



# THE SHORT TERM SHOP

BROKERED BY  
**exp**<sup>TM</sup>  
REALTY

## Average Daily Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$107.00	\$104.00	\$122.00	\$123.00	\$143.00	\$162.00	\$169.00	\$147.00	\$140.00	\$125.00	\$116.00	\$121.00	\$131.58
Bedrooms 2	\$170.00	\$174.00	\$187.00	\$207.00	\$232.00	\$262.00	\$274.00	\$219.00	\$194.00	\$176.00	\$176.00	\$171.00	\$203.50
Bedrooms 3	\$217.00	\$205.00	\$229.00	\$256.00	\$293.00	\$338.00	\$349.00	\$279.00	\$241.00	\$215.00	\$217.00	\$221.00	\$255.00
Bedrooms 4	\$347.00	\$278.00	\$328.00	\$388.00	\$399.00	\$452.00	\$499.00	\$361.00	\$330.00	\$308.00	\$286.00	\$279.00	\$354.50
Bedrooms 5	\$365.00	\$386.00	\$400.00	\$465.00	\$410.00	\$447.00	\$500.00	\$358.00	\$416.00	\$368.00	\$354.00	\$398.00	\$407.25
Bedrooms 6+	\$570.00	\$804.00	\$946.00	\$990.00	\$1,033.00	\$854.00	\$855.00	\$811.00	\$726.00	\$650.00	\$722.00	\$592.00	\$796.08

## Average Daily Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$143.00	\$140.00	\$170.00	\$158.00	\$212.00	\$238.00	\$251.00	\$182.00	\$177.00	\$161.00	\$151.00	\$154.00	\$178.08
Bedrooms 2	\$250.00	\$229.00	\$250.00	\$276.00	\$297.00	\$329.00	\$347.00	\$278.00	\$243.00	\$227.00	\$227.00	\$211.00	\$265.33
Bedrooms 3	\$306.00	\$305.00	\$316.00	\$339.00	\$380.00	\$433.00	\$449.00	\$346.00	\$318.00	\$295.00	\$291.00	\$303.00	\$340.08
Bedrooms 4	\$433.00	\$397.00	\$433.00	\$479.00	\$522.00	\$627.00	\$670.00	\$452.00	\$428.00	\$382.00	\$394.00	\$347.00	\$463.67
Bedrooms 5	\$737.00	\$608.00	\$755.00	\$698.00	\$654.00	\$793.00	\$959.00	\$530.00	\$494.00	\$523.00	\$497.00	\$591.00	\$653.25
Bedrooms 6+	\$898.00	\$1,132.00	\$1,229.00	\$1,192.00	\$1,270.00	\$1,205.00	\$1,365.00	\$1,043.00	\$1,125.00	\$997.00	\$989.00	\$1,128.00	\$1,131.08

## Average Occupancy Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	50%	79%	63%	67%	77%	85%	87%	74%	70%	93%	73%	55%	73%
Bedrooms 2	50%	80%	55%	60%	77%	83%	89%	67%	67%	89%	75%	50%	70%
Bedrooms 3	46%	79%	55%	63%	75%	76%	84%	61%	60%	87%	69%	44%	67%
Bedrooms 4	35%	74%	46%	67%	70%	67%	83%	52%	63%	81%	59%	45%	62%
Bedrooms 5	44%	51%	65%	75%	71%	78%	90%	71%	75%	86%	86%	39%	69%
Bedrooms 6+	39%	57%	48%	76%	60%	48%	60%	63%	60%	84%	48%	27%	56%

## Average Occupancy Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	81%	97%	81%	90%	91%	97%	97%	89%	88%	100%	96%	83%	91%
Bedrooms 2	77%	100%	74%	85%	91%	97%	100%	87%	84%	100%	97%	87%	90%
Bedrooms 3	70%	97%	74%	90%	90%	93%	97%	81%	80%	100%	93%	80%	87%
Bedrooms 4	61%	93%	65%	90%	84%	90%	97%	77%	83%	100%	89%	80%	84%
Bedrooms 5	67%	80%	74%	88%	89%	100%	98%	83%	87%	96%	98%	91%	88%
Bedrooms 6+	53%	89%	65%	87%	71%	86%	88%	72%	69%	99%	98%	50%	77%

## Revenue (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$1,091.00	\$1,440.00	\$1,704.00	\$1,446.00	\$2,452.00	\$2,935.00	\$2,940.00	\$2,327.00	\$1,886.00	\$1,968.00	\$1,271.00	\$980.00	\$22,440.00
Bedrooms 2	\$1,375.00	\$2,160.00	\$2,282.00	\$1,936.00	\$3,796.00	\$4,481.00	\$4,869.00	\$3,325.00	\$2,910.00	\$2,680.00	\$1,935.00	\$1,521.00	\$33,270.00
Bedrooms 3	\$1,988.00	\$2,913.00	\$2,996.00	\$2,956.00	\$4,490.00	\$4,964.00	\$5,777.00	\$3,875.00	\$2,987.00	\$3,075.00	\$2,366.00	\$1,710.00	\$39,997.00
Bedrooms 4	\$2,504.00	\$4,478.00	\$3,814.00	\$4,631.00	\$6,153.00	\$6,390.00	\$8,100.00	\$4,549.00	\$4,460.00	\$5,693.00	\$2,968.00	\$2,871.00	\$56,611.00
Bedrooms 5	\$5,157.00	\$3,120.00	\$5,480.00	\$6,752.00	\$6,446.00	\$7,602.00	\$10,500.00	\$6,047.00	\$5,623.00	\$5,066.00	\$3,212.00	\$3,629.00	\$68,634.00
Bedrooms 6+	\$4,850.00	\$8,940.00	\$11,762.00	\$19,001.00	\$14,590.00	\$12,764.00	\$16,036.00	\$13,787.00	\$10,186.00	\$11,041.00	\$7,361.00	\$4,258.00	\$134,576.00

## Revenue (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$1,680.00	\$2,551.00	\$2,756.00	\$2,528.00	\$3,521.00	\$4,530.00	\$4,846.00	\$3,487.00	\$2,930.00	\$2,845.00	\$2,204.00	\$1,895.00	\$35,773.00
Bedrooms 2	\$3,256.00	\$3,551.00	\$3,602.00	\$3,671.00	\$5,826.00	\$6,399.00	\$7,316.00	\$5,486.00	\$4,070.00	\$4,121.00	\$3,280.00	\$2,604.00	\$53,182.00
Bedrooms 3	\$3,540.00	\$4,594.00	\$4,431.00	\$5,375.00	\$6,949.00	\$7,696.00	\$9,377.00	\$5,869.00	\$4,816.00	\$5,123.00	\$4,137.00	\$3,022.00	\$64,929.00
Bedrooms 4	\$5,326.00	\$6,238.00	\$6,000.00	\$7,247.00	\$9,632.00	\$10,295.00	\$12,336.00	\$6,742.00	\$6,255.00	\$8,098.00	\$5,885.00	\$4,123.00	\$88,178.00
Bedrooms 5	\$2,503.00	\$7,920.00	\$11,820.00	\$11,032.00	\$9,977.00	\$9,180.00	\$14,797.00	\$9,608.00	\$11,797.00	\$10,096.00	\$5,541.00	\$5,979.00	\$110,250.00
Bedrooms 6+	\$7,435.00	\$15,123.00	\$14,089.00	\$25,753.00	\$21,245.00	\$16,854.00	\$18,982.00	\$19,268.00	\$14,600.00	\$12,968.00	\$10,126.00	\$7,282.00	\$183,725.00