



# THE SHORT TERM SHOP

BROKERED BY  
**exp**  
REALTY™

## Average Daily Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1 Bedroom	\$95.00	\$102.00	\$108.00	\$108.00	\$128.00	\$129.00	\$127.00	\$127.00	\$117.00	\$115.00	\$109.00	\$95.00	\$113.33
2 Bedroom	\$206.00	\$210.00	\$247.00	\$238.00	\$276.00	\$295.00	\$288.00	\$303.00	\$243.00	\$264.00	\$237.00	\$215.00	\$251.83
3 Bedroom	\$294.00	\$300.00	\$325.00	\$330.00	\$379.00	\$382.00	\$379.00	\$382.00	\$322.00	\$305.00	\$287.00	\$263.00	\$329.00
4 Bedroom	\$434.00	\$413.00	\$446.00	\$451.00	\$547.00	\$510.00	\$514.00	\$530.00	\$474.00	\$450.00	\$400.00	\$369.00	\$461.50
5 Bedroom	\$681.00	\$688.00	\$678.00	\$708.00	\$929.00	\$927.00	\$995.00	\$1,009.00	\$837.00	\$824.00	\$779.00	\$733.00	\$815.67
6+ Bedroom	\$1,225.00	\$1,218.00	\$1,291.00	\$1,310.00	\$1,396.00	\$1,287.00	\$1,279.00	\$1,347.00	\$1,320.00	\$1,125.00	\$1,138.00	\$1,192.00	\$1,260.67

## Average Daily Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1 Bedroom	\$116.00	\$112.00	\$137.00	\$145.00	\$156.00	\$150.00	\$146.00	\$154.00	\$144.00	\$148.00	\$132.00	\$101.00	\$136.75
2 Bedroom	\$265.00	\$255.00	\$275.00	\$294.00	\$343.00	\$372.00	\$353.00	\$380.00	\$300.00	\$346.00	\$311.00	\$250.00	\$312.00
3 Bedroom	\$379.00	\$398.00	\$409.00	\$403.00	\$526.00	\$541.00	\$536.00	\$558.00	\$463.00	\$445.00	\$367.00	\$348.00	\$447.75
4 Bedroom	\$527.00	\$518.00	\$562.00	\$529.00	\$710.00	\$688.00	\$731.00	\$710.00	\$672.00	\$629.00	\$527.00	\$462.00	\$605.42
5 Bedroom	\$775.00	\$773.00	\$788.00	\$821.00	\$1,028.00	\$1,202.00	\$1,200.00	\$1,271.00	\$953.00	\$888.00	\$864.00	\$827.00	\$949.17
6+ Bedroom	\$1,556.00	\$1,500.00	\$1,648.00	\$1,778.00	\$1,752.00	\$1,841.00	\$1,891.00	\$1,724.00	\$1,525.00	\$1,721.00	\$1,410.00	\$1,488.00	\$1,652.83

## Average Occupancy Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1 Bedroom	48%	40%	89%	53%	64%	75%	68%	61%	45%	59%	33%	38%	56%
2 Bedroom	23%	18%	35%	32%	42%	53%	71%	45%	28%	20%	14%	13%	33%
3 Bedroom	13%	14%	35%	30%	39%	57%	77%	45%	23%	23%	20%	14%	33%
4 Bedroom	13%	14%	35%	28%	45%	67%	81%	48%	30%	29%	30%	23%	37%
5 Bedroom	6%	14%	45%	40%	50%	78%	86%	50%	43%	32%	27%	24%	41%
6+ Bedroom	10%	14%	42%	40%	48%	75%	77%	52%	27%	32%	30%	19%	39%

