



THE SHORT TERM SHOP

BROKERED BY
expTM
REALTY

Average Daily Rate (50th Percentile)

| Bedrooms | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|-------------|----------|----------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Bedrooms 1 | \$199.00 | \$185.00 | \$237.00 | \$235.00 | \$256.00 | \$290.00 | \$304.00 | \$264.00 | \$250.00 | \$241.00 | \$245.00 | \$237.00 | \$245.25 |
| Bedrooms 2 | \$284.00 | \$277.00 | \$345.00 | \$348.00 | \$350.00 | \$410.00 | \$449.00 | \$392.00 | \$371.00 | \$358.00 | \$342.00 | \$362.00 | \$357.33 |
| Bedrooms 3 | \$325.00 | \$315.00 | \$383.00 | \$383.00 | \$402.00 | \$447.00 | \$470.00 | \$425.00 | \$409.00 | \$403.00 | \$391.00 | \$409.00 | \$397.67 |
| Bedrooms 4 | \$465.00 | \$452.00 | \$568.00 | \$581.00 | \$603.00 | \$660.00 | \$673.00 | \$616.00 | \$581.00 | \$581.00 | \$561.00 | \$603.00 | \$578.75 |
| Bedrooms 5 | \$632.00 | \$600.00 | \$756.00 | \$767.00 | \$812.00 | \$893.00 | \$975.00 | \$871.00 | \$792.00 | \$792.00 | \$768.00 | \$890.00 | \$795.67 |
| Bedrooms 6+ | \$929.00 | \$850.00 | \$1,168.00 | \$1,173.00 | \$1,186.00 | \$1,258.00 | \$1,397.00 | \$1,247.00 | \$1,215.00 | \$1,255.00 | \$1,212.00 | \$1,527.00 | \$1,201.42 |

Average Daily Rate (75th Percentile)

| Bedrooms | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|-------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Bedrooms 1 | \$251.00 | \$230.00 | \$312.00 | \$302.00 | \$324.00 | \$358.00 | \$386.00 | \$329.00 | \$318.00 | \$313.00 | \$304.00 | \$317.00 | \$312.00 |
| Bedrooms 2 | \$360.00 | \$348.00 | \$442.00 | \$441.00 | \$464.00 | \$557.00 | \$595.00 | \$494.00 | \$462.00 | \$442.00 | \$434.00 | \$466.00 | \$458.75 |
| Bedrooms 3 | \$435.00 | \$403.00 | \$474.00 | \$481.00 | \$520.00 | \$581.00 | \$619.00 | \$550.00 | \$522.00 | \$518.00 | \$495.00 | \$524.00 | \$510.17 |
| Bedrooms 4 | \$646.00 | \$607.00 | \$750.00 | \$768.00 | \$791.00 | \$905.00 | \$919.00 | \$835.00 | \$757.00 | \$748.00 | \$716.00 | \$816.00 | \$771.50 |
| Bedrooms 5 | \$932.00 | \$837.00 | \$1,091.00 | \$1,112.00 | \$1,168.00 | \$1,250.00 | \$1,283.00 | \$1,178.00 | \$1,036.00 | \$1,047.00 | \$998.00 | \$1,164.00 | \$1,091.33 |
| Bedrooms 6+ | \$1,289.00 | \$1,270.00 | \$1,809.00 | \$1,693.00 | \$1,624.00 | \$1,993.00 | \$2,109.00 | \$1,763.00 | \$1,824.00 | \$1,668.00 | \$1,661.00 | \$1,999.00 | \$1,725.17 |

Average Occupancy Rate (50th Percentile)

| Bedrooms | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|-------------|---------|----------|-------|-------|-----|------|------|--------|-----------|---------|----------|----------|-------|
| Bedrooms 1 | 33% | 54% | 84% | 87% | 94% | 98% | 97% | 84% | 79% | 77% | 53% | 38% | 73% |
| Bedrooms 2 | 23% | 48% | 81% | 83% | 90% | 100% | 100% | 81% | 73% | 74% | 50% | 29% | 69% |
| Bedrooms 3 | 22% | 43% | 77% | 79% | 87% | 100% | 100% | 72% | 67% | 67% | 43% | 35% | 66% |
| Bedrooms 4 | 23% | 46% | 80% | 76% | 86% | 100% | 100% | 88% | 87% | 87% | 70% | 61% | 75% |
| Bedrooms 5 | 24% | 57% | 81% | 78% | 87% | 100% | 100% | 74% | 67% | 68% | 47% | 39% | 69% |
| Bedrooms 6+ | 23% | 55% | 81% | 73% | 90% | 100% | 100% | 74% | 63% | 71% | 47% | 42% | 68% |

