



THE SHORT TERM SHOP

BROKERED BY
expTM
REALTY

Average Daily Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$150.00	\$152.00	\$194.00	\$203.00	\$211.00	\$245.00	\$255.00	\$217.00	\$197.00	\$186.00	\$171.00	\$172.00	\$196.08
Bedrooms 2	\$182.00	\$182.00	\$232.00	\$242.00	\$254.00	\$298.00	\$309.00	\$266.00	\$242.00	\$229.00	\$209.00	\$216.00	\$238.42
Bedrooms 3	\$241.00	\$236.00	\$307.00	\$321.00	\$341.00	\$401.00	\$412.00	\$355.00	\$320.00	\$300.00	\$279.00	\$290.00	\$316.92
Bedrooms 4	\$308.00	\$308.00	\$433.00	\$433.00	\$480.00	\$511.00	\$542.00	\$489.00	\$427.00	\$413.00	\$381.00	\$398.00	\$425.25
Bedrooms 5	\$486.00	\$453.00	\$596.00	\$589.00	\$631.00	\$764.00	\$786.00	\$697.00	\$620.00	\$594.00	\$553.00	\$551.00	\$610.00
Bedrooms 6+	\$847.00	\$838.00	\$1,039.00	\$1,098.00	\$1,056.00	\$1,359.00	\$1,391.00	\$1,171.00	\$1,019.00	\$1,034.00	\$897.00	\$1,001.00	\$1,062.50

Average Daily Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$217.00	\$204.00	\$237.00	\$245.00	\$261.00	\$316.00	\$334.00	\$271.00	\$235.00	\$226.00	\$219.00	\$220.00	\$248.75
Bedrooms 2	\$260.00	\$244.00	\$296.00	\$298.00	\$312.00	\$371.00	\$393.00	\$326.00	\$290.00	\$280.00	\$267.00	\$289.00	\$302.17
Bedrooms 3	\$328.00	\$317.00	\$391.00	\$408.00	\$429.00	\$508.00	\$523.00	\$441.00	\$397.00	\$379.00	\$356.00	\$382.00	\$404.92
Bedrooms 4	\$440.00	\$422.00	\$566.00	\$588.00	\$603.00	\$703.00	\$735.00	\$639.00	\$553.00	\$531.00	\$502.00	\$529.00	\$567.58
Bedrooms 5	\$628.00	\$597.00	\$792.00	\$785.00	\$887.00	\$1,061.00	\$1,122.00	\$951.00	\$905.00	\$858.00	\$819.00	\$771.00	\$848.00
Bedrooms 6+	\$1,160.00	\$1,164.00	\$1,236.00	\$1,558.00	\$1,457.00	\$2,130.00	\$2,357.00	\$1,888.00	\$1,267.00	\$1,367.00	\$1,272.00	\$1,236.00	\$1,507.67

Average Occupancy Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	23%	50%	66%	73%	88%	97%	97%	76%	67%	62%	40%	29%	64%
Bedrooms 2	23%	52%	74%	73%	87%	97%	97%	75%	69%	65%	43%	29%	65%
Bedrooms 3	23%	50%	74%	70%	83%	97%	97%	72%	67%	61%	40%	30%	64%
Bedrooms 4	21%	50%	80%	77%	84%	100%	100%	77%	72%	63%	46%	35%	67%
Bedrooms 5	17%	71%	78%	75%	90%	100%	100%	74%	77%	73%	47%	42%	70%
Bedrooms 6+	19%	39%	87%	83%	94%	100%	100%	81%	80%	71%	43%	41%	70%

Average Occupancy Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	61%	88%	92%	93%	100%	100%	100%	92%	87%	84%	70%	60%	86%
Bedrooms 2	65%	95%	95%	93%	100%	100%	100%	92%	90%	87%	73%	65%	88%
Bedrooms 3	64%	93%	95%	90%	97%	100%	100%	90%	87%	83%	69%	58%	86%
Bedrooms 4	50%	82%	96%	93%	100%	100%	100%	94%	90%	83%	67%	61%	85%
Bedrooms 5	49%	96%	97%	97%	100%	100%	100%	97%	93%	90%	83%	82%	90%
Bedrooms 6+	42%	70%	100%	93%	100%	100%	100%	97%	93%	90%	67%	58%	84%

Revenue (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$817.00	\$1,868.00	\$3,115.00	\$3,515.00	\$4,603.00	\$5,626.00	\$5,925.00	\$4,354.00	\$3,293.00	\$2,949.00	\$1,620.00	\$1,257.00	\$38,442.00
Bedrooms 2	\$847.00	\$1,666.00	\$3,750.00	\$4,080.00	\$5,290.00	\$6,541.00	\$7,163.00	\$5,040.00	\$3,912.00	\$3,600.00	\$2,101.00	\$1,649.00	\$45,639.00
Bedrooms 3	\$1,070.00	\$2,199.00	\$5,075.00	\$5,288.00	\$6,739.00	\$8,770.00	\$9,942.00	\$6,893.00	\$4,933.00	\$4,655.00	\$2,762.00	\$2,276.00	\$60,402.00
Bedrooms 4	\$1,442.00	\$2,822.00	\$7,655.00	\$7,269.00	\$9,006.00	\$11,946.00	\$13,208.00	\$8,860.00	\$6,854.00	\$6,374.00	\$4,251.00	\$3,796.00	\$83,483.00
Bedrooms 5	\$2,054.00	\$5,178.00	\$11,858.00	\$11,507.00	\$12,897.00	\$16,575.00	\$18,024.00	\$13,109.00	\$11,980.00	\$10,915.00	\$6,584.00	\$6,595.00	\$127,276.00
Bedrooms 6+	\$4,587.00	\$7,525.00	\$22,047.00	\$21,075.00	\$22,748.00	\$34,897.00	\$35,571.00	\$25,233.00	\$20,408.00	\$19,257.00	\$11,327.00	\$10,288.00	\$234,963.00

Revenue (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$1,934.00	\$2,405.00	\$4,461.00	\$4,776.00	\$6,021.00	\$7,709.00	\$8,268.00	\$5,748.00	\$4,534.00	\$4,297.00	\$2,799.00	\$2,243.00	\$55,195.00
Bedrooms 2	\$2,069.00	\$2,974.00	\$5,511.00	\$5,741.00	\$7,223.00	\$9,036.00	\$9,866.00	\$6,957.00	\$5,641.00	\$5,243.00	\$3,500.00	\$2,860.00	\$66,621.00
Bedrooms 3	\$2,555.00	\$3,990.00	\$7,414.00	\$7,570.00	\$9,527.00	\$12,558.00	\$13,831.00	\$9,281.00	\$7,325.00	\$6,883.00	\$4,547.00	\$3,844.00	\$89,315.00
Bedrooms 4	\$3,186.00	\$4,935.00	\$11,388.00	\$10,576.00	\$13,376.00	\$17,277.00	\$18,750.00	\$12,361.00	\$10,465.00	\$9,579.00	\$6,980.00	\$5,950.00	\$124,823.00
Bedrooms 5	\$4,703.00	\$8,805.00	\$16,424.00	\$15,778.00	\$18,816.00	\$26,694.00	\$27,578.00	\$19,527.00	\$17,443.00	\$16,000.00	\$13,141.00	\$12,611.00	\$197,520.00
Bedrooms 6+	\$9,277.00	\$11,866.00	\$32,067.00	\$35,853.00	\$36,074.00	\$55,685.00	\$64,598.00	\$39,659.00	\$29,122.00	\$28,023.00	\$16,864.00	\$17,775.00	\$376,863.00