



Average Daily Rate (50th Percentile)

| Bedrooms | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|------------|----------|----------|----------|----------|----------|----------|----------|----------|-----------|----------|----------|----------|----------|
| 1 Bedroom | \$154.00 | \$158.00 | \$160.00 | \$161.00 | \$165.00 | \$169.00 | \$177.00 | \$170.00 | \$165.00 | \$175.00 | \$185.00 | \$177.00 | \$168.00 |
| 2 Bedroom | \$187.00 | \$187.00 | \$195.00 | \$198.00 | \$200.00 | \$210.00 | \$216.00 | \$208.00 | \$196.00 | \$206.00 | \$220.00 | \$215.00 | \$203.17 |
| 3 Bedroom | \$264.00 | \$263.00 | \$268.00 | \$270.00 | \$273.00 | \$291.00 | \$294.00 | \$283.00 | \$270.00 | \$281.00 | \$304.00 | \$297.00 | \$279.83 |
| 4 Bedroom | \$380.00 | \$355.00 | \$370.00 | \$371.00 | \$376.00 | \$401.00 | \$415.00 | \$394.00 | \$370.00 | \$392.00 | \$417.00 | \$413.00 | \$387.83 |
| 5 Bedroom | \$469.00 | \$452.00 | \$476.00 | \$454.00 | \$464.00 | \$527.00 | \$541.00 | \$489.00 | \$478.00 | \$499.00 | \$552.00 | \$555.00 | \$496.33 |
| 6+ Bedroom | \$843.00 | \$832.00 | \$822.00 | \$830.00 | \$801.00 | \$946.00 | \$965.00 | \$844.00 | \$794.00 | \$880.00 | \$940.00 | \$907.00 | \$867.00 |

Average Daily Rate (75th Percentile)

| Bedrooms | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| 1 Bedroom | \$209.00 | \$211.00 | \$210.00 | \$219.00 | \$216.00 | \$221.00 | \$225.00 | \$223.00 | \$218.00 | \$229.00 | \$242.00 | \$219.00 | \$220.17 |
| 2 Bedroom | \$247.00 | \$250.00 | \$248.00 | \$255.00 | \$253.00 | \$271.00 | \$274.00 | \$262.00 | \$253.00 | \$265.00 | \$285.00 | \$279.00 | \$261.83 |
| 3 Bedroom | \$350.00 | \$343.00 | \$333.00 | \$334.00 | \$346.00 | \$363.00 | \$368.00 | \$352.00 | \$335.00 | \$356.00 | \$392.00 | \$382.00 | \$354.50 |
| 4 Bedroom | \$505.00 | \$470.00 | \$472.00 | \$483.00 | \$485.00 | \$524.00 | \$537.00 | \$498.00 | \$475.00 | \$499.00 | \$532.00 | \$528.00 | \$500.67 |
| 5 Bedroom | \$646.00 | \$585.00 | \$611.00 | \$589.00 | \$594.00 | \$669.00 | \$648.00 | \$607.00 | \$588.00 | \$636.00 | \$771.00 | \$721.00 | \$638.75 |
| 6+ Bedroom | \$1,310.00 | \$1,252.00 | \$1,206.00 | \$1,169.00 | \$1,193.00 | \$1,318.00 | \$1,333.00 | \$1,191.00 | \$1,110.00 | \$1,267.00 | \$1,335.00 | \$1,307.00 | \$1,249.25 |

Average Occupancy Rate (50th Percentile)

| Bedrooms | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|------------|---------|----------|-------|-------|-----|------|------|--------|-----------|---------|----------|----------|-------|
| 1 Bedroom | 33% | 32% | 70% | 63% | 61% | 77% | 84% | 65% | 70% | 83% | 70% | 61% | 64% |
| 2 Bedroom | 29% | 29% | 71% | 63% | 58% | 83% | 89% | 68% | 63% | 77% | 67% | 58% | 63% |
| 3 Bedroom | 32% | 52% | 65% | 57% | 52% | 83% | 87% | 65% | 53% | 68% | 60% | 58% | 61% |
| 4 Bedroom | 29% | 25% | 61% | 53% | 47% | 80% | 87% | 65% | 50% | 65% | 57% | 58% | 56% |
| 5 Bedroom | 29% | 22% | 58% | 50% | 40% | 77% | 84% | 55% | 47% | 54% | 53% | 55% | 52% |
| 6+ Bedroom | 35% | 29% | 52% | 37% | 42% | 70% | 81% | 55% | 47% | 54% | 53% | 52% | 51% |