Average Occupancy Rate (75th Percentile)

| Bedrooms | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|-------------|---------|----------|-------|-------|------|------|------|--------|-----------|---------|----------|----------|-------|
| Bedrooms 1 | 66% | 87% | 97% | 97% | 100% | 100% | 100% | 94% | 90% | 90% | 72% | 58% | 88% |
| Bedrooms 2 | 57% | 86% | 97% | 97% | 100% | 100% | 100% | 96% | 93% | 90% | 77% | 55% | 87% |
| Bedrooms 3 | 46% | 47% | 96% | 96% | 100% | 100% | 100% | 90% | 90% | 90% | 76% | 65% | 83% |
| Bedrooms 4 | 65% | 82% | 97% | 93% | 100% | 100% | 100% | 88% | 87% | 87% | 70% | 61% | 86% |
| Bedrooms 5 | 55% | 85% | 100% | 93% | 100% | 100% | 100% | 90% | 83% | 87% | 76% | 58% | 86% |
| Bedrooms 6+ | 63% | 96% | 100% | 100% | 100% | 100% | 100% | 94% | 90% | 88% | 74% | 74% | 90% |

Revenue (50th Percentile)

| Bedrooms | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|-------------|------------|------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--------------|
| Bedrooms 1 | \$1,086.00 | \$2,230.00 | \$4,874.00 | \$5,225.00 | \$6,182.00 | \$7,114.00 | \$7,925.00 | \$5,880.00 | \$4,976.00 | \$5,052.00 | \$3,338.00 | \$2,545.00 | \$56,427.00 |
| Bedrooms 2 | \$1,568.00 | \$2,546.00 | \$6,014.00 | \$5,761.00 | \$7,518.00 | \$8,271.00 | \$10,236.00 | \$7,156.00 | \$6,331.00 | \$6,306.00 | \$4,171.00 | \$2,970.00 | \$68,848.00 |
| Bedrooms 3 | \$1,567.00 | \$5,200.00 | \$6,761.00 | \$6,934.00 | \$8,357.00 | \$9,850.00 | \$10,894.00 | \$7,680.00 | \$6,408.00 | \$6,705.00 | \$4,224.00 | \$3,668.00 | \$78,248.00 |
| Bedrooms 4 | \$2,222.00 | \$4,328.00 | \$10,137.00 | \$8,984.00 | \$11,717.00 | \$15,107.00 | \$15,634.00 | \$11,770.00 | \$9,070.00 | \$9,213.00 | \$6,580.00 | \$5,218.00 | \$109,980.00 |
| Bedrooms 5 | \$3,105.00 | \$5,937.00 | \$14,365.00 | \$12,768.00 | \$16,093.00 | \$19,720.00 | \$22,141.00 | \$16,324.00 | \$13,353.00 | \$12,915.00 | \$9,211.00 | \$8,452.00 | \$154,384.00 |
| Bedrooms 6+ | \$4,200.00 | \$8,041.00 | \$22,866.00 | \$18,774.00 | \$22,663.00 | \$30,160.00 | \$31,417.00 | \$25,171.00 | \$19,916.00 | \$21,235.00 | \$15,195.00 | \$17,966.00 | \$237,604.00 |

Revenue (75th Percentile)

| Bedrooms | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|-------------|------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--------------|
| Bedrooms 1 | \$2,554.00 | \$3,160.00 | \$6,243.00 | \$6,644.00 | \$7,963.00 | \$9,279.00 | \$10,213.00 | \$7,354.00 | \$6,490.00 | \$6,659.00 | \$4,953.00 | \$4,010.00 | \$75,522.00 |
| Bedrooms 2 | \$3,400.00 | \$4,685.00 | \$8,374.00 | \$8,566.00 | \$10,146.00 | \$12,245.00 | \$14,041.00 | \$9,831.00 | \$8,982.00 | \$8,901.00 | \$6,570.00 | \$5,043.00 | \$100,784.00 |
| Bedrooms 3 | \$3,133.00 | \$2,826.00 | \$9,837.00 | \$9,978.00 | \$11,508.00 | \$14,001.00 | \$15,582.00 | \$10,944.00 | \$9,450.00 | \$9,536.00 | \$7,026.00 | \$6,155.00 | \$109,976.00 |
| Bedrooms 4 | \$5,601.00 | \$7,370.00 | \$15,177.00 | \$14,529.00 | \$17,024.00 | \$21,840.00 | \$23,427.00 | \$16,943.00 | \$13,594.00 | \$13,257.00 | \$9,998.00 | \$9,630.00 | \$168,390.00 |
| Bedrooms 5 | \$6,170.00 | \$10,088.00 | \$22,486.00 | \$21,338.00 | \$25,721.00 | \$33,148.00 | \$34,654.00 | \$22,017.00 | \$20,316.00 | \$18,034.00 | \$15,210.00 | \$14,740.00 | \$243,922.00 |
| Bedrooms 6+ | \$8,405.00 | \$14,010.00 | \$32,240.00 | \$29,883.00 | \$31,594.00 | \$42,308.00 | \$45,384.00 | \$31,880.00 | \$29,655.00 | \$32,628.00 | \$25,262.00 | \$27,032.00 | \$350,281.00 |