



Average Daily Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$167.00	\$166.00	\$165.00	\$159.00	\$167.00	\$173.00	\$190.00	\$178.00	\$180.00	\$195.00	\$195.00	\$200.00	\$177.92
Bedrooms 2	\$195.00	\$198.00	\$199.00	\$190.00	\$202.00	\$215.00	\$230.00	\$219.00	\$219.00	\$231.00	\$235.00	\$247.00	\$215.00
Bedrooms 3	\$264.00	\$254.00	\$260.00	\$254.00	\$269.00	\$283.00	\$312.00	\$292.00	\$291.00	\$303.00	\$310.00	\$319.00	\$284.25
Bedrooms 4	\$363.00	\$348.00	\$350.00	\$348.00	\$380.00	\$399.00	\$428.00	\$394.00	\$397.00	\$427.00	\$438.00	\$452.00	\$393.67
Bedrooms 5	\$481.00	\$468.00	\$456.00	\$444.00	\$488.00	\$531.00	\$569.00	\$525.00	\$525.00	\$567.00	\$598.00	\$598.00	\$520.83
Bedrooms 6+	\$798.00	\$703.00	\$706.00	\$704.00	\$748.00	\$835.00	\$935.00	\$826.00	\$814.00	\$883.00	\$982.00	\$1,004.00	\$828.17

Average Daily Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$213.00	\$212.00	\$207.00	\$200.00	\$213.00	\$223.00	\$238.00	\$221.00	\$229.00	\$250.00	\$253.00	\$268.00	\$227.25
Bedrooms 2	\$251.00	\$247.00	\$249.00	\$244.00	\$256.00	\$269.00	\$285.00	\$268.00	\$271.00	\$292.00	\$300.00	\$312.00	\$270.33
Bedrooms 3	\$348.00	\$331.00	\$325.00	\$311.00	\$333.00	\$361.00	\$387.00	\$349.00	\$351.00	\$377.00	\$385.00	\$414.00	\$356.00
Bedrooms 4	\$476.00	\$466.00	\$438.00	\$435.00	\$464.00	\$505.00	\$528.00	\$494.00	\$497.00	\$524.00	\$542.00	\$567.00	\$494.67
Bedrooms 5	\$580.00	\$562.00	\$566.00	\$556.00	\$622.00	\$659.00	\$689.00	\$630.00	\$641.00	\$690.00	\$750.00	\$785.00	\$644.17
Bedrooms 6+	\$1,165.00	\$1,058.00	\$1,130.00	\$1,079.00	\$1,128.00	\$1,221.00	\$1,323.00	\$1,173.00	\$1,156.00	\$1,222.00	\$1,318.00	\$1,385.00	\$1,196.50

Average Occupancy Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	39%	43%	52%	38%	61%	83%	90%	87%	87%	94%	89%	80%	70%
Bedrooms 2	35%	38%	48%	41%	61%	86%	92%	87%	83%	94%	86%	76%	69%
Bedrooms 3	32%	34%	42%	37%	57%	83%	90%	84%	77%	94%	80%	74%	65%
Bedrooms 4	30%	34%	42%	37%	52%	80%	90%	81%	70%	90%	73%	71%	63%
Bedrooms 5	32%	34%	35%	33%	45%	73%	87%	74%	63%	87%	70%	68%	58%
Bedrooms 6+	35%	41%	39%	33%	42%	66%	81%	74%	60%	71%	63%	65%	56%

Average Occupancy Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	61%	66%	71%	73%	83%	93%	97%	94%	93%	100%	97%	93%	85%
Bedrooms 2	58%	59%	68%	73%	81%	93%	97%	94%	93%	100%	95%	90%	83%
Bedrooms 3	52%	52%	61%	67%	77%	93%	97%	94%	90%	97%	93%	90%	80%
Bedrooms 4	48%	52%	57%	67%	73%	91%	97%	90%	83%	95%	87%	84%	77%
Bedrooms 5	52%	52%	52%	60%	65%	90%	94%	87%	77%	94%	86%	87%	75%
Bedrooms 6+	48%	58%	58%	55%	66%	83%	94%	87%	77%	85%	83%	81%	73%

Revenue (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$1,858.00	\$1,916.00	\$2,382.00	\$1,493.00	\$2,690.00	\$3,578.00	\$4,224.00	\$4,120.00	\$3,942.00	\$4,752.00	\$4,339.00	\$4,000.00	\$39,294.00
Bedrooms 2	\$2,002.00	\$2,085.00	\$2,699.00	\$1,739.00	\$3,269.00	\$4,531.00	\$5,387.00	\$5,010.00	\$4,613.00	\$5,778.00	\$5,070.00	\$4,733.00	\$46,916.00
Bedrooms 3	\$2,172.00	\$2,281.00	\$2,939.00	\$2,111.00	\$3,965.00	\$5,947.00	\$7,200.00	\$6,282.00	\$5,661.00	\$7,367.00	\$6,318.00	\$6,043.00	\$58,286.00
Bedrooms 4	\$3,189.00	\$3,243.00	\$4,195.00	\$2,667.00	\$5,239.00	\$7,930.00	\$10,368.00	\$8,766.00	\$7,520.00	\$10,538.00	\$8,333.00	\$9,066.00	\$81,054.00
Bedrooms 5	\$4,317.00	\$4,420.00	\$4,827.00	\$3,331.00	\$5,567.00	\$10,395.00	\$13,032.00	\$10,477.00	\$8,676.00	\$13,305.00	\$11,789.00	\$11,116.00	\$101,252.00
Bedrooms 6+	\$7,856.00	\$8,084.00	\$7,317.00	\$5,006.00	\$8,608.00	\$13,873.00	\$19,952.00	\$17,578.00	\$12,335.00	\$17,100.00	\$15,327.00	\$16,310.00	\$149,346.00

Revenue (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$2,835.00	\$2,933.00	\$3,412.00	\$2,575.00	\$3,811.00	\$4,681.00	\$5,564.00	\$5,463.00	\$5,169.00	\$6,527.00	\$5,899.00	\$5,362.00	\$54,231.00
Bedrooms 2	\$3,019.00	\$3,115.00	\$3,893.00	\$3,158.00	\$4,545.00	\$5,848.00	\$6,877.00	\$6,402.00	\$5,941.00	\$7,500.00	\$6,740.00	\$6,567.00	\$63,605.00
Bedrooms 3	\$3,613.00	\$3,624.00	\$4,465.00	\$3,556.00	\$5,687.00	\$7,821.00	\$9,584.00	\$8,353.00	\$7,559.00	\$9,729.00	\$8,413.00	\$8,758.00	\$81,162.00
Bedrooms 4	\$4,901.00	\$4,703.00	\$6,192.00	\$5,302.00	\$7,751.00	\$10,686.00	\$13,345.00	\$11,369.00	\$9,874.00	\$13,166.00	\$11,437.00	\$12,194.00	\$110,920.00
Bedrooms 5	\$7,115.00	\$6,578.00	\$7,003.00	\$7,110.00	\$8,863.00	\$13,035.00	\$16,783.00	\$14,191.00	\$12,797.00	\$16,812.00	\$14,743.00	\$15,049.00	\$140,079.00
Bedrooms 6+	\$12,243.00	\$13,614.00	\$12,644.00	\$11,068.00	\$14,859.00	\$19,856.00	\$27,814.00	\$25,525.00	\$19,282.00	\$24,544.00	\$24,260.00	\$26,000.00	\$231,709.00