



THE SHORT TERM SHOP

BROKERED BY
exp
REALTY™

Average Daily Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$209.00	\$190.00	\$222.00	\$226.00	\$238.00	\$256.00	\$259.00	\$242.00	\$236.00	\$231.00	\$227.00	\$228.00	\$230.33
Bedrooms 2	\$251.00	\$250.00	\$282.00	\$284.00	\$295.00	\$325.00	\$335.00	\$315.00	\$290.00	\$280.00	\$280.00	\$302.00	\$290.75
Bedrooms 3	\$300.00	\$288.00	\$354.00	\$355.00	\$379.00	\$415.00	\$427.00	\$401.00	\$373.00	\$360.00	\$358.00	\$377.00	\$365.58
Bedrooms 4	\$398.00	\$371.00	\$468.00	\$476.00	\$503.00	\$556.00	\$592.00	\$546.00	\$507.00	\$498.00	\$487.00	\$522.00	\$493.75
Bedrooms 5	\$526.00	\$543.00	\$608.00	\$638.00	\$662.00	\$747.00	\$794.00	\$720.00	\$700.00	\$661.00	\$673.00	\$792.00	\$672.42
Bedrooms 6+	\$726.00	\$809.00	\$923.00	\$954.00	\$984.00	\$1,050.00	\$1,149.00	\$1,064.00	\$975.00	\$987.00	\$943.00	\$1,107.00	\$972.58

Average Daily Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$284.00	\$256.00	\$289.00	\$289.00	\$309.00	\$326.00	\$342.00	\$311.00	\$310.00	\$306.00	\$303.00	\$313.00	\$303.17
Bedrooms 2	\$327.00	\$322.00	\$368.00	\$364.00	\$376.00	\$398.00	\$421.00	\$388.00	\$373.00	\$365.00	\$354.00	\$396.00	\$371.83
Bedrooms 3	\$426.00	\$408.00	\$462.00	\$470.00	\$491.00	\$555.00	\$577.00	\$527.00	\$494.00	\$492.00	\$494.00	\$512.00	\$492.33
Bedrooms 4	\$536.00	\$500.00	\$597.00	\$614.00	\$649.00	\$763.00	\$772.00	\$697.00	\$644.00	\$631.00	\$633.00	\$708.00	\$645.33
Bedrooms 5	\$748.00	\$774.00	\$852.00	\$884.00	\$1,005.00	\$1,121.00	\$1,157.00	\$1,090.00	\$1,013.00	\$939.00	\$924.00	\$1,082.00	\$882.42
Bedrooms 6+	\$1,014.00	\$1,106.00	\$1,329.00	\$1,265.00	\$1,308.00	\$1,501.00	\$1,531.00	\$1,418.00	\$1,303.00	\$1,287.00	\$1,283.00	\$1,601.00	\$1,328.83

Average Occupancy Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	26%	50%	79%	83%	92%	97%	97%	85%	78%	77%	56%	35%	71%
Bedrooms 2	26%	53%	77%	80%	90%	96%	97%	78%	73%	73%	50%	35%	69%
Bedrooms 3	23%	54%	81%	77%	90%	100%	100%	75%	69%	70%	47%	35%	68%
Bedrooms 4	23%	50%	80%	75%	86%	100%	100%	72%	67%	65%	43%	35%	66%
Bedrooms 5	26%	39%	84%	77%	87%	100%	100%	74%	67%	68%	47%	39%	67%
Bedrooms 6+	35%	54%	84%	77%	87%	100%	100%	77%	68%	71%	53%	42%	71%

Average Occupancy Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	60%	86%	97%	97%	100%	100%	100%	97%	96%	94%	91%	84%	92%
Bedrooms 2	65%	86%	95%	97%	100%	100%	100%	96%	96%	94%	87%	77%	91%
Bedrooms 3	55%	93%	97%	97%	100%	100%	100%	94%	92%	93%	83%	69%	89%
Bedrooms 4	58%	89%	97%	96%	100%	100%	100%	90%	87%	87%	70%	58%	86%
Bedrooms 5	68%	82%	100%	95%	100%	100%	100%	90%	87%	86%	73%	58%	87%
Bedrooms 6+	82%	83%	100%	96%	97%	100%	100%	90%	89%	89%	75%	68%	89%

Revenue (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$1,170.00	\$1,078.00	\$4,012.00	\$4,288.00	\$5,028.00	\$5,106.00	\$6,021.00	\$5,298.00	\$4,699.00	\$4,507.00	\$2,998.00	\$2,010.00	\$47,095.00
Bedrooms 2	\$1,315.00	\$2,275.00	\$5,012.00	\$4,971.00	\$6,046.00	\$6,788.00	\$7,980.00	\$6,027.00	\$5,235.00	\$5,172.00	\$3,059.00	\$2,643.00	\$56,523.00
Bedrooms 3	\$1,500.00	\$2,872.00	\$6,380.00	\$6,115.00	\$7,362.00	\$8,971.00	\$10,075.00	\$7,061.00	\$5,941.00	\$5,953.00	\$4,079.00	\$3,479.00	\$69,788.00
Bedrooms 4	\$1,963.00	\$3,546.00	\$8,689.00	\$8,108.00	\$9,998.00	\$12,124.00	\$14,151.00	\$9,706.00	\$8,310.00	\$7,830.00	\$5,103.00	\$4,834.00	\$94,362.00
Bedrooms 5	\$2,973.00	\$4,792.00	\$12,535.00	\$11,087.00	\$13,668.00	\$16,010.00	\$19,028.00	\$13,498.00	\$11,991.00	\$12,223.00	\$7,800.00	\$8,329.00	\$133,934.00
Bedrooms 6+	\$4,216.00	\$7,560.00	\$16,352.00	\$14,775.00	\$18,131.00	\$23,789.00	\$28,592.00	\$19,570.00	\$16,636.00	\$17,781.00	\$12,550.00	\$13,410.00	\$193,342.00

Revenue (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$2,388.00	\$3,047.00	\$5,651.00	\$6,274.00	\$7,029.00	\$7,598.00	\$8,402.00	\$7,408.00	\$6,560.00	\$6,329.00	\$5,130.00	\$4,189.00	\$70,005.00
Bedrooms 2	\$2,855.00	\$4,106.00	\$7,150.00	\$7,442.00	\$8,469.00	\$9,630.00	\$11,022.00	\$8,661.00	\$7,645.00	\$7,409.00	\$5,787.00	\$5,115.00	\$85,291.00
Bedrooms 3	\$3,476.00	\$4,918.00	\$9,567.00	\$9,065.00	\$10,950.00	\$13,261.00	\$14,505.00	\$10,727.00	\$9,035.00	\$9,223.00	\$7,315.00	\$6,242.00	\$108,284.00
Bedrooms 4	\$4,177.00	\$6,148.00	\$12,488.00	\$11,385.00	\$14,245.00	\$18,477.00	\$20,214.00	\$14,035.00	\$12,054.00	\$11,588.00	\$8,292.00	\$8,637.00	\$141,740.00
Bedrooms 5	\$6,244.00	\$8,312.00	\$17,612.00	\$16,912.00	\$19,741.00	\$26,716.00	\$29,589.00	\$20,645.00	\$17,767.00	\$18,140.00	\$13,646.00	\$13,580.00	\$208,904.00
Bedrooms 6+	\$9,438.00	\$12,478.00	\$25,153.00	\$23,396.00	\$26,897.00	\$36,075.00	\$41,428.00	\$28,473.00	\$24,081.00	\$26,785.00	\$21,772.00	\$21,982.00	\$297,958.00