



## Average Daily Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$155.00	\$152.00	\$154.00	\$150.00	\$155.00	\$163.00	\$178.00	\$168.00	\$168.00	\$179.00	\$179.00	\$176.00	\$164.75
Bedrooms 2	\$186.00	\$180.00	\$178.00	\$180.00	\$182.00	\$187.00	\$204.00	\$196.00	\$195.00	\$203.00	\$205.00	\$207.00	\$191.92
Bedrooms 3	\$234.00	\$228.00	\$224.00	\$229.00	\$229.00	\$256.00	\$272.00	\$260.00	\$255.00	\$269.00	\$276.00	\$283.00	\$251.25
Bedrooms 4	\$335.00	\$327.00	\$333.00	\$344.00	\$370.00	\$394.00	\$422.00	\$389.00	\$388.00	\$425.00	\$432.00	\$443.00	\$383.50
Bedrooms 5	\$501.00	\$458.00	\$500.00	\$452.00	\$523.00	\$554.00	\$607.00	\$527.00	\$532.00	\$552.00	\$580.00	\$609.00	\$532.92
Bedrooms 6+	\$835.00	\$756.00	\$718.00	\$720.00	\$797.00	\$834.00	\$895.00	\$804.00	\$870.00	\$929.00	\$969.00	\$1,079.00	\$850.50

## Average Daily Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$221.00	\$207.00	\$199.00	\$196.00	\$214.00	\$225.00	\$242.00	\$212.00	\$213.00	\$241.00	\$253.00	\$247.00	\$222.50
Bedrooms 2	\$235.00	\$229.00	\$236.00	\$220.00	\$238.00	\$255.00	\$265.00	\$239.00	\$241.00	\$263.00	\$260.00	\$276.00	\$246.42
Bedrooms 3	\$315.00	\$326.00	\$303.00	\$308.00	\$308.00	\$315.00	\$342.00	\$313.00	\$318.00	\$337.00	\$367.00	\$381.00	\$327.75
Bedrooms 4	\$504.00	\$484.00	\$468.00	\$498.00	\$521.00	\$545.00	\$611.00	\$517.00	\$524.00	\$593.00	\$613.00	\$637.00	\$542.92
Bedrooms 5	\$758.00	\$739.00	\$729.00	\$715.00	\$693.00	\$870.00	\$902.00	\$749.00	\$737.00	\$777.00	\$770.00	\$872.00	\$775.92
Bedrooms 6+	\$1,217.00	\$1,189.00	\$1,149.00	\$1,150.00	\$1,114.00	\$1,345.00	\$1,348.00	\$1,264.00	\$1,273.00	\$1,397.00	\$1,449.00	\$1,542.00	\$1,286.42

## Average Occupancy Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	36%	41%	43%	30%	52%	73%	87%	79%	75%	93%	80%	73%	64%
Bedrooms 2	32%	31%	35%	27%	39%	77%	90%	77%	71%	93%	77%	68%	60%
Bedrooms 3	29%	28%	35%	29%	35%	70%	90%	77%	66%	90%	73%	71%	58%
Bedrooms 4	32%	32%	42%	37%	44%	73%	90%	77%	67%	87%	67%	68%	60%
Bedrooms 5	35%	34%	42%	36%	48%	68%	90%	74%	60%	87%	67%	61%	59%
Bedrooms 6+	36%	42%	35%	31%	42%	61%	77%	69%	63%	71%	57%	65%	54%

## Average Occupancy Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	65%	70%	69%	83%	84%	93%	97%	93%	90%	97%	93%	90%	85%
Bedrooms 2	55%	48%	55%	53%	65%	90%	96%	90%	90%	97%	90%	86%	76%
Bedrooms 3	50%	41%	52%	60%	60%	88%	97%	87%	83%	97%	90%	85%	74%
Bedrooms 4	58%	52%	61%	64%	67%	91%	97%	90%	83%	94%	90%	84%	78%
Bedrooms 5	50%	48%	58%	68%	65%	86%	94%	87%	70%	96%	90%	81%	74%
Bedrooms 6+	52%	55%	48%	47%	54%	82%	94%	81%	77%	84%	80%	84%	70%

## Revenue (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$1,615.00	\$1,788.00	\$1,857.00	\$982.00	\$2,207.00	\$3,291.00	\$3,824.00	\$3,590.00	\$3,445.00	\$4,339.00	\$3,800.00	\$3,233.00	\$33,971.00
Bedrooms 2	\$1,649.00	\$1,668.00	\$1,926.00	\$1,218.00	\$1,987.00	\$3,568.00	\$4,534.00	\$3,895.00	\$3,690.00	\$4,965.00	\$4,103.00	\$3,740.00	\$36,943.00
Bedrooms 3	\$2,149.00	\$1,942.00	\$2,577.00	\$1,420.00	\$2,499.00	\$4,718.00	\$6,093.00	\$5,390.00	\$4,775.00	\$6,520.00	\$5,542.00	\$5,283.00	\$48,908.00
Bedrooms 4	\$3,519.00	\$2,994.00	\$3,105.00	\$2,685.00	\$4,471.00	\$7,256.00	\$9,107.00	\$7,968.00	\$6,573.00	\$9,357.00	\$7,720.00	\$7,629.00	\$72,384.00
Bedrooms 5	\$4,687.00	\$4,955.00	\$5,799.00	\$2,852.00	\$6,384.00	\$10,419.00	\$13,282.00	\$11,041.00	\$7,870.00	\$12,457.00	\$9,202.00	\$9,101.00	\$98,049.00
Bedrooms 6+	\$7,629.00	\$8,716.00	\$7,873.00	\$5,205.00	\$7,383.00	\$13,282.00	\$18,690.00	\$14,145.00	\$12,586.00	\$17,560.00	\$15,977.00	\$18,600.00	\$147,646.00

## Revenue (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$2,646.00	\$2,707.00	\$2,958.00	\$2,600.00	\$3,322.00	\$4,254.00	\$4,824.00	\$4,809.00	\$4,491.00	\$5,911.00	\$5,267.00	\$4,791.00	\$48,580.00
Bedrooms 2	\$2,937.00	\$2,546.00	\$3,078.00	\$2,329.00	\$3,553.00	\$4,807.00	\$5,878.00	\$5,504.00	\$4,953.00	\$6,575.00	\$5,563.00	\$5,346.00	\$53,069.00
Bedrooms 3	\$3,406.00	\$3,102.00	\$3,830.00	\$3,291.00	\$3,990.00	\$6,339.00	\$8,052.00	\$7,451.00	\$6,255.00	\$8,922.00	\$7,224.00	\$7,197.00	\$69,059.00
Bedrooms 4	\$5,090.00	\$4,909.00	\$6,061.00	\$4,808.00	\$7,424.00	\$10,900.00	\$12,949.00	\$11,214.00	\$9,740.00	\$13,112.00	\$11,661.00	\$10,889.00	\$108,757.00
Bedrooms 5	\$8,073.00	\$6,934.00	\$9,198.00	\$7,926.00	\$9,055.00	\$13,815.00	\$16,898.00	\$15,319.00	\$12,250.00	\$19,101.00	\$14,160.00	\$14,136.00	\$146,865.00
Bedrooms 6+	\$12,450.00	\$15,634.00	\$13,248.00	\$13,918.00	\$13,559.00	\$19,889.00	\$25,478.00	\$20,792.00	\$21,647.00	\$28,394.00	\$24,034.00	\$25,688.00	\$234,731.00