



# THE SHORT TERM SHOP

BROKERED BY  
**exp**<sup>TM</sup>  
REALTY

## Average Daily Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$125.00	\$127.00	\$130.00	\$99.00	\$112.00	\$118.00	\$125.00	\$125.00	\$125.00	\$132.00	\$128.00	\$133.00	\$123.25
Bedrooms 2	\$166.00	\$175.00	\$171.00	\$146.00	\$175.00	\$174.00	\$181.00	\$177.00	\$174.00	\$171.00	\$170.00	\$175.00	\$171.25
Bedrooms 3	\$179.00	\$213.00	\$215.00	\$240.00	\$176.00	\$229.00	\$288.00	\$248.00	\$242.00	\$232.00	\$236.00	\$198.00	\$224.67
Bedrooms 4	\$470.00	\$480.00	\$479.00	\$377.00	\$465.00	\$514.00	\$539.00	\$522.00	\$523.00	\$544.00	\$439.00	\$585.00	\$494.50
Bedrooms 5	\$713.00	\$766.00	\$729.00	\$300.00	\$743.00	\$695.00	\$724.00	\$743.00	\$731.00	\$750.00	\$785.00	\$706.00	\$699.75
Bedrooms 6+	\$1,785.00	\$1,915.00	\$1,589.00	\$1,570.00	\$1,784.00	\$2,040.00	\$2,145.00	\$1,886.00	\$1,835.00	\$1,759.00	\$1,770.00	\$1,758.00	\$1,819.67

## Average Daily Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$134.00	\$154.00	\$161.00	\$163.00	\$146.00	\$162.00	\$164.00	\$177.00	\$163.00	\$156.00	\$172.00	\$157.00	\$159.08
Bedrooms 2	\$249.00	\$254.00	\$204.00	\$193.00	\$216.00	\$227.00	\$258.00	\$218.00	\$213.00	\$198.00	\$209.00	\$235.00	\$222.83
Bedrooms 3	\$238.00	\$354.00	\$338.00	\$339.00	\$254.00	\$309.00	\$353.00	\$345.00	\$338.00	\$340.00	\$375.00	\$340.00	\$328.92
Bedrooms 4	\$525.00	\$509.00	\$502.00	\$440.00	\$554.00	\$538.00	\$565.00	\$543.00	\$609.00	\$683.00	\$681.00	\$718.00	\$572.25
Bedrooms 5	\$715.00	\$768.00	\$744.00	\$300.00	\$750.00	\$718.00	\$727.00	\$744.00	\$733.00	\$751.00	\$1,284.00	\$1,194.00	\$785.67
Bedrooms 6+	\$1,943.00	\$2,283.00	\$1,870.00	\$1,849.00	\$1,946.00	\$2,079.00	\$2,164.00	\$2,004.00	\$1,983.00	\$1,937.00	\$1,925.00	\$1,902.00	\$1,990.42

## Average Occupancy Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	31%	36%	40%	50%	71%	80%	87%	80%	53%	45%	53%	42%	56%
Bedrooms 2	35%	26%	65%	85%	67%	85%	74%	77%	67%	68%	74%	71%	66%
Bedrooms 3	21%	20%	35%	10%	43%	69%	71%	77%	57%	48%	62%	55%	47%
Bedrooms 4	17%	21%	45%	60%	94%	83%	57%	79%	67%	73%	72%	61%	61%
Bedrooms 5	19%	7%	19%	13%	59%	73%	87%	65%	50%	42%	17%	23%	40%
Bedrooms 6+	13%	22%	46%	61%	69%	94%	96%	81%	68%	67%	69%	69%	63%

## Average Occupancy Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	35%	50%	55%	89%	97%	100%	99%	97%	71%	69%	80%	56%	75%
Bedrooms 2	69%	43%	76%	100%	94%	97%	90%	87%	89%	90%	82%	89%	84%
Bedrooms 3	27%	36%	44%	13%	54%	77%	89%	84%	79%	60%	72%	72%	59%
Bedrooms 4	55%	23%	68%	91%	100%	93%	87%	90%	90%	81%	73%	67%	76%
Bedrooms 5	19%	7%	21%	13%	65%	82%	92%	65%	50%	42%	29%	31%	43%
Bedrooms 6+	16%	32%	55%	78%	81%	97%	98%	87%	79%	79%	74%	71%	71%

## Revenue (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$951.00	\$945.00	\$1,241.00	\$782.00	\$1,940.00	\$2,262.00	\$2,556.00	\$2,822.00	\$1,791.00	\$1,800.00	\$1,869.00	\$1,543.00	\$20,512.00
Bedrooms 2	\$990.00	\$1,207.00	\$2,606.00	\$2,509.00	\$2,190.00	\$3,972.00	\$4,534.00	\$3,465.00	\$2,890.00	\$3,052.00	\$2,886.00	\$3,375.00	\$33,676.00
Bedrooms 3	\$1,044.00	\$1,221.00	\$2,365.00	\$631.00	\$2,273.00	\$3,347.00	\$3,654.00	\$3,181.00	\$2,691.00	\$3,439.00	\$3,075.00	\$3,364.00	\$30,285.00
Bedrooms 4	\$1,900.00	\$2,402.00	\$4,550.00	\$4,570.00	\$5,148.00	\$8,717.00	\$8,717.00	\$10,438.00	\$6,439.00	\$12,985.00	\$11,393.00	\$10,951.00	\$88,210.00
Bedrooms 5	\$4,278.00	\$1,533.00	\$2,915.00	\$1,200.00	\$12,625.00	\$12,510.00	\$15,920.00	\$14,850.00	\$10,965.00	\$9,748.00	\$3,925.00	\$8,469.00	\$98,938.00
Bedrooms 6+	\$6,513.00	\$8,406.00	\$18,888.00	\$17,555.00	\$35,207.00	\$53,800.00	\$55,650.00	\$43,017.00	\$34,619.00	\$33,398.00	\$33,117.00	\$37,214.00	\$377,384.00

## Revenue (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$1,470.00	\$1,610.00	\$1,482.00	\$1,562.00	\$3,290.00	\$3,307.00	\$3,123.00	\$3,564.00	\$2,594.00	\$2,130.00	\$2,055.00	\$2,231.00	\$28,418.00
Bedrooms 2	\$3,128.00	\$1,769.00	\$4,113.00	\$3,350.00	\$4,899.00	\$5,050.00	\$5,570.00	\$4,706.00	\$4,198.00	\$3,883.00	\$4,586.00	\$4,404.00	\$49,656.00
Bedrooms 3	\$1,382.00	\$1,677.00	\$3,900.00	\$1,266.00	\$3,031.00	\$4,460.00	\$6,267.00	\$4,700.00	\$4,200.00	\$4,948.00	\$6,287.00	\$4,139.00	\$46,257.00
Bedrooms 4	\$7,532.00	\$2,812.00	\$4,627.00	\$11,866.00	\$8,210.00	\$13,450.00	\$15,250.00	\$15,192.00	\$13,129.00	\$13,600.00	\$12,930.00	\$11,289.00	\$129,887.00
Bedrooms 5	\$4,292.00	\$1,536.00	\$4,115.00	\$1,200.00	\$14,633.00	\$14,406.00	\$18,904.00	\$18,870.00	\$10,995.00	\$9,766.00	\$12,633.00	\$10,119.00	\$117,469.00
Bedrooms 6+	\$7,669.00	\$11,294.00	\$19,731.00	\$18,883.00	\$38,061.00	\$56,350.00	\$58,375.00	\$45,425.00	\$38,079.00	\$36,346.00	\$34,075.00	\$41,107.00	\$405,385.00