## Average Occupancy Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1 Bedroom	72%	54%	94%	73%	73%	77%	87%	81%	54%	67%	55%	85%	73%
2 Bedroom	31%	32%	55%	50%	55%	75%	87%	58%	44%	42%	27%	37%	49%
3 Bedroom	26%	32%	49%	43%	61%	77%	87%	61%	43%	36%	37%	26%	48%
4 Bedroom	29%	34%	58%	47%	65%	83%	90%	61%	53%	45%	42%	32%	53%
5 Bedroom	16%	22%	61%	50%	64%	93%	94%	60%	60%	42%	37%	40%	53%
6+ Bedroom	10%	18%	56%	50%	58%	83%	87%	60%	37%	44%	36%	34%	48%

## Revenue (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1 Bedroom	\$770.00	\$1,017.00	\$2,072.00	\$1,500.00	\$2,090.00	\$2,657.00	\$2,952.00	\$2,730.00	\$1,413.00	\$1,443.00	\$865.00	\$1,222.00	\$20,731.00
2 Bedroom	\$1,153.00	\$912.00	\$2,457.00	\$2,074.00	\$3,021.00	\$3,790.00	\$5,173.00	\$3,688.00	\$1,780.00	\$1,626.00	\$1,069.00	\$825.00	\$27,568.00
3 Bedroom	\$1,176.00	\$1,430.00	\$3,347.00	\$2,567.00	\$4,358.00	\$5,775.00	\$7,764.00	\$5,040.00	\$2,131.00	\$2,022.00	\$1,665.00	\$1,083.00	\$38,358.00
4 Bedroom	\$1,528.00	\$2,070.00	\$5,265.00	\$3,789.00	\$7,113.00	\$9,360.00	\$12,477.00	\$7,838.00	\$3,802.00	\$3,553.00	\$3,229.00	\$2,169.00	\$62,193.00
5 Bedroom	\$1,377.00	\$1,945.00	\$8,825.00	\$8,434.00	\$12,540.00	\$20,043.00	\$22,096.00	\$13,201.00	\$8,342.00	\$6,263.00	\$5,808.00	\$3,231.00	\$112,105.00
6+ Bedroom	\$3,141.00	\$4,025.00	\$16,800.00	\$15,861.00	\$20,964.00	\$26,046.00	\$29,025.00	\$19,663.00	\$9,117.00	\$9,783.00	\$9,331.00	\$4,955.00	\$168,711.00

## Revenue (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
1 Bedroom	\$1,294.00	\$1,712.00	\$3,788.00	\$2,506.00	\$3,410.00	\$3,087.00	\$3,720.00	\$3,666.00	\$2,208.00	\$2,021.00	\$1,908.00	\$1,626.00	\$30,946.00
2 Bedroom	\$1,723.00	\$1,707.00	\$3,524.00	\$3,010.00	\$4,312.00	\$5,898.00	\$7,629.00	\$5,375.00	\$3,076.00	\$2,552.00	\$1,970.00	\$1,400.00	\$42,176.00
3 Bedroom	\$1,900.00	\$2,177.00	\$4,899.00	\$4,014.00	\$6,421.00	\$8,515.00	\$11,804.00	\$7,710.00	\$4,066.00	\$3,194.00	\$2,667.00	\$2,017.00	\$59,384.00
4 Bedroom	\$2,669.00	\$3,214.00	\$6,516.00	\$5,514.00	\$10,125.00	\$13,909.00	\$18,291.00	\$11,705.00	\$6,056.00	\$5,933.00	\$5,236.00	\$3,634.00	\$92,802.00
5 Bedroom	\$2,459.00	\$3,945.00	\$11,730.00	\$10,378.00	\$18,638.00	\$26,337.00	\$32,226.00	\$20,730.00	\$15,451.00	\$9,190.00	\$8,646.00	\$6,719.00	\$166,449.00
6+ Bedroom	\$4,439.00	\$7,408.00	\$23,658.00	\$24,025.00	\$33,057.00	\$36,537.00	\$39,840.00	\$30,725.00	\$17,377.00	\$15,640.00	\$12,930.00	\$8,238.00	\$253,874.00