



# THE SHORT TERM SHOP

BROKERED BY  
**exp**<sup>TM</sup>  
REALTY

## Average Daily Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$156.00	\$154.00	\$151.00	\$143.00	\$147.00	\$150.00	\$161.00	\$153.00	\$162.00	\$157.00	\$168.00	\$163.00	\$155.42
Bedrooms 2	\$179.00	\$176.00	\$173.00	\$170.00	\$183.00	\$183.00	\$191.00	\$186.00	\$190.00	\$190.00	\$201.00	\$202.00	\$185.33
Bedrooms 3	\$221.00	\$230.00	\$230.00	\$196.00	\$227.00	\$235.00	\$245.00	\$239.00	\$242.00	\$244.00	\$243.00	\$243.00	\$232.92
Bedrooms 4	\$300.00	\$305.00	\$293.00	\$307.00	\$327.00	\$326.00	\$343.00	\$345.00	\$335.00	\$345.00	\$353.00	\$334.00	\$328.08
Bedrooms 5	\$471.00	\$411.00	\$477.00	\$467.00	\$496.00	\$499.00	\$531.00	\$478.00	\$490.00	\$488.00	\$502.00	\$493.00	\$483.58
Bedrooms 6+	\$797.00	\$629.00	\$646.00	\$491.00	\$590.00	\$571.00	\$603.00	\$572.00	\$707.00	\$715.00	\$696.00	\$741.00	\$646.50

## Average Daily Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$194.00	\$183.00	\$189.00	\$173.00	\$195.00	\$187.00	\$201.00	\$193.00	\$203.00	\$203.00	\$203.00	\$204.00	\$194.00
Bedrooms 2	\$228.00	\$227.00	\$225.00	\$211.00	\$235.00	\$231.00	\$239.00	\$230.00	\$236.00	\$241.00	\$244.00	\$237.00	\$232.00
Bedrooms 3	\$267.00	\$279.00	\$267.00	\$238.00	\$278.00	\$277.00	\$284.00	\$284.00	\$279.00	\$292.00	\$295.00	\$289.00	\$278.25
Bedrooms 4	\$390.00	\$420.00	\$400.00	\$371.00	\$436.00	\$409.00	\$430.00	\$397.00	\$412.00	\$421.00	\$420.00	\$414.00	\$410.00
Bedrooms 5	\$520.00	\$463.00	\$509.00	\$502.00	\$532.00	\$540.00	\$543.00	\$499.00	\$573.00	\$567.00	\$566.00	\$522.00	\$528.00
Bedrooms 6+	\$800.00	\$735.00	\$715.00	\$594.00	\$855.00	\$807.00	\$845.00	\$876.00	\$889.00	\$871.00	\$877.00	\$856.00	\$810.00

## Average Occupancy Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	29%	28%	42%	97%	63%	80%	90%	84%	75%	91%	80%	62%	68%
Bedrooms 2	29%	28%	42%	90%	60%	79%	90%	84%	83%	94%	79%	64%	69%
Bedrooms 3	23%	24%	39%	100%	48%	76%	90%	84%	75%	91%	74%	58%	65%
Bedrooms 4	19%	21%	45%	95%	53%	73%	92%	81%	70%	90%	72%	65%	65%
Bedrooms 5	18%	24%	23%	42%	30%	57%	76%	81%	50%	65%	48%	77%	49%
Bedrooms 6+	13%	54%	35%	83%	38%	53%	48%	34%	49%	58%	40%	35%	45%

## Average Occupancy Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	50%	48%	61%	100%	82%	92%	97%	96%	90%	97%	93%	87%	83%
Bedrooms 2	48%	45%	64%	100%	84%	90%	97%	94%	93%	98%	90%	84%	82%
Bedrooms 3	48%	48%	67%	100%	77%	90%	97%	93%	90%	97%	90%	81%	82%
Bedrooms 4	42%	50%	58%	100%	71%	93%	100%	90%	80%	94%	83%	79%	78%
Bedrooms 5	49%	24%	47%	88%	52%	85%	94%	90%	60%	84%	87%	98%	72%
Bedrooms 6+	45%	70%	47%	88%	81%	59%	59%	62%	58%	70%	70%	36%	62%

## Revenue (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$1,050.00	\$1,149.00	\$1,599.00	\$3,108.00	\$2,325.00	\$3,003.00	\$3,367.00	\$3,512.00	\$3,088.00	\$4,132.00	\$3,334.00	\$2,837.00	\$32,504.00
Bedrooms 2	\$1,273.00	\$1,348.00	\$1,907.00	\$3,031.00	\$2,820.00	\$3,434.00	\$3,917.00	\$4,008.00	\$4,041.00	\$4,944.00	\$4,015.00	\$3,053.00	\$37,791.00
Bedrooms 3	\$1,149.00	\$1,410.00	\$2,475.00	\$3,736.00	\$2,780.00	\$3,910.00	\$4,616.00	\$5,258.00	\$4,462.00	\$5,727.00	\$4,935.00	\$3,830.00	\$44,288.00
Bedrooms 4	\$2,125.00	\$2,048.00	\$3,400.00	\$6,756.00	\$4,982.00	\$5,605.00	\$6,430.00	\$7,493.00	\$6,552.00	\$8,163.00	\$6,802.00	\$5,575.00	\$65,931.00
Bedrooms 5	\$1,268.00	\$2,800.00	\$3,175.00	\$6,059.00	\$3,845.00	\$7,483.00	\$8,004.00	\$9,974.00	\$5,137.00	\$7,055.00	\$4,450.00	\$6,608.00	\$65,858.00
Bedrooms 6+	\$1,702.00	\$4,980.00	\$7,039.00	\$12,971.00	\$4,774.00	\$5,797.00	\$5,951.00	\$4,237.00	\$7,850.00	\$10,679.00	\$6,423.00	\$5,413.00	\$77,816.00

## Revenue (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$2,006.00	\$1,944.00	\$2,826.00	\$4,150.00	\$3,746.00	\$4,140.00	\$4,586.00	\$4,632.00	\$4,276.00	\$5,522.00	\$4,672.00	\$4,070.00	\$46,570.00
Bedrooms 2	\$2,103.00	\$2,111.00	\$2,847.00	\$4,408.00	\$4,047.00	\$4,600.00	\$5,408.00	\$5,540.00	\$4,944.00	\$6,245.00	\$5,375.00	\$4,838.00	\$52,466.00
Bedrooms 3	\$2,431.00	\$2,390.00	\$3,908.00	\$5,232.00	\$4,955.00	\$5,771.00	\$6,793.00	\$7,016.00	\$6,296.00	\$7,264.00	\$6,373.00	\$5,797.00	\$64,226.00
Bedrooms 4	\$3,525.00	\$3,995.00	\$6,188.00	\$9,188.00	\$6,770.00	\$7,697.00	\$9,906.00	\$9,630.00	\$8,719.00	\$11,164.00	\$9,134.00	\$8,146.00	\$94,062.00
Bedrooms 5	\$3,194.00	\$3,240.00	\$5,170.00	\$12,081.00	\$7,383.00	\$11,456.00	\$12,806.00	\$13,965.00	\$7,980.00	\$9,614.00	\$10,425.00	\$11,268.00	\$108,582.00
Bedrooms 6+	\$11,152.00	\$9,550.00	\$7,882.00	\$15,087.00	\$7,160.00	\$8,322.00	\$8,210.00	\$7,132.00	\$9,164.00	\$14,354.00	\$11,432.00	\$6,500.00	\$115,945.00