Average Occupancy Rate (75th Percentile)

| Bedrooms | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|------------|---------|----------|-------|-------|-----|------|------|--------|-----------|---------|----------|----------|-------|
| 1 Bedroom | 58% | 61% | 87% | 81% | 84% | 90% | 94% | 83% | 87% | 94% | 85% | 79% | 82% |
| 2 Bedroom | 52% | 57% | 87% | 80% | 81% | 93% | 97% | 84% | 83% | 90% | 80% | 74% | 80% |
| 3 Bedroom | 48% | 50% | 81% | 73% | 74% | 93% | 97% | 81% | 72% | 84% | 76% | 71% | 75% |
| 4 Bedroom | 50% | 43% | 81% | 70% | 68% | 96% | 97% | 81% | 70% | 81% | 73% | 71% | 73% |
| 5 Bedroom | 45% | 41% | 71% | 66% | 65% | 89% | 94% | 71% | 64% | 76% | 70% | 65% | 68% |
| 6+ Bedroom | 45% | 43% | 68% | 57% | 55% | 57% | 94% | 71% | 63% | 69% | 67% | 65% | 63% |

Revenue (50th Percentile)

| Bedrooms | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|------------|------------|------------|-------------|------------|------------|-------------|-------------|-------------|------------|-------------|-------------|-------------|--------------|
| 1 Bedroom | \$1,569.00 | \$1,394.00 | \$3,148.00 | \$2,824.00 | \$2,737.00 | \$3,177.00 | \$3,523.00 | \$3,192.00 | \$3,098.00 | \$3,655.00 | \$2,990.00 | \$2,901.00 | \$34,208.00 |
| 2 Bedroom | \$1,585.00 | \$1,508.00 | \$3,751.00 | \$3,287.00 | \$3,020.00 | \$4,300.00 | \$4,798.00 | \$3,829.00 | \$3,369.00 | \$4,129.00 | \$3,495.00 | \$6,421.00 | \$43,492.00 |
| 3 Bedroom | \$2,190.00 | \$1,740.00 | \$4,650.00 | \$4,048.00 | \$3,605.00 | \$5,522.00 | \$6,369.00 | \$4,978.00 | \$3,818.00 | \$5,125.00 | \$4,501.00 | \$4,670.00 | \$51,216.00 |
| 4 Bedroom | \$2,930.00 | \$2,452.00 | \$5,976.00 | \$5,407.00 | \$4,750.00 | \$8,304.00 | \$9,164.00 | \$6,340.00 | \$4,764.00 | \$6,598.00 | \$5,913.00 | \$6,479.00 | \$69,077.00 |
| 5 Bedroom | \$3,692.00 | \$2,920.00 | \$7,276.00 | \$5,980.00 | \$4,899.00 | \$9,697.00 | \$10,373.00 | \$7,475.00 | \$5,797.00 | \$7,340.00 | \$7,750.00 | \$8,171.00 | \$81,370.00 |
| 6+ Bedroom | \$7,616.00 | \$5,830.00 | \$11,439.00 | \$8,611.00 | \$8,790.00 | \$16,409.00 | \$17,268.00 | \$12,757.00 | \$9,307.00 | \$11,275.00 | \$12,275.00 | \$12,800.00 | \$134,377.00 |

Revenue (75th Percentile)

| Bedrooms | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--------------|
| 1 Bedroom | \$2,467.00 | \$2,513.00 | \$4,302.00 | \$3,813.00 | \$3,859.00 | \$4,299.00 | \$4,762.00 | \$4,278.00 | \$4,290.00 | \$4,744.00 | \$4,033.00 | \$4,071.00 | \$47,431.00 |
| 2 Bedroom | \$2,618.00 | \$2,613.00 | \$4,948.00 | \$4,451.00 | \$4,361.00 | \$5,732.00 | \$6,301.00 | \$5,092.00 | \$4,541.00 | \$5,401.00 | \$4,783.00 | \$4,733.00 | \$55,574.00 |
| 3 Bedroom | \$3,459.00 | \$3,364.00 | \$6,275.00 | \$5,497.00 | \$5,415.00 | \$7,821.00 | \$8,616.00 | \$6,687.00 | \$5,444.00 | \$6,990.00 | \$6,257.00 | \$6,742.00 | \$72,567.00 |
| 4 Bedroom | \$4,778.00 | \$4,102.00 | \$8,609.00 | \$7,383.00 | \$7,510.00 | \$11,350.00 | \$12,054.00 | \$8,969.00 | \$7,150.00 | \$8,886.00 | \$8,114.00 | \$8,702.00 | \$97,607.00 |
| 5 Bedroom | \$6,075.00 | \$5,186.00 | \$10,119.00 | \$8,367.00 | \$7,679.00 | \$12,928.00 | \$15,333.00 | \$10,260.00 | \$8,385.00 | \$9,975.00 | \$10,307.00 | \$11,468.00 | \$116,082.00 |
| 6+ Bedroom | \$12,066.00 | \$11,270.00 | \$19,010.00 | \$13,091.00 | \$13,414.00 | \$24,894.00 | \$27,427.00 | \$20,273.00 | \$15,453.00 | \$16,162.00 | \$18,460.00 | \$17,853.00 | \$209,373.00 |