



Average Daily Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$121.00	\$124.00	\$175.00	\$175.00	\$162.00	\$165.00	\$196.00	\$152.00	\$150.00	\$150.00	\$140.00	\$138.00	\$154.00
Bedrooms 2	\$167.00	\$169.00	\$200.00	\$201.00	\$217.00	\$219.00	\$230.00	\$212.00	\$205.00	\$193.00	\$181.00	\$179.00	\$197.75
Bedrooms 3	\$248.00	\$247.00	\$286.00	\$274.00	\$272.00	\$280.00	\$292.00	\$268.00	\$245.00	\$238.00	\$227.00	\$223.00	\$258.33
Bedrooms 4	\$315.00	\$316.00	\$379.00	\$390.00	\$387.00	\$397.00	\$398.00	\$393.00	\$350.00	\$327.00	\$313.00	\$300.00	\$355.42
Bedrooms 5	\$465.00	\$417.00	\$497.00	\$554.00	\$578.00	\$615.00	\$629.00	\$555.00	\$496.00	\$472.00	\$453.00	\$429.00	\$513.33
Bedrooms 6+	\$588.00	\$563.00	\$623.00	\$740.00	\$618.00	\$614.00	\$635.00	\$617.00	\$500.00	\$418.00	\$405.00	\$411.00	\$561.00

Average Daily Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$146.00	\$150.00	\$206.00	\$207.00	\$232.00	\$296.00	\$317.00	\$195.00	\$199.00	\$197.00	\$199.00	\$173.00	\$209.75
Bedrooms 2	\$215.00	\$220.00	\$255.00	\$241.00	\$264.00	\$254.00	\$266.00	\$256.00	\$247.00	\$239.00	\$226.00	\$216.00	\$241.58
Bedrooms 3	\$355.00	\$337.00	\$374.00	\$336.00	\$358.00	\$382.00	\$395.00	\$340.00	\$315.00	\$300.00	\$295.00	\$300.00	\$340.58
Bedrooms 4	\$445.00	\$467.00	\$511.00	\$524.00	\$479.00	\$512.00	\$515.00	\$469.00	\$435.00	\$426.00	\$394.00	\$395.00	\$464.33
Bedrooms 5	\$581.00	\$521.00	\$647.00	\$713.00	\$692.00	\$832.00	\$847.00	\$667.00	\$603.00	\$568.00	\$545.00	\$530.00	\$645.50
Bedrooms 6+	\$749.00	\$763.00	\$965.00	\$953.00	\$800.00	\$962.00	\$978.00	\$706.00	\$616.00	\$506.00	\$503.00	\$504.00	\$750.42

Average Occupancy Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	61%	66%	61%	75%	51%	90%	84%	77%	68%	72%	43%	34%	65%
Bedrooms 2	54%	66%	57%	68%	69%	90%	94%	74%	70%	65%	48%	42%	66%
Bedrooms 3	47%	72%	55%	90%	74%	93%	97%	71%	70%	71%	47%	39%	69%
Bedrooms 4	42%	87%	65%	97%	81%	100%	100%	90%	87%	78%	57%	48%	78%
Bedrooms 5	44%	83%	64%	92%	77%	100%	100%	97%	87%	87%	70%	61%	80%
Bedrooms 6+	32%	97%	58%	100%	95%	100%	100%	100%	97%	94%	77%	65%	85%

Average Occupancy Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	97%	84%	75%	93%	74%	97%	96%	85%	83%	84%	53%	55%	81%
Bedrooms 2	98%	97%	75%	100%	90%	100%	100%	90%	87%	84%	79%	65%	89%
Bedrooms 3	91%	100%	77%	100%	93%	100%	100%	93%	90%	94%	78%	72%	91%
Bedrooms 4	79%	100%	87%	100%	97%	100%	100%	100%	100%	97%	89%	72%	93%
Bedrooms 5	88%	97%	84%	100%	100%	100%	100%	100%	100%	97%	90%	87%	95%
Bedrooms 6+	63%	100%	75%	100%	100%	100%	100%	100%	100%	98%	92%	97%	94%

Revenue (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$1,500.00	\$1,992.00	\$2,452.00	\$1,843.00	\$2,804.00	\$3,450.00	\$4,225.00	\$3,117.00	\$2,664.00	\$2,692.00	\$1,355.00	\$1,406.00	\$29,500.00
Bedrooms 2	\$1,000.00	\$1,969.00	\$1,995.00	\$1,808.00	\$2,831.00	\$4,350.00	\$4,952.00	\$3,515.00	\$3,204.00	\$2,927.00	\$1,966.00	\$1,715.00	\$32,232.00
Bedrooms 3	\$1,626.00	\$3,323.00	\$3,313.00	\$3,516.00	\$3,792.00	\$5,941.00	\$6,718.00	\$4,229.00	\$3,822.00	\$3,900.00	\$2,601.00	\$2,025.00	\$44,806.00
Bedrooms 4	\$1,735.00	\$4,140.00	\$4,780.00	\$4,715.00	\$5,929.00	\$8,951.00	\$9,641.00	\$7,625.00	\$6,724.00	\$5,924.00	\$3,538.00	\$3,606.00	\$67,308.00
Bedrooms 5	\$3,252.00	\$6,400.00	\$8,148.00	\$8,980.00	\$9,600.00	\$15,000.00	\$15,500.00	\$13,162.00	\$10,532.00	\$10,149.00	\$5,260.00	\$5,373.00	\$111,356.00
Bedrooms 6+	\$3,981.00	\$11,289.00	\$10,473.00	\$10,944.00	\$13,630.00	\$17,355.00	\$18,779.00	\$15,409.00	\$11,925.00	\$10,421.00	\$6,900.00	\$6,140.00	\$137,246.00

Revenue (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$2,363.00	\$2,885.00	\$3,585.00	\$3,362.00	\$3,236.00	\$4,352.00	\$6,088.00	\$3,800.00	\$3,706.00	\$3,885.00	\$2,447.00	\$1,877.00	\$41,586.00
Bedrooms 2	\$1,895.00	\$3,468.00	\$3,177.00	\$3,470.00	\$4,168.00	\$5,945.00	\$7,052.00	\$5,184.00	\$4,702.00	\$4,276.00	\$3,166.00	\$2,634.00	\$49,137.00
Bedrooms 3	\$3,439.00	\$5,741.00	\$5,588.00	\$6,581.00	\$6,637.00	\$8,514.00	\$9,544.00	\$6,435.00	\$6,051.00	\$5,660.00	\$4,055.00	\$3,546.00	\$71,791.00
Bedrooms 4	\$4,025.00	\$8,008.00	\$8,640.00	\$9,630.00	\$10,112.00	\$12,131.00	\$13,468.00	\$12,091.00	\$9,732.00	\$8,783.00	\$6,890.00	\$5,704.00	\$109,214.00
Bedrooms 5	\$7,779.00	\$11,800.00	\$11,987.00	\$15,886.00	\$14,293.00	\$19,301.00	\$22,822.00	\$17,446.00	\$14,230.00	\$14,166.00	\$9,970.00	\$7,354.00	\$167,034.00
Bedrooms 6+	\$7,456.00	\$15,470.00	\$16,679.00	\$23,536.00	\$17,538.00	\$22,719.00	\$21,563.00	\$19,132.00	\$14,194.00	\$12,701.00	\$10,710.00	\$9,462.00	\$191,160.00