



Average Daily Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$165.00	\$167.00	\$208.00	\$205.00	\$217.00	\$240.00	\$249.00	\$226.00	\$197.00	\$202.00	\$178.00	\$169.00	\$201.92
Bedrooms 2	\$239.00	\$246.00	\$308.00	\$301.00	\$314.00	\$354.00	\$371.00	\$316.00	\$283.00	\$283.00	\$270.00	\$276.00	\$296.75
Bedrooms 3	\$250.00	\$268.00	\$326.00	\$319.00	\$329.00	\$383.00	\$390.00	\$332.00	\$287.00	\$296.00	\$291.00	\$287.00	\$313.17
Bedrooms 4	\$412.00	\$398.00	\$500.00	\$477.00	\$491.00	\$558.00	\$587.00	\$496.00	\$426.00	\$433.00	\$417.00	\$430.00	\$468.75
Bedrooms 5	\$497.00	\$496.00	\$641.00	\$626.00	\$663.00	\$770.00	\$763.00	\$660.00	\$574.00	\$558.00	\$522.00	\$511.00	\$606.75
Bedrooms 6+	\$750.00	\$743.00	\$924.00	\$960.00	\$962.00	\$1,112.00	\$1,079.00	\$977.00	\$817.00	\$842.00	\$752.00	\$813.00	\$894.25

Average Daily Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$207.00	\$226.00	\$242.00	\$245.00	\$261.00	\$296.00	\$308.00	\$277.00	\$243.00	\$253.00	\$214.00	\$219.00	\$249.25
Bedrooms 2	\$295.00	\$329.00	\$393.00	\$376.00	\$381.00	\$443.00	\$474.00	\$401.00	\$355.00	\$374.00	\$374.00	\$364.00	\$379.92
Bedrooms 3	\$341.00	\$351.00	\$422.00	\$407.00	\$422.00	\$501.00	\$524.00	\$449.00	\$398.00	\$437.00	\$418.00	\$401.00	\$422.58
Bedrooms 4	\$542.00	\$491.00	\$640.00	\$614.00	\$626.00	\$707.00	\$738.00	\$665.00	\$577.00	\$617.00	\$561.00	\$598.00	\$614.67
Bedrooms 5	\$698.00	\$666.00	\$843.00	\$813.00	\$908.00	\$1,065.00	\$1,077.00	\$910.00	\$808.00	\$782.00	\$745.00	\$745.00	\$838.33
Bedrooms 6+	\$927.00	\$914.00	\$1,222.00	\$1,283.00	\$1,336.00	\$1,416.00	\$1,442.00	\$1,293.00	\$1,027.00	\$1,080.00	\$1,099.00	\$1,068.00	\$1,175.58

Average Occupancy Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	30%	30%	62%	63%	77%	89%	90%	66%	60%	56%	37%	29%	57%
Bedrooms 2	42%	60%	70%	60%	74%	83%	87%	58%	57%	55%	37%	19%	59%
Bedrooms 3	45%	57%	68%	57%	71%	90%	94%	58%	50%	48%	27%	23%	57%
Bedrooms 4	19%	29%	64%	50%	64%	90%	97%	55%	45%	48%	27%	23%	51%
Bedrooms 5	19%	29%	61%	53%	61%	91%	97%	58%	40%	52%	33%	23%	51%
Bedrooms 6+	16%	28%	74%	52%	61%	100%	100%	61%	50%	48%	33%	24%	54%

Average Occupancy Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	71%	76%	90%	83%	94%	100%	97%	80%	75%	81%	50%	48%	79%
Bedrooms 2	100%	100%	87%	81%	90%	100%	97%	77%	78%	77%	53%	35%	81%
Bedrooms 3	97%	100%	92%	80%	92%	100%	100%	77%	69%	69%	50%	39%	80%
Bedrooms 4	65%	79%	81%	73%	87%	100%	100%	77%	70%	65%	43%	39%	73%
Bedrooms 5	45%	75%	78%	70%	81%	100%	100%	74%	63%	70%	50%	36%	70%
Bedrooms 6+	32%	46%	91%	68%	84%	100%	100%	77%	70%	77%	61%	45%	71%

Revenue (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$1,299.00	\$1,391.00	\$3,192.00	\$2,954.00	\$4,312.00	\$5,313.00	\$5,865.00	\$3,424.00	\$2,640.00	\$2,748.00	\$1,656.00	\$1,435.00	\$36,229.00
Bedrooms 2	\$1,611.00	\$2,794.00	\$5,723.00	\$4,507.00	\$5,497.00	\$7,321.00	\$8,695.00	\$4,626.00	\$3,513.00	\$4,047.00	\$2,411.00	\$1,475.00	\$52,220.00
Bedrooms 3	\$1,824.00	\$3,068.00	\$5,647.00	\$4,493.00	\$5,940.00	\$8,184.00	\$9,043.00	\$5,149.00	\$3,412.00	\$3,676.00	\$2,300.00	\$1,744.00	\$54,480.00
Bedrooms 4	\$1,900.00	\$2,632.00	\$7,431.00	\$6,164.00	\$8,773.00	\$12,476.00	\$13,814.00	\$7,439.00	\$5,159.00	\$5,370.00	\$3,055.00	\$2,611.00	\$76,824.00
Bedrooms 5	\$2,225.00	\$3,010.00	\$10,451.00	\$8,701.00	\$10,515.00	\$16,167.00	\$17,400.00	\$9,779.00	\$6,307.00	\$7,312.00	\$4,593.00	\$3,950.00	\$100,410.00
Bedrooms 6+	\$2,870.00	\$4,963.00	\$16,785.00	\$13,130.00	\$14,434.00	\$27,021.00	\$23,702.00	\$13,878.00	\$10,104.00	\$11,350.00	\$8,437.00	\$5,588.00	\$152,262.00

Revenue (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$2,311.00	\$2,300.00	\$4,800.00	\$4,411.00	\$5,432.00	\$6,783.00	\$7,338.00	\$5,040.00	\$4,110.00	\$4,277.00	\$2,427.00	\$2,387.00	\$51,616.00
Bedrooms 2	\$3,358.00	\$5,687.00	\$7,972.00	\$6,377.00	\$8,033.00	\$9,614.00	\$11,384.00	\$7,115.00	\$5,615.00	\$5,755.00	\$4,011.00	\$2,401.00	\$77,322.00
Bedrooms 3	\$4,891.00	\$5,901.00	\$8,173.00	\$7,120.00	\$8,488.00	\$11,465.00	\$12,707.00	\$7,198.00	\$5,556.00	\$5,691.00	\$3,592.00	\$2,913.00	\$83,695.00
Bedrooms 4	\$4,353.00	\$5,249.00	\$11,507.00	\$9,798.00	\$12,269.00	\$17,053.00	\$18,929.00	\$11,938.00	\$8,773.00	\$8,460.00	\$5,232.00	\$4,732.00	\$118,293.00
Bedrooms 5	\$4,567.00	\$8,369.00	\$15,848.00	\$13,431.00	\$15,766.00	\$24,094.00	\$26,514.00	\$15,222.00	\$10,369.00	\$12,116.00	\$7,824.00	\$6,261.00	\$160,381.00
Bedrooms 6+	\$6,529.00	\$6,608.00	\$24,366.00	\$19,619.00	\$24,578.00	\$35,728.00	\$34,338.00	\$22,750.00	\$17,624.00	\$17,890.00	\$14,504.00	\$10,320.00	\$234,854.00