



## Average Daily Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$188.00	\$163.00	\$191.00	\$218.00	\$238.00	\$282.00	\$291.00	\$192.00	\$173.00	\$162.00	\$155.00	\$159.00	\$201.00
Bedrooms 2	\$226.00	\$197.00	\$230.00	\$250.00	\$282.00	\$330.00	\$350.00	\$236.00	\$211.00	\$194.00	\$189.00	\$207.00	\$241.83
Bedrooms 3	\$283.00	\$259.00	\$307.00	\$327.00	\$385.00	\$449.00	\$474.00	\$325.00	\$291.00	\$270.00	\$259.00	\$295.00	\$327.00
Bedrooms 4	\$406.00	\$399.00	\$462.00	\$466.00	\$572.00	\$647.00	\$703.00	\$515.00	\$452.00	\$435.00	\$384.00	\$402.00	\$486.92
Bedrooms 5	\$449.00	\$425.00	\$549.00	\$560.00	\$671.00	\$817.00	\$852.00	\$639.00	\$600.00	\$527.00	\$483.00	\$573.00	\$595.42
Bedrooms 6+	\$817.00	\$800.00	\$1,026.00	\$1,106.00	\$1,323.00	\$1,553.00	\$1,563.00	\$1,128.00	\$994.00	\$964.00	\$781.00	\$962.00	\$1,084.75

## Average Daily Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$217.00	\$202.00	\$225.00	\$252.00	\$282.00	\$381.00	\$366.00	\$230.00	\$205.00	\$192.00	\$201.00	\$221.00	\$247.83
Bedrooms 2	\$267.00	\$248.00	\$290.00	\$314.00	\$363.00	\$467.00	\$463.00	\$300.00	\$274.00	\$245.00	\$242.00	\$299.00	\$314.33
Bedrooms 3	\$354.00	\$329.00	\$385.00	\$404.00	\$490.00	\$610.00	\$654.00	\$429.00	\$394.00	\$374.00	\$363.00	\$397.00	\$431.92
Bedrooms 4	\$544.00	\$503.00	\$546.00	\$567.00	\$737.00	\$899.00	\$1,011.00	\$639.00	\$571.00	\$506.00	\$519.00	\$516.00	\$629.83
Bedrooms 5	\$606.00	\$596.00	\$725.00	\$730.00	\$916.00	\$1,102.00	\$1,103.00	\$787.00	\$744.00	\$665.00	\$633.00	\$705.00	\$776.00
Bedrooms 6+	\$1,099.00	\$1,099.00	\$1,299.00	\$1,476.00	\$1,636.00	\$2,149.00	\$1,859.00	\$1,562.00	\$1,414.00	\$1,181.00	\$1,068.00	\$1,122.00	\$1,413.67

## Average Occupancy Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	65%	83%	45%	27%	55%	69%	78%	68%	60%	81%	63%	42%	61%
Bedrooms 2	58%	86%	50%	27%	61%	75%	81%	61%	57%	81%	57%	36%	61%
Bedrooms 3	45%	82%	47%	30%	65%	77%	77%	63%	60%	86%	61%	35%	61%
Bedrooms 4	29%	63%	42%	33%	68%	85%	89%	71%	60%	83%	61%	33%	60%
Bedrooms 5	19%	48%	42%	20%	74%	82%	94%	65%	57%	73%	48%	32%	55%
Bedrooms 6+	26%	24%	48%	40%	77%	97%	100%	81%	70%	81%	47%	48%	62%

## Average Occupancy Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	78%	97%	65%	50%	76%	89%	94%	84%	79%	100%	91%	90%	83%
Bedrooms 2	75%	100%	71%	57%	80%	90%	94%	81%	77%	100%	91%	85%	83%
Bedrooms 3	72%	97%	68%	63%	84%	93%	94%	81%	77%	100%	93%	81%	84%
Bedrooms 4	63%	86%	61%	67%	84%	97%	100%	87%	80%	100%	97%	80%	84%
Bedrooms 5	79%	85%	58%	77%	87%	100%	100%	84%	81%	97%	90%	83%	85%
Bedrooms 6+	35%	58%	61%	96%	94%	100%	100%	100%	96%	100%	100%	100%	87%

## Revenue (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$2,492.00	\$2,026.00	\$2,192.00	\$1,608.00	\$3,174.00	\$4,316.00	\$5,028.00	\$3,459.00	\$2,784.00	\$2,504.00	\$2,100.00	\$1,259.00	\$32,942.00
Bedrooms 2	\$2,566.00	\$2,297.00	\$2,809.00	\$1,760.00	\$4,117.00	\$5,522.00	\$5,995.00	\$3,913.00	\$2,999.00	\$3,104.00	\$2,260.00	\$1,503.00	\$38,845.00
Bedrooms 3	\$2,328.00	\$3,169.00	\$3,590.00	\$2,393.00	\$5,739.00	\$7,770.00	\$7,959.00	\$5,166.00	\$4,182.00	\$4,210.00	\$2,999.00	\$2,185.00	\$51,690.00
Bedrooms 4	\$2,200.00	\$3,692.00	\$5,179.00	\$3,842.00	\$9,846.00	\$12,572.00	\$14,204.00	\$8,816.00	\$6,511.00	\$6,630.00	\$4,551.00	\$3,347.00	\$81,390.00
Bedrooms 5	\$2,037.00	\$3,675.00	\$5,181.00	\$2,563.00	\$10,816.00	\$10,500.00	\$18,302.00	\$8,654.00	\$8,283.00	\$10,706.00	\$4,993.00	\$3,707.00	\$89,417.00
Bedrooms 6+	\$4,320.00	\$4,650.00	\$10,185.00	\$9,475.00	\$23,838.00	\$34,689.00	\$35,755.00	\$19,655.00	\$15,299.00	\$16,524.00	\$7,816.00	\$10,272.00	\$192,478.00

## Revenue (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$3,686.00	\$3,467.00	\$3,436.00	\$2,859.00	\$4,580.00	\$6,054.00	\$7,241.00	\$4,593.00	\$3,865.00	\$3,680.00	\$3,152.00	\$2,658.00	\$49,271.00
Bedrooms 2	\$4,166.00	\$4,187.00	\$4,503.00	\$3,390.00	\$5,842.00	\$8,045.00	\$8,943.00	\$5,462.00	\$4,512.00	\$4,648.00	\$3,563.00	\$2,867.00	\$60,128.00
Bedrooms 3	\$4,453.00	\$5,538.00	\$5,620.00	\$4,865.00	\$8,638.00	\$11,495.00	\$12,452.00	\$7,785.00	\$6,297.00	\$6,476.00	\$4,985.00	\$3,771.00	\$82,375.00
Bedrooms 4	\$4,961.00	\$6,291.00	\$7,663.00	\$7,750.00	\$13,937.00	\$19,739.00	\$21,887.00	\$13,459.00	\$10,575.00	\$10,154.00	\$7,763.00	\$6,103.00	\$130,282.00
Bedrooms 5	\$4,120.00	\$7,216.00	\$8,991.00	\$4,059.00	\$14,867.00	\$24,568.00	\$28,045.00	\$13,720.00	\$11,350.00	\$12,246.00	\$7,321.00	\$7,049.00	\$143,552.00
Bedrooms 6+	\$7,054.00	\$8,346.00	\$17,599.00	\$17,456.00	\$37,004.00	\$43,216.00	\$47,669.00	\$32,447.00	\$25,913.00	\$27,541.00	\$16,482.00	\$20,843.00	\$301,570.00