



THE SHORT TERM SHOP

BROKERED BY
exp
REALTY™

Average Daily Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$108.00	\$107.00	\$116.00	\$129.00	\$145.00	\$179.00	\$192.00	\$191.00	\$159.00	\$150.00	\$136.00	\$132.00	\$145.33
Bedrooms 2	\$141.00	\$159.00	\$119.00	\$150.00	\$192.00	\$225.00	\$262.00	\$239.00	\$227.00	\$200.00	\$193.00	\$201.00	\$192.33
Bedrooms 3	\$205.00	\$217.00	\$192.00	\$216.00	\$252.00	\$285.00	\$331.00	\$305.00	\$243.00	\$236.00	\$241.00	\$219.00	\$245.17
Bedrooms 4	\$200.00	\$310.00	\$190.00	\$235.00	\$277.00	\$363.00	\$423.00	\$376.00	\$273.00	\$233.00	\$222.00	\$231.00	\$277.75
Bedrooms 5	\$269.00	\$393.00	\$232.00	\$301.00	\$357.00	\$500.00	\$581.00	\$499.00	\$300.00	\$271.00	\$294.00	\$253.00	\$354.17
Bedrooms 6+	\$292.00	\$384.00	\$324.00	\$336.00	\$456.00	\$736.00	\$862.00	\$682.00	\$404.00	\$355.00	\$371.00	\$329.00	\$460.92

Average Daily Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$128.00	\$128.00	\$138.00	\$156.00	\$168.00	\$212.00	\$236.00	\$225.00	\$208.00	\$188.00	\$174.00	\$170.00	\$177.58
Bedrooms 2	\$176.00	\$243.00	\$197.00	\$263.00	\$251.00	\$311.00	\$359.00	\$348.00	\$293.00	\$246.00	\$247.00	\$229.00	\$263.58
Bedrooms 3	\$283.00	\$308.00	\$313.00	\$325.00	\$320.00	\$388.00	\$415.00	\$399.00	\$343.00	\$307.00	\$286.00	\$279.00	\$330.50
Bedrooms 4	\$282.00	\$405.00	\$339.00	\$343.00	\$409.00	\$488.00	\$567.00	\$498.00	\$379.00	\$332.00	\$347.00	\$337.00	\$393.92
Bedrooms 5	\$305.00	\$781.00	\$376.00	\$398.00	\$483.00	\$636.00	\$781.00	\$643.00	\$453.00	\$365.00	\$369.00	\$350.00	\$495.00
Bedrooms 6+	\$401.00	\$900.00	\$466.00	\$464.00	\$632.00	\$1,012.00	\$1,252.00	\$1,000.00	\$576.00	\$501.00	\$535.00	\$475.00	\$684.50

Average Occupancy Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	21%	23%	29%	32%	45%	90%	96%	93%	86%	65%	47%	39%	56%
Bedrooms 2	23%	22%	29%	32%	48%	91%	98%	96%	83%	61%	31%	21%	53%
Bedrooms 3	26%	36%	29%	43%	52%	90%	100%	100%	92%	74%	47%	46%	61%
Bedrooms 4	39%	48%	40%	47%	54%	97%	100%	97%	93%	77%	50%	39%	65%
Bedrooms 5	36%	69%	48%	40%	58%	100%	100%	100%	93%	77%	47%	42%	68%
Bedrooms 6+	18%	24%	42%	33%	52%	100%	100%	100%	93%	77%	43%	39%	60%

Average Occupancy Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	36%	48%	54%	87%	72%	97%	100%	97%	93%	84%	67%	65%	75%
Bedrooms 2	50%	51%	52%	61%	62%	100%	100%	100%	96%	90%	59%	36%	71%
Bedrooms 3	66%	59%	61%	60%	67%	100%	100%	100%	100%	94%	92%	77%	81%
Bedrooms 4	71%	97%	100%	63%	75%	100%	100%	100%	100%	100%	80%	78%	89%
Bedrooms 5	93%	100%	100%	60%	94%	100%	100%	100%	100%	100%	95%	90%	94%
Bedrooms 6+	51%	100%	85%	60%	77%	100%	100%	100%	100%	100%	70%	63%	84%

Revenue (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$556.00	\$680.00	\$945.00	\$752.00	\$1,591.00	\$3,886.00	\$4,435.00	\$4,167.00	\$3,360.00	\$2,252.00	\$1,659.00	\$1,358.00	\$25,641.00
Bedrooms 2	\$420.00	\$741.00	\$834.00	\$1,329.00	\$2,028.00	\$4,124.00	\$5,451.00	\$5,624.00	\$4,136.00	\$2,800.00	\$1,590.00	\$1,145.00	\$30,222.00
Bedrooms 3	\$1,210.00	\$1,573.00	\$1,200.00	\$1,890.00	\$2,941.00	\$5,835.00	\$7,104.00	\$7,406.00	\$5,340.00	\$3,710.00	\$2,469.00	\$1,908.00	\$42,586.00
Bedrooms 4	\$1,173.00	\$2,813.00	\$1,791.00	\$2,150.00	\$3,240.00	\$6,350.00	\$9,154.00	\$8,966.00	\$5,215.00	\$3,661.00	\$2,318.00	\$1,976.00	\$48,807.00
Bedrooms 5	\$1,354.00	\$4,932.00	\$2,250.00	\$2,640.00	\$3,897.00	\$11,011.00	\$14,444.00	\$12,579.00	\$6,174.00	\$5,034.00	\$2,867.00	\$1,519.00	\$68,701.00
Bedrooms 6+	\$1,147.00	\$2,635.00	\$2,232.00	\$2,868.00	\$5,819.00	\$17,012.00	\$23,903.00	\$19,232.00	\$9,171.00	\$6,090.00	\$3,858.00	\$2,989.00	\$96,956.00

Revenue (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$1,012.00	\$966.00	\$1,871.00	\$1,568.00	\$2,170.00	\$5,146.00	\$6,045.00	\$5,636.00	\$4,485.00	\$3,460.00	\$2,317.00	\$2,196.00	\$36,872.00
Bedrooms 2	\$1,795.00	\$2,218.00	\$1,795.00	\$2,548.00	\$3,330.00	\$6,393.00	\$8,548.00	\$8,309.00	\$5,811.00	\$4,467.00	\$2,400.00	\$1,884.00	\$49,498.00
Bedrooms 3	\$2,905.00	\$3,812.00	\$2,622.00	\$3,402.00	\$4,084.00	\$8,693.00	\$9,767.00	\$10,239.00	\$7,714.00	\$5,866.00	\$4,708.00	\$3,738.00	\$67,550.00
Bedrooms 4	\$3,164.00	\$5,140.00	\$3,731.00	\$4,511.00	\$5,648.00	\$10,856.00	\$15,519.00	\$13,160.00	\$7,835.00	\$6,631.00	\$4,463.00	\$3,544.00	\$84,202.00
Bedrooms 5	\$3,768.00	\$21,949.00	\$4,356.00	\$5,154.00	\$6,769.00	\$16,692.00	\$21,664.00	\$17,421.00	\$9,243.00	\$7,297.00	\$5,384.00	\$3,492.00	\$123,189.00
Bedrooms 6+	\$1,618.00	\$12,325.00	\$3,769.00	\$5,683.00	\$9,366.00	\$25,302.00	\$34,679.00	\$30,408.00	\$13,949.00	\$8,871.00	\$7,308.00	\$5,555.00	\$158,833.00