



# THE SHORT TERM SHOP

BROKERED BY  
**exp**<sup>TM</sup>  
REALTY

## Average Daily Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$168.00	\$153.00	\$175.00	\$185.00	\$179.00	\$211.00	\$230.00	\$197.00	\$176.00	\$215.00	\$186.00	\$202.00	\$189.75
Bedrooms 2	\$200.00	\$198.00	\$201.00	\$207.00	\$217.00	\$239.00	\$258.00	\$235.00	\$223.00	\$242.00	\$233.00	\$242.00	\$224.58
Bedrooms 3	\$259.00	\$252.00	\$271.00	\$276.00	\$285.00	\$322.00	\$338.00	\$309.00	\$296.00	\$327.00	\$333.00	\$350.00	\$301.50
Bedrooms 4	\$392.00	\$362.00	\$396.00	\$389.00	\$417.00	\$475.00	\$493.00	\$452.00	\$419.00	\$467.00	\$465.00	\$523.00	\$437.50
Bedrooms 5	\$485.00	\$518.00	\$616.00	\$616.00	\$605.00	\$633.00	\$742.00	\$610.00	\$579.00	\$621.00	\$606.00	\$694.00	\$610.42
Bedrooms 6+	\$841.00	\$737.00	\$852.00	\$846.00	\$931.00	\$1,026.00	\$1,062.00	\$978.00	\$941.00	\$930.00	\$993.00	\$1,009.00	\$928.83

## Average Daily Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$228.00	\$199.00	\$244.00	\$243.00	\$240.00	\$268.00	\$309.00	\$271.00	\$239.00	\$252.00	\$236.00	\$259.00	\$249.00
Bedrooms 2	\$247.00	\$242.00	\$275.00	\$270.00	\$276.00	\$290.00	\$324.00	\$251.00	\$277.00	\$297.00	\$289.00	\$322.00	\$280.00
Bedrooms 3	\$323.00	\$320.00	\$361.00	\$359.00	\$364.00	\$398.00	\$433.00	\$380.00	\$375.00	\$404.00	\$413.00	\$457.00	\$382.25
Bedrooms 4	\$599.00	\$490.00	\$553.00	\$535.00	\$544.00	\$607.00	\$622.00	\$555.00	\$526.00	\$598.00	\$578.00	\$670.00	\$573.08
Bedrooms 5	\$715.00	\$649.00	\$755.00	\$822.00	\$836.00	\$812.00	\$910.00	\$777.00	\$705.00	\$758.00	\$803.00	\$944.00	\$790.50
Bedrooms 6+	\$1,317.00	\$1,272.00	\$1,402.00	\$1,414.00	\$1,513.00	\$1,608.00	\$1,637.00	\$1,472.00	\$1,295.00	\$1,304.00	\$1,409.00	\$1,488.00	\$1,427.58

## Average Occupancy Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	45%	50%	79%	80%	81%	89%	94%	80%	77%	87%	77%	71%	76%
Bedrooms 2	40%	48%	74%	75%	71%	90%	94%	74%	70%	87%	72%	71%	72%
Bedrooms 3	42%	46%	74%	70%	68%	90%	94%	70%	59%	78%	63%	71%	69%
Bedrooms 4	45%	54%	74%	67%	69%	90%	94%	70%	59%	78%	63%	71%	70%
Bedrooms 5	45%	43%	65%	63%	61%	87%	90%	63%	57%	74%	63%	74%	65%
Bedrooms 6+	42%	50%	52%	60%	55%	79%	87%	68%	53%	60%	60%	71%	61%

## Average Occupancy Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	75%	86%	96%	96%	97%	97%	100%	94%	93%	97%	93%	90%	93%
Bedrooms 2	65%	79%	94%	93%	94%	97%	100%	88%	90%	95%	88%	87%	89%
Bedrooms 3	65%	70%	87%	87%	90%	97%	100%	87%	83%	90%	83%	87%	86%
Bedrooms 4	68%	72%	90%	87%	87%	97%	100%	87%	80%	90%	83%	84%	85%
Bedrooms 5	67%	79%	91%	87%	90%	97%	97%	90%	81%	84%	77%	87%	86%
Bedrooms 6+	64%	71%	81%	77%	81%	93%	97%	81%	73%	78%	78%	84%	80%

## Revenue (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$1,981.00	\$1,873.00	\$3,066.00	\$3,288.00	\$3,444.00	\$4,192.00	\$4,732.00	\$4,002.00	\$3,108.00	\$4,564.00	\$3,686.00	\$3,472.00	\$41,408.00
Bedrooms 2	\$2,124.00	\$2,251.00	\$3,802.00	\$3,822.00	\$3,701.00	\$4,945.00	\$5,598.00	\$4,488.00	\$3,744.00	\$5,139.00	\$4,320.00	\$4,446.00	\$48,380.00
Bedrooms 3	\$3,073.00	\$3,162.00	\$5,131.00	\$4,787.00	\$5,241.00	\$6,571.00	\$7,635.00	\$5,893.00	\$4,781.00	\$6,646.00	\$5,362.00	\$6,064.00	\$69,346.00
Bedrooms 4	\$4,386.00	\$4,488.00	\$7,421.00	\$6,940.00	\$7,575.00	\$10,406.00	\$12,182.00	\$8,102.00	\$6,525.00	\$8,510.00	\$7,774.00	\$4,738.00	\$89,028.00
Bedrooms 5	\$6,473.00	\$5,847.00	\$8,745.00	\$9,034.00	\$9,043.00	\$13,094.00	\$15,955.00	\$9,984.00	\$8,555.00	\$10,719.00	\$10,128.00	\$12,551.00	\$120,128.00
Bedrooms 6+	\$9,753.00	\$10,033.00	\$11,227.00	\$12,707.00	\$14,994.00	\$19,373.00	\$22,291.00	\$15,689.00	\$13,365.00	\$15,483.00	\$14,871.00	\$16,816.00	\$176,602.00

## Revenue (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$3,083.00	\$3,125.00	\$4,336.00	\$4,369.00	\$4,821.00	\$5,740.00	\$6,492.00	\$5,271.00	\$4,465.00	\$6,151.00	\$5,027.00	\$5,411.00	\$58,291.00
Bedrooms 2	\$3,505.00	\$3,498.00	\$5,221.00	\$5,251.00	\$5,489.00	\$6,715.00	\$7,701.00	\$5,901.00	\$5,267.00	\$6,744.00	\$5,864.00	\$6,507.00	\$67,651.00
Bedrooms 3	\$4,802.00	\$4,429.00	\$6,939.00	\$6,429.00	\$6,832.00	\$9,149.00	\$10,425.00	\$7,666.00	\$6,475.00	\$8,752.00	\$7,273.00	\$8,754.00	\$87,725.00
Bedrooms 4	\$7,136.00	\$6,851.00	\$10,048.00	\$9,566.00	\$10,411.00	\$13,999.00	\$15,593.00	\$10,891.00	\$9,299.00	\$11,755.00	\$10,656.00	\$13,092.00	\$129,297.00
Bedrooms 5	\$10,261.00	\$7,983.00	\$11,542.00	\$12,086.00	\$12,672.00	\$18,113.00	\$20,876.00	\$15,708.00	\$11,780.00	\$15,785.00	\$14,761.00	\$17,384.00	\$168,951.00
Bedrooms 6+	\$14,048.00	\$16,101.00	\$17,779.00	\$20,935.00	\$23,014.00	\$27,214.00	\$32,863.00	\$26,385.00	\$22,090.00	\$21,710.00	\$23,550.00	\$25,267.00	\$270,956.00