



THE SHORT TERM SHOP

BROKERED BY
exp
REALTY™

Average Daily Rate (50th Percentile)

| Bedrooms | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|-------------|----------|----------|----------|----------|----------|----------|----------|----------|-----------|----------|----------|----------|----------|
| Bedrooms 1 | \$135.00 | \$137.00 | \$134.00 | \$141.00 | \$156.00 | \$155.00 | \$146.00 | \$147.00 | \$144.00 | \$153.00 | \$147.00 | \$142.00 | \$144.75 |
| Bedrooms 2 | \$168.00 | \$160.00 | \$154.00 | \$171.00 | \$169.00 | \$175.00 | \$184.00 | \$174.00 | \$178.00 | \$180.00 | \$208.00 | \$204.00 | \$177.08 |
| Bedrooms 3 | \$255.00 | \$247.00 | \$254.00 | \$255.00 | \$263.00 | \$263.00 | \$270.00 | \$253.00 | \$263.00 | \$264.00 | \$272.00 | \$267.00 | \$260.50 |
| Bedrooms 4 | \$380.00 | \$358.00 | \$375.00 | \$425.00 | \$438.00 | \$474.00 | \$449.00 | \$406.00 | \$463.00 | \$511.00 | \$494.00 | \$429.00 | \$433.58 |
| Bedrooms 5 | \$627.00 | \$584.00 | \$700.00 | \$697.00 | \$986.00 | \$733.00 | \$698.00 | \$649.00 | \$727.00 | \$601.00 | \$581.00 | \$473.00 | \$672.17 |
| Bedrooms 6+ | \$581.00 | \$529.00 | \$616.00 | \$629.00 | \$647.00 | \$640.00 | \$602.00 | \$663.00 | \$655.00 | \$651.00 | \$623.00 | \$628.00 | \$622.00 |

Average Daily Rate (75th Percentile)

| Bedrooms | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|-------------|----------|----------|----------|----------|------------|----------|----------|------------|------------|----------|----------|----------|----------|
| Bedrooms 1 | \$166.00 | \$169.00 | \$169.00 | \$175.00 | \$195.00 | \$190.00 | \$193.00 | \$175.00 | \$174.00 | \$175.00 | \$191.00 | \$180.00 | \$179.33 |
| Bedrooms 2 | \$216.00 | \$225.00 | \$200.00 | \$202.00 | \$228.00 | \$217.00 | \$219.00 | \$216.00 | \$217.00 | \$240.00 | \$273.00 | \$252.00 | \$225.42 |
| Bedrooms 3 | \$318.00 | \$341.00 | \$293.00 | \$312.00 | \$320.00 | \$306.00 | \$343.00 | \$324.00 | \$372.00 | \$337.00 | \$352.00 | \$321.00 | \$328.25 |
| Bedrooms 4 | \$477.00 | \$465.00 | \$533.00 | \$576.00 | \$542.00 | \$705.00 | \$689.00 | \$665.00 | \$670.00 | \$581.00 | \$706.00 | \$507.00 | \$593.00 |
| Bedrooms 5 | \$921.00 | \$867.00 | \$885.00 | \$878.00 | \$1,073.00 | \$853.00 | \$832.00 | \$783.00 | \$734.00 | \$717.00 | \$717.00 | \$757.00 | \$818.08 |
| Bedrooms 6+ | \$600.00 | \$643.00 | \$664.00 | \$663.00 | \$654.00 | \$671.00 | \$672.00 | \$1,349.00 | \$1,366.00 | \$656.00 | \$630.00 | \$658.00 | \$785.50 |

Average Occupancy Rate (50th Percentile)

| Bedrooms | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|-------------|---------|----------|-------|-------|-----|------|------|--------|-----------|---------|----------|----------|-------|
| Bedrooms 1 | 42% | 38% | 78% | 63% | 52% | 61% | 68% | 61% | 63% | 68% | 53% | 42% | 57% |
| Bedrooms 2 | 48% | 62% | 67% | 67% | 74% | 75% | 79% | 71% | 66% | 58% | 54% | 71% | 66% |
| Bedrooms 3 | 32% | 55% | 69% | 57% | 63% | 73% | 83% | 59% | 67% | 61% | 50% | 65% | 61% |
| Bedrooms 4 | 40% | 57% | 68% | 66% | 68% | 72% | 85% | 77% | 70% | 73% | 50% | 53% | 65% |
| Bedrooms 5 | 36% | 67% | 83% | 81% | 55% | 58% | 66% | 87% | 64% | 24% | 73% | 43% | 61% |
| Bedrooms 6+ | 29% | 56% | 90% | 83% | 85% | 93% | 90% | 82% | 78% | 78% | 67% | 74% | 76% |

