	90%	88%	90%	82%	75%	82%	83%	82%	88%
Bedrooms 3	100%	100%	100%	97%	94%	87%	90%	81%	73%	80%	78%	81%	88%
Bedrooms 4	100%	100%	100%	100%	97%	90%	90%	82%	70%	77%	73%	74%	88%
Bedrooms 5	100%	100%	100%	100%	100%	90%	90%	81%	67%	77%	70%	70%	87%
Bedrooms 6+	100%	100%	100%	100%	100%	90%	89%	77%	60%	71%	69%	65%	85%

Revenue (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$1,036.00	\$1,413.00	\$1,926.00	\$1,432.00	\$1,225.00	\$1,343.00	\$1,157.00	\$1,323.00	\$1,067.00	\$1,008.00	\$1,359.00	\$1,689.00	\$15,978.00
Bedrooms 2	\$1,847.00	\$2,168.00	\$2,761.00	\$2,641.00	\$2,086.00	\$1,952.00	\$2,218.00	\$2,178.00	\$1,628.00	\$1,839.00	\$1,863.00	\$2,201.00	\$25,382.00
Bedrooms 3	\$2,177.00	\$2,465.00	\$3,205.00	\$2,914.00	\$2,387.00	\$2,094.00	\$2,435.00	\$2,278.00	\$1,765.00	\$1,913.00	\$1,900.00	\$2,301.00	\$27,834.00
Bedrooms 4	\$3,058.00	\$3,250.00	\$4,329.00	\$4,000.00	\$3,128.00	\$2,864.00	\$3,311.00	\$3,129.00	\$2,235.00	\$2,465.00	\$2,361.00	\$2,897.00	\$37,027.00
Bedrooms 5	\$4,524.00	\$4,532.00	\$6,074.00	\$5,750.00	\$4,292.00	\$3,900.00	\$4,752.00	\$4,377.00	\$2,907.00	\$3,465.00	\$3,097.00	\$3,946.00	\$51,616.00
Bedrooms 6+	\$6,469.00	\$6,006.00	\$7,830.00	\$8,048.00	\$5,939.00	\$5,855.00	\$6,770.00	\$5,936.00	\$3,520.00	\$4,320.00	\$4,408.00	\$5,456.00	\$70,557.00

Revenue (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$1,918.00	\$2,237.00	\$2,716.00	\$2,374.00	\$2,113.00	\$2,188.00	\$2,231.00	\$2,012.00	\$1,719.00	\$1,781.00	\$2,029.00	\$2,394.00	\$25,712.00
Bedrooms 2	\$2,876.00	\$3,091.00	\$3,919.00	\$3,534.00	\$2,948.00	\$2,768.00	\$3,149.00	\$3,072.00	\$2,556.00	\$2,752.00	\$2,805.00	\$3,252.00	\$36,722.00
Bedrooms 3	\$3,469.00	\$3,561.00	\$4,415.00	\$4,154.00	\$3,540.00	\$3,094.00	\$3,466.00	\$3,210.00	\$2,754.00	\$2,840.00	\$2,778.00	\$3,324.00	\$40,605.00
Bedrooms 4	\$4,802.00	\$4,724.00	\$5,902.00	\$5,725.00	\$4,631.00	\$4,154.00	\$4,810.00	\$4,338.00	\$3,400.00	\$3,655.00	\$3,450.00	\$4,257.00	\$53,848.00
Bedrooms 5	\$7,693.00	\$7,246.00	\$8,331.00	\$8,250.00	\$6,450.00	\$5,826.00	\$6,930.00	\$6,046.00	\$4,550.00	\$5,129.00	\$4,562.00	\$5,767.00	\$76,780.00
Bedrooms 6+	\$11,654.00	\$10,780.00	\$11,397.00	\$11,499.00	\$9,316.00	\$9,121.00	\$10,073.00	\$8,200.00	\$5,746.00	\$6,579.00	\$6,627.00	\$8,130.00	\$109,122.00