



# THE SHORT TERM SHOP

BROKERED BY  
**exp**<sup>TM</sup>  
REALTY

## Average Daily Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$90.00	\$106.00	\$100.00	\$89.00	\$98.00	\$92.00	\$91.00	\$92.00	\$95.00	\$103.00	\$90.00	\$89.00	\$94.58
Bedrooms 2	\$133.00	\$119.00	\$125.00	\$121.00	\$133.00	\$120.00	\$130.00	\$128.00	\$135.00	\$135.00	\$139.00	\$142.00	\$130.00
Bedrooms 3	\$185.00	\$177.00	\$174.00	\$168.00	\$175.00	\$167.00	\$179.00	\$183.00	\$186.00	\$191.00	\$193.00	\$192.00	\$180.83
Bedrooms 4	\$278.00	\$300.00	\$243.00	\$235.00	\$243.00	\$220.00	\$243.00	\$241.00	\$251.00	\$251.00	\$284.00	\$259.00	\$254.00
Bedrooms 5	\$292.00	\$289.00	\$282.00	\$260.00	\$354.00	\$279.00	\$303.00	\$323.00	\$361.00	\$325.00	\$315.00	\$321.00	\$308.67
Bedrooms 6+	\$411.00	\$352.00	\$346.00	\$578.00	\$426.00	\$407.00	\$417.00	\$412.00	\$434.00	\$413.00	\$433.00	\$401.00	\$419.17

## Average Daily Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$119.00	\$126.00	\$121.00	\$120.00	\$136.00	\$125.00	\$121.00	\$122.00	\$120.00	\$127.00	\$118.00	\$120.00	\$122.92
Bedrooms 2	\$154.00	\$153.00	\$146.00	\$150.00	\$155.00	\$141.00	\$148.00	\$150.00	\$159.00	\$157.00	\$165.00	\$170.00	\$154.00
Bedrooms 3	\$227.00	\$218.00	\$219.00	\$218.00	\$239.00	\$243.00	\$234.00	\$247.00	\$275.00	\$287.00	\$274.00	\$270.00	\$245.92
Bedrooms 4	\$322.00	\$348.00	\$304.00	\$288.00	\$325.00	\$299.00	\$331.00	\$338.00	\$364.00	\$373.00	\$367.00	\$372.00	\$335.50
Bedrooms 5	\$322.00	\$313.00	\$282.00	\$260.00	\$689.00	\$312.00	\$751.00	\$383.00	\$393.00	\$372.00	\$345.00	\$364.00	\$398.83
Bedrooms 6+	\$564.00	\$414.00	\$423.00	\$693.00	\$824.00	\$803.00	\$421.00	\$860.00	\$842.00	\$435.00	\$836.00	\$429.00	\$628.67

## Average Occupancy Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	39%	23%	31%	74%	54%	75%	89%	88%	83%	90%	77%	68%	66%
Bedrooms 2	30%	24%	38%	55%	40%	73%	88%	81%	80%	87%	74%	54%	60%
Bedrooms 3	19%	24%	30%	37%	35%	70%	91%	81%	76%	90%	73%	58%	57%
Bedrooms 4	24%	31%	35%	40%	36%	85%	94%	83%	77%	86%	76%	74%	62%
Bedrooms 5	23%	12%	16%	4%	27%	93%	95%	74%	57%	82%	73%	77%	53%
Bedrooms 6+	32%	53%	33%	8%	26%	82%	93%	75%	55%	87%	60%	68%	56%

## Average Occupancy Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	60%	32%	69%	100%	79%	95%	100%	98%	92%	98%	92%	79%	83%
Bedrooms 2	45%	47%	62%	97%	70%	90%	97%	93%	91%	97%	90%	73%	79%
Bedrooms 3	35%	53%	54%	78%	70%	89%	100%	96%	90%	97%	84%	77%	77%
Bedrooms 4	43%	41%	63%	85%	67%	93%	97%	93%	83%	97%	83%	82%	77%
Bedrooms 5	29%	16%	16%	4%	35%	95%	97%	85%	68%	98%	87%	84%	60%
Bedrooms 6+	37%	65%	55%	9%	51%	86%	94%	84%	67%	97%	71%	84%	67%

## Revenue (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$545.00	\$609.00	\$810.00	\$927.00	\$806.00	\$1,472.00	\$1,833.00	\$1,893.00	\$1,864.00	\$1,987.00	\$1,646.00	\$1,618.00	\$16,010.00
Bedrooms 2	\$710.00	\$840.00	\$1,138.00	\$1,028.00	\$1,140.00	\$1,762.00	\$2,300.00	\$2,509.00	\$2,178.00	\$2,772.00	\$2,473.00	\$1,811.00	\$20,661.00
Bedrooms 3	\$1,000.00	\$1,047.00	\$1,500.00	\$1,375.00	\$1,681.00	\$2,990.00	\$4,169.00	\$3,990.00	\$3,146.00	\$4,408.00	\$3,521.00	\$3,041.00	\$31,868.00
Bedrooms 4	\$1,637.00	\$1,608.00	\$2,385.00	\$1,338.00	\$2,380.00	\$5,146.00	\$5,392.00	\$5,560.00	\$4,500.00	\$5,489.00	\$5,338.00	\$4,868.00	\$46,191.00
Bedrooms 5	\$2,253.00	\$1,157.00	\$1,410.00	\$260.00	\$1,823.00	\$7,812.00	\$8,559.00	\$5,918.00	\$5,729.00	\$8,192.00	\$6,157.00	\$5,929.00	\$55,199.00
Bedrooms 6+	\$4,782.00	\$5,418.00	\$4,475.00	\$1,328.00	\$2,754.00	\$8,594.00	\$11,672.00	\$8,343.00	\$7,548.00	\$10,730.00	\$8,940.00	\$8,799.00	\$84,383.00

## Revenue (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$943.00	\$802.00	\$1,178.00	\$1,708.00	\$1,389.00	\$2,009.00	\$2,388.00	\$2,546.00	\$2,357.00	\$2,775.00	\$2,265.00	\$2,111.00	\$22,471.00
Bedrooms 2	\$1,458.00	\$1,542.00	\$1,688.00	\$1,950.00	\$1,898.00	\$2,629.00	\$3,302.00	\$3,207.00	\$3,063.00	\$3,649.00	\$3,198.00	\$2,819.00	\$30,403.00
Bedrooms 3	\$1,813.00	\$1,905.00	\$2,776.00	\$2,955.00	\$2,560.00	\$4,419.00	\$5,909.00	\$5,388.00	\$4,883.00	\$6,366.00	\$5,279.00	\$4,700.00	\$48,953.00
Bedrooms 4	\$2,495.00	\$3,415.00	\$3,905.00	\$2,888.00	\$3,537.00	\$7,786.00	\$9,677.00	\$8,400.00	\$7,761.00	\$8,011.00	\$7,729.00	\$8,581.00	\$74,185.00
Bedrooms 5	\$2,560.00	\$1,480.00	\$1,410.00	\$260.00	\$2,481.00	\$8,750.00	\$9,083.00	\$6,829.00	\$7,212.00	\$10,490.00	\$8,572.00	\$8,686.00	\$67,813.00
Bedrooms 6+	\$4,916.00	\$6,411.00	\$5,741.00	\$1,473.00	\$6,193.00	\$18,219.00	\$12,625.00	\$8,846.00	\$8,345.00	\$11,348.00	\$14,833.00	\$9,017.00	\$107,967.00