Average Occupancy Rate (75th Percentile)

| Bedrooms | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|-------------|---------|----------|-------|-------|-----|------|------|--------|-----------|---------|----------|----------|-------|
| Bedrooms 1 | 79% | 78% | 94% | 94% | 88% | 90% | 93% | 81% | 94% | 91% | 87% | 68% | 86% |
| Bedrooms 2 | 88% | 75% | 84% | 83% | 87% | 87% | 90% | 84% | 82% | 82% | 77% | 90% | 84% |
| Bedrooms 3 | 71% | 80% | 90% | 87% | 87% | 91% | 94% | 77% | 76% | 77% | 77% | 84% | 83% |
| Bedrooms 4 | 49% | 84% | 89% | 84% | 93% | 93% | 96% | 86% | 88% | 92% | 77% | 84% | 85% |
| Bedrooms 5 | 45% | 83% | 96% | 96% | 60% | 94% | 83% | 87% | 71% | 77% | 77% | 64% | 78% |
| Bedrooms 6+ | 55% | 61% | 93% | 87% | 90% | 93% | 100% | 90% | 90% | 87% | 85% | 95% | 86% |

Revenue (50th Percentile)

| Bedrooms | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|-------------|------------|------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|------------|------------|--------------|
| Bedrooms 1 | \$1,225.00 | \$1,366.00 | \$2,051.00 | \$1,439.00 | \$1,790.00 | \$2,169.00 | \$2,574.00 | \$1,735.00 | \$2,180.00 | \$2,180.00 | \$2,040.00 | \$1,696.00 | \$22,445.00 |
| Bedrooms 2 | \$1,380.00 | \$2,059.00 | \$2,128.00 | \$3,086.00 | \$3,250.00 | \$3,810.00 | \$4,546.00 | \$3,440.00 | \$2,644.00 | \$2,862.00 | \$2,950.00 | \$3,645.00 | \$35,810.00 |
| Bedrooms 3 | \$2,606.00 | \$2,822.00 | \$4,915.00 | \$3,088.00 | \$3,705.00 | \$4,350.00 | \$4,773.00 | \$3,209.00 | \$2,854.00 | \$3,880.00 | \$3,501.00 | \$3,558.00 | \$43,181.00 |
| Bedrooms 4 | \$1,742.00 | \$4,420.00 | \$5,829.00 | \$5,329.00 | \$6,900.00 | \$9,700.00 | \$11,318.00 | \$9,532.00 | \$5,768.00 | \$8,050.00 | \$7,042.00 | \$4,445.00 | \$80,075.00 |
| Bedrooms 5 | \$2,486.00 | \$5,719.00 | \$6,483.00 | \$9,932.00 | \$10,520.00 | \$8,263.00 | \$11,775.00 | \$4,700.00 | \$6,750.00 | \$7,650.00 | \$8,550.00 | \$9,921.00 | \$92,749.00 |
| Bedrooms 6+ | \$9,330.00 | \$7,026.00 | \$17,250.00 | \$16,364.00 | \$14,241.00 | \$16,636.00 | \$16,244.00 | \$15,247.00 | \$16,413.00 | \$17,700.00 | \$7,494.00 | \$9,380.00 | \$163,325.00 |

Revenue (75th Percentile)

| Bedrooms | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|-------------|------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--------------|
| Bedrooms 1 | \$2,005.00 | \$2,459.00 | \$2,822.00 | \$2,886.00 | \$2,867.00 | \$2,998.00 | \$3,414.00 | \$2,504.00 | \$2,830.00 | \$2,992.00 | \$2,815.00 | \$2,911.00 | \$33,503.00 |
| Bedrooms 2 | \$2,564.00 | \$3,356.00 | \$3,470.00 | \$3,519.00 | \$4,195.00 | \$4,686.00 | \$5,258.00 | \$4,273.00 | \$3,421.00 | \$3,855.00 | \$3,792.00 | \$4,512.00 | \$46,901.00 |
| Bedrooms 3 | \$4,029.00 | \$3,782.00 | \$6,237.00 | \$4,179.00 | \$5,769.00 | \$6,555.00 | \$7,285.00 | \$5,583.00 | \$5,198.00 | \$5,412.00 | \$4,838.00 | \$5,525.00 | \$64,395.00 |
| Bedrooms 4 | \$3,262.00 | \$5,708.00 | \$9,568.00 | \$11,423.00 | \$10,943.00 | \$13,585.00 | \$16,402.00 | \$13,828.00 | \$13,363.00 | \$13,788.00 | \$10,825.00 | \$8,171.00 | \$129,866.00 |
| Bedrooms 5 | \$2,625.00 | \$5,859.00 | \$9,888.00 | \$12,470.00 | \$13,730.00 | \$12,237.00 | \$19,200.00 | \$16,870.00 | \$9,450.00 | \$9,195.00 | \$10,443.00 | \$10,608.00 | \$136,575.00 |
| Bedrooms 6+ | \$9,872.00 | \$10,054.00 | \$18,600.00 | \$16,575.00 | \$18,975.00 | \$18,775.00 | \$16,667.00 | \$34,913.00 | \$25,862.00 | \$18,890.00 | \$11,360.00 | \$19,195.00 | \$219,738.00 |