



# THE SHORT TERM SHOP

BROKERED BY  
**exp**<sup>TM</sup>  
REALTY

## Average Daily Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$135.00	\$123.00	\$148.00	\$165.00	\$175.00	\$188.00	\$199.00	\$168.00	\$158.00	\$144.00	\$129.00	\$123.00	\$154.58
Bedrooms 2	\$155.00	\$154.00	\$186.00	\$216.00	\$239.00	\$270.00	\$280.00	\$229.00	\$195.00	\$185.00	\$167.00	\$164.00	\$203.33
Bedrooms 3	\$235.00	\$222.00	\$269.00	\$273.00	\$323.00	\$359.00	\$389.00	\$309.00	\$269.00	\$260.00	\$242.00	\$236.00	\$282.17
Bedrooms 4	\$300.00	\$319.00	\$369.00	\$400.00	\$430.00	\$475.00	\$506.00	\$416.00	\$368.00	\$350.00	\$348.00	\$330.00	\$384.25
Bedrooms 5	\$460.00	\$439.00	\$539.00	\$515.00	\$672.00	\$707.00	\$792.00	\$695.00	\$599.00	\$467.00	\$443.00	\$470.00	\$566.92
Bedrooms 6+	\$633.00	\$412.00	\$658.00	\$612.00	\$929.00	\$1,384.00	\$1,447.00	\$941.00	\$735.00	\$714.00	\$675.00	\$720.00	\$821.67

## Average Daily Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$168.00	\$183.00	\$207.00	\$216.00	\$209.00	\$251.00	\$254.00	\$201.00	\$183.00	\$174.00	\$155.00	\$174.00	\$197.92
Bedrooms 2	\$200.00	\$203.00	\$244.00	\$259.00	\$284.00	\$323.00	\$330.00	\$277.00	\$234.00	\$217.00	\$208.00	\$210.00	\$249.08
Bedrooms 3	\$305.00	\$303.00	\$327.00	\$343.00	\$376.00	\$421.00	\$441.00	\$355.00	\$324.00	\$310.00	\$290.00	\$310.00	\$342.08
Bedrooms 4	\$430.00	\$461.00	\$485.00	\$493.00	\$562.00	\$583.00	\$614.00	\$552.00	\$474.00	\$463.00	\$449.00	\$466.00	\$502.67
Bedrooms 5	\$544.00	\$543.00	\$675.00	\$705.00	\$790.00	\$909.00	\$964.00	\$806.00	\$662.00	\$608.00	\$581.00	\$641.00	\$702.33
Bedrooms 6+	\$689.00	\$447.00	\$732.00	\$744.00	\$1,018.00	\$1,389.00	\$1,528.00	\$1,082.00	\$843.00	\$866.00	\$834.00	\$858.00	\$919.17

## Average Occupancy Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	42%	59%	53%	33%	67%	73%	77%	60%	56%	55%	48%	38%	55%
Bedrooms 2	29%	73%	48%	51%	65%	80%	90%	68%	67%	73%	43%	29%	60%
Bedrooms 3	35%	63%	47%	43%	61%	78%	90%	65%	64%	71%	40%	26%	57%
Bedrooms 4	30%	45%	45%	60%	71%	83%	95%	71%	65%	74%	47%	32%	60%
Bedrooms 5	29%	36%	44%	34%	74%	87%	94%	66%	68%	75%	46%	35%	57%
Bedrooms 6+	29%	53%	50%	97%	86%	100%	82%	89%	85%	73%	43%	31%	68%

## Average Occupancy Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	68%	97%	68%	75%	86%	90%	94%	81%	76%	82%	71%	60%	79%
Bedrooms 2	72%	97%	68%	88%	87%	96%	100%	88%	84%	90%	67%	55%	83%
Bedrooms 3	60%	93%	61%	90%	86%	97%	100%	87%	87%	90%	67%	48%	81%
Bedrooms 4	61%	82%	64%	90%	90%	97%	100%	87%	80%	92%	76%	58%	81%
Bedrooms 5	41%	44%	56%	73%	89%	97%	100%	92%	87%	97%	90%	52%	77%
Bedrooms 6+	29%	54%	66%	100%	97%	100%	90%	95%	87%	81%	61%	54%	76%

## Revenue (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$1,105.00	\$1,836.00	\$1,843.00	\$955.00	\$2,620.00	\$3,537.00	\$3,424.00	\$2,284.00	\$1,902.00	\$2,110.00	\$1,810.00	\$1,085.00	\$24,311.00
Bedrooms 2	\$1,021.00	\$2,284.00	\$2,180.00	\$1,721.00	\$3,180.00	\$4,800.00	\$5,700.00	\$3,880.00	\$3,123.00	\$2,974.00	\$1,713.00	\$1,279.00	\$33,855.00
Bedrooms 3	\$1,766.00	\$3,112.00	\$2,993.00	\$2,095.00	\$4,253.00	\$5,873.00	\$6,972.00	\$4,895.00	\$4,190.00	\$4,660.00	\$2,465.00	\$1,861.00	\$45,134.00
Bedrooms 4	\$1,664.00	\$2,749.00	\$4,510.00	\$2,995.00	\$6,368.00	\$8,895.00	\$9,947.00	\$6,460.00	\$5,517.00	\$5,425.00	\$3,638.00	\$2,486.00	\$60,654.00
Bedrooms 5	\$2,424.00	\$4,568.00	\$6,247.00	\$4,184.00	\$10,747.00	\$17,910.00	\$17,417.00	\$13,400.00	\$8,646.00	\$10,761.00	\$6,050.00	\$5,510.00	\$107,864.00
Bedrooms 6+	\$4,338.00	\$6,356.00	\$10,481.00	\$8,181.00	\$14,242.00	\$22,147.00	\$39,623.00	\$26,040.00	\$16,633.00	\$16,132.00	\$9,455.00	\$4,642.00	\$178,270.00

## Revenue (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$2,106.00	\$2,559.00	\$2,851.00	\$1,778.00	\$3,546.00	\$4,728.00	\$4,926.00	\$3,711.00	\$3,157.00	\$3,103.00	\$2,444.00	\$1,933.00	\$36,842.00
Bedrooms 2	\$2,219.00	\$3,367.00	\$3,150.00	\$2,801.00	\$4,776.00	\$6,477.00	\$7,736.00	\$5,284.00	\$4,176.00	\$4,195.00	\$2,727.00	\$2,073.00	\$48,981.00
Bedrooms 3	\$3,287.00	\$4,725.00	\$4,572.00	\$4,012.00	\$6,606.00	\$9,104.00	\$10,999.00	\$7,504.00	\$6,275.00	\$6,609.00	\$3,787.00	\$2,821.00	\$70,301.00
Bedrooms 4	\$4,468.00	\$5,952.00	\$6,541.00	\$5,983.00	\$10,037.00	\$13,200.00	\$15,767.00	\$10,109.00	\$7,533.00	\$8,375.00	\$5,619.00	\$3,859.00	\$97,443.00
Bedrooms 5	\$4,578.00	\$5,017.00	\$8,079.00	\$5,749.00	\$11,850.00	\$21,022.00	\$25,278.00	\$17,987.00	\$13,511.00	\$12,900.00	\$10,370.00	\$7,520.00	\$143,861.00
Bedrooms 6+	\$5,018.00	\$6,793.00	\$11,368.00	\$15,745.00	\$17,287.00	\$41,681.00	\$43,524.00	\$26,428.00	\$21,665.00	\$18,296.00	\$10,857.00	\$6,733.00	\$225,395.00