



# THE SHORT TERM SHOP

BROKERED BY  
**exp**<sup>TM</sup>  
REALTY

## Average Daily Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$164.00	\$161.00	\$164.00	\$164.00	\$164.00	\$165.00	\$167.00	\$162.00	\$154.00	\$162.00	\$159.00	\$163.00	\$162.42
Bedrooms 2	\$194.00	\$187.00	\$194.00	\$199.00	\$208.00	\$202.00	\$209.00	\$209.00	\$207.00	\$208.00	\$210.00	\$207.00	\$202.83
Bedrooms 3	\$231.00	\$230.00	\$231.00	\$245.00	\$245.00	\$256.00	\$261.00	\$262.00	\$260.00	\$262.00	\$262.00	\$263.00	\$250.67
Bedrooms 4	\$289.00	\$278.00	\$303.00	\$331.00	\$369.00	\$361.00	\$384.00	\$377.00	\$366.00	\$375.00	\$370.00	\$388.00	\$349.25
Bedrooms 5	\$481.00	\$418.00	\$475.00	\$572.00	\$614.00	\$432.00	\$486.00	\$513.00	\$501.00	\$475.00	\$473.00	\$459.00	\$491.58
Bedrooms 6+	\$690.00	\$668.00	\$722.00	\$777.00	\$620.00	\$592.00	\$563.00	\$565.00	\$537.00	\$650.00	\$609.00	\$655.00	\$637.33

## Average Daily Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$193.00	\$200.00	\$216.00	\$202.00	\$209.00	\$218.00	\$214.00	\$196.00	\$182.00	\$185.00	\$187.00	\$187.00	\$199.08
Bedrooms 2	\$239.00	\$226.00	\$243.00	\$244.00	\$251.00	\$255.00	\$266.00	\$250.00	\$251.00	\$249.00	\$249.00	\$249.00	\$247.67
Bedrooms 3	\$287.00	\$278.00	\$298.00	\$298.00	\$315.00	\$315.00	\$320.00	\$314.00	\$297.00	\$305.00	\$310.00	\$315.00	\$304.33
Bedrooms 4	\$393.00	\$363.00	\$390.00	\$439.00	\$450.00	\$449.00	\$450.00	\$446.00	\$446.00	\$473.00	\$441.00	\$460.00	\$433.33
Bedrooms 5	\$602.00	\$510.00	\$556.00	\$680.00	\$750.00	\$672.00	\$580.00	\$658.00	\$603.00	\$617.00	\$585.00	\$581.00	\$609.50
Bedrooms 6+	\$727.00	\$775.00	\$815.00	\$811.00	\$851.00	\$860.00	\$798.00	\$833.00	\$820.00	\$937.00	\$920.00	\$851.00	\$833.17

## Average Occupancy Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	42%	49%	58%	75%	74%	80%	87%	67%	67%	82%	66%	63%	68%
Bedrooms 2	49%	57%	71%	70%	65%	87%	93%	74%	67%	87%	70%	65%	71%
Bedrooms 3	42%	50%	65%	63%	58%	86%	92%	68%	61%	82%	60%	65%	66%
Bedrooms 4	52%	53%	77%	73%	66%	90%	96%	68%	58%	81%	64%	71%	71%
Bedrooms 5	16%	38%	39%	28%	14%	53%	81%	52%	65%	43%	38%	53%	43%
Bedrooms 6+	38%	46%	61%	28%	29%	40%	71%	48%	51%	68%	37%	42%	47%

## Average Occupancy Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	70%	72%	81%	91%	87%	93%	97%	83%	83%	94%	85%	86%	85%
Bedrooms 2	74%	79%	90%	88%	87%	96%	100%	90%	87%	94%	85%	83%	88%
Bedrooms 3	74%	75%	90%	84%	81%	96%	97%	88%	83%	94%	80%	81%	85%
Bedrooms 4	73%	86%	93%	93%	90%	100%	100%	87%	83%	94%	79%	84%	89%
Bedrooms 5	49%	50%	51%	68%	77%	60%	92%	82%	69%	71%	65%	67%	67%
Bedrooms 6+	52%	79%	73%	69%	67%	68%	96%	74%	70%	94%	73%	77%	75%

## Revenue (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$2,059.00	\$2,116.00	\$2,585.00	\$3,042.00	\$2,955.00	\$3,527.00	\$3,850.00	\$2,717.00	\$2,630.00	\$3,541.00	\$2,975.00	\$2,989.00	\$34,986.00
Bedrooms 2	\$2,345.00	\$2,410.00	\$3,530.00	\$3,519.00	\$3,460.00	\$3,960.00	\$4,648.00	\$3,668.00	\$3,387.00	\$4,622.00	\$3,730.00	\$3,611.00	\$42,890.00
Bedrooms 3	\$2,398.00	\$2,940.00	\$4,215.00	\$4,324.00	\$4,095.00	\$5,389.00	\$6,061.00	\$4,830.00	\$4,421.00	\$5,495.00	\$4,636.00	\$4,378.00	\$53,382.00
Bedrooms 4	\$3,955.00	\$4,125.00	\$6,185.00	\$5,417.00	\$6,005.00	\$7,350.00	\$8,488.00	\$6,618.00	\$4,165.00	\$7,082.00	\$5,760.00	\$6,753.00	\$71,903.00
Bedrooms 5	\$1,113.00	\$4,408.00	\$2,850.00	\$4,797.00	\$2,456.00	\$6,350.00	\$8,428.00	\$5,781.00	\$6,910.00	\$7,325.00	\$5,088.00	\$7,137.00	\$62,643.00
Bedrooms 6+	\$8,566.00	\$9,216.00	\$13,717.00	\$4,926.00	\$5,578.00	\$5,193.00	\$9,426.00	\$7,064.00	\$4,575.00	\$7,391.00	\$6,700.00	\$7,268.00	\$89,620.00

## Revenue (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$3,337.00	\$3,380.00	\$4,022.00	\$4,428.00	\$4,307.00	\$4,698.00	\$5,100.00	\$4,102.00	\$3,684.00	\$4,630.00	\$3,876.00	\$4,024.00	\$49,588.00
Bedrooms 2	\$3,513.00	\$3,700.00	\$4,641.00	\$4,772.00	\$4,785.00	\$5,788.00	\$6,043.00	\$5,303.00	\$4,631.00	\$6,075.00	\$5,104.00	\$4,794.00	\$59,129.00
Bedrooms 3	\$4,110.00	\$4,436.00	\$5,448.00	\$5,721.00	\$5,898.00	\$7,251.00	\$7,816.00	\$6,444.00	\$5,918.00	\$7,830.00	\$6,053.00	\$6,271.00	\$73,196.00
Bedrooms 4	\$6,040.00	\$5,700.00	\$7,525.00	\$7,600.00	\$8,547.00	\$10,150.00	\$12,150.00	\$9,112.00	\$7,381.00	\$10,423.00	\$9,746.00	\$9,985.00	\$104,359.00
Bedrooms 5	\$2,398.00	\$6,606.00	\$5,134.00	\$8,002.00	\$8,800.00	\$7,795.00	\$11,263.00	\$9,586.00	\$10,652.00	\$11,492.00	\$8,488.00	\$8,892.00	\$99,108.00
Bedrooms 6+	\$11,925.00	\$16,844.00	\$19,558.00	\$15,638.00	\$10,207.00	\$13,507.00	\$15,582.00	\$18,993.00	\$16,450.00	\$27,606.00	\$20,919.00	\$19,398.00	\$206,627.00