



THE SHORT TERM SHOP

BROKERED BY
exp
REALTY™

Average Daily Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$95.00	\$100.00	\$95.00	\$92.00	\$90.00	\$93.00	\$88.00	\$85.00	\$88.00	\$88.00	\$84.00	\$94.00	\$91.00
Bedrooms 2	\$138.00	\$133.00	\$137.00	\$142.00	\$135.00	\$131.00	\$140.00	\$128.00	\$125.00	\$125.00	\$128.00	\$140.00	\$133.50
Bedrooms 3	\$151.00	\$145.00	\$151.00	\$157.00	\$142.00	\$150.00	\$156.00	\$145.00	\$146.00	\$139.00	\$142.00	\$160.00	\$148.67
Bedrooms 4	\$195.00	\$181.00	\$188.00	\$204.00	\$173.00	\$182.00	\$199.00	\$188.00	\$180.00	\$175.00	\$186.00	\$212.00	\$188.58
Bedrooms 5	\$270.00	\$249.00	\$245.00	\$268.00	\$226.00	\$241.00	\$263.00	\$247.00	\$242.00	\$233.00	\$248.00	\$285.00	\$251.42
Bedrooms 6+	\$386.00	\$338.00	\$329.00	\$415.00	\$327.00	\$376.00	\$399.00	\$376.00	\$335.00	\$35.00	\$381.00	\$440.00	\$344.75

Average Daily Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$121.00	\$126.00	\$121.00	\$132.00	\$124.00	\$125.00	\$118.00	\$111.00	\$120.00	\$119.00	\$120.00	\$125.00	\$121.83
Bedrooms 2	\$180.00	\$177.00	\$175.00	\$183.00	\$186.00	\$178.00	\$180.00	\$165.00	\$173.00	\$161.00	\$170.00	\$186.00	\$176.17
Bedrooms 3	\$204.00	\$198.00	\$201.00	\$214.00	\$195.00	\$209.00	\$203.00	\$187.00	\$202.00	\$184.00	\$191.00	\$209.00	\$199.75
Bedrooms 4	\$254.00	\$242.00	\$242.00	\$254.00	\$226.00	\$241.00	\$246.00	\$228.00	\$236.00	\$220.00	\$238.00	\$274.00	\$241.75
Bedrooms 5	\$359.00	\$326.00	\$325.00	\$363.00	\$294.00	\$327.00	\$335.00	\$313.00	\$335.00	\$306.00	\$322.00	\$375.00	\$331.67
Bedrooms 6+	\$507.00	\$459.00	\$436.00	\$502.00	\$399.00	\$450.00	\$475.00	\$451.00	\$460.00	\$428.00	\$481.00	\$565.00	\$344.75

Average Occupancy Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	62%	79%	48%	35%	32%	37%	43%	45%	40%	48%	37%	45%	46%
Bedrooms 2	64%	83%	55%	43%	42%	37%	41%	42%	40%	47%	44%	42%	48%
Bedrooms 3	67%	80%	53%	46%	39%	33%	39%	40%	33%	39%	37%	38%	45%
Bedrooms 4	58%	73%	57%	46%	45%	40%	45%	45%	37%	42%	40%	39%	47%
Bedrooms 5	53%	67%	58%	50%	45%	43%	48%	45%	37%	45%	37%	39%	47%
Bedrooms 6+	45%	59%	58%	52%	45%	50%	55%	48%	37%	45%	33%	39%	47%

Average Occupancy Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	90%	97%	74%	79%	71%	72%	74%	78%	77%	84%	70%	74%	78%
Bedrooms 2	88%	97%	77%	80%	72%	76%	71%	77%	76%	77%	73%	71%	78%
Bedrooms 3	87%	97%	74%	73%	68%	63%	68%	70%	60%	67%	67%	65%	45%
Bedrooms 4	80%	90%	77%	73%	68%	70%	74%	72%	60%	68%	65%	64%	72%
Bedrooms 5	73%	86%	77%	73%	68%	70%	74%	74%	57%	68%	63%	61%	70%
Bedrooms 6+	68%	79%	77%	77%	70%	77%	77%	74%	57%	68%	60%	61%	70%

Revenue (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$1,271.00	\$1,659.00	\$1,259.00	\$692.00	\$575.00	\$720.00	\$929.00	\$891.00	\$840.00	\$1,033.00	\$826.00	\$959.00	\$11,654.00
Bedrooms 2	\$2,009.00	\$2,448.00	\$1,972.00	\$1,158.00	\$1,149.00	\$1,150.00	\$1,487.00	\$1,321.00	\$1,140.00	\$1,359.00	\$1,333.00	\$1,372.00	\$17,898.00
Bedrooms 3	\$2,271.00	\$2,691.00	\$2,159.00	\$1,536.00	\$1,360.00	\$1,280.00	\$1,602.00	\$1,416.00	\$1,233.00	\$1,391.00	\$1,274.00	\$1,494.00	\$19,707.00
Bedrooms 4	\$2,804.00	\$3,419.00	\$3,003.00	\$2,293.00	\$1,963.00	\$1,970.00	\$2,574.00	\$2,284.00	\$1,770.00	\$1,984.00	\$1,855.00	\$2,098.00	\$28,017.00
Bedrooms 5	\$3,549.00	\$4,466.00	\$4,126.00	\$3,535.00	\$2,786.00	\$2,870.00	\$3,600.00	\$3,321.00	\$2,253.00	\$2,653.00	\$2,515.00	\$2,911.00	\$38,585.00
Bedrooms 6+	\$4,599.00	\$5,575.00	\$5,503.00	\$5,624.00	\$3,793.00	\$4,646.00	\$5,800.00	\$4,669.00	\$3,340.00	\$3,828.00	\$3,427.00	\$4,508.00	\$55,312.00

Revenue (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$2,183.00	\$2,410.00	\$1,799.00	\$1,280.00	\$1,270.00	\$1,429.00	\$1,629.00	\$1,537.00	\$1,439.00	\$1,639.00	\$1,594.00	\$1,732.00	\$19,941.00
Bedrooms 2	\$3,169.00	\$3,371.00	\$2,952.00	\$2,208.00	\$2,226.00	\$2,256.00	\$2,586.00	\$2,285.00	\$2,079.00	\$2,266.00	\$2,208.00	\$2,333.00	\$29,939.00
Bedrooms 3	\$3,441.00	\$3,605.00	\$3,176.00	\$2,653.00	\$2,580.00	\$2,352.00	\$2,647.00	\$2,543.00	\$2,184.00	\$2,320.00	\$2,175.00	\$2,433.00	\$32,109.00
Bedrooms 4	\$4,201.00	\$4,580.00	\$4,137.00	\$3,660.00	\$3,240.00	\$3,292.00	\$3,955.00	\$3,640.00	\$2,920.00	\$3,112.00	\$3,055.00	\$3,292.00	\$43,084.00
Bedrooms 5	\$5,326.00	\$5,940.00	\$5,740.00	\$5,544.00	\$4,405.00	\$4,472.00	\$5,364.00	\$5,165.00	\$3,794.00	\$4,200.00	\$4,022.00	\$4,606.00	\$58,578.00
Bedrooms 6+	\$7,175.00	\$7,624.00	\$7,629.00	\$8,170.00	\$6,110.00	\$7,398.00	\$8,663.00	\$7,263.00	\$5,342.00	\$6,215.00	\$5,814.00	\$7,130.00	\$84,533.00