



# THE SHORT TERM SHOP

BROKERED BY  
**exp**<sup>TM</sup>  
REALTY

## Average Daily Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$93.00	\$92.00	\$103.00	\$106.00	\$109.00	\$104.00	\$108.00	\$109.00	\$112.00	\$115.00	\$115.00	\$106.00	\$106.00
Bedrooms 2	\$138.00	\$132.00	\$140.00	\$143.00	\$146.00	\$146.00	\$146.00	\$149.00	\$146.00	\$152.00	\$155.00	\$168.00	\$145.92
Bedrooms 3	\$201.00	\$192.00	\$195.00	\$201.00	\$198.00	\$199.00	\$196.00	\$194.00	\$201.00	\$208.00	\$205.00	\$210.00	\$200.00
Bedrooms 4	\$297.00	\$250.00	\$289.00	\$297.00	\$278.00	\$293.00	\$304.00	\$309.00	\$294.00	\$328.00	\$310.00	\$305.00	\$296.17
Bedrooms 5	\$327.00	\$321.00	\$327.00	\$342.00	\$331.00	\$308.00	\$306.00	\$320.00	\$343.00	\$340.00	\$346.00	\$348.00	\$329.92
Bedrooms 6+	\$376.00	\$377.00	\$379.00	\$414.00	\$452.00	\$444.00	\$437.00	\$443.00	\$480.00	\$449.00	\$452.00	\$452.00	\$429.58

## Average Daily Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$124.00	\$125.00	\$127.00	\$133.00	\$138.00	\$136.00	\$136.00	\$138.00	\$153.00	\$146.00	\$147.00	\$139.00	\$136.75
Bedrooms 2	\$170.00	\$171.00	\$172.00	\$169.00	\$175.00	\$168.00	\$172.00	\$175.00	\$179.00	\$180.00	\$179.00	\$182.00	\$174.33
Bedrooms 3	\$285.00	\$263.00	\$271.00	\$262.00	\$263.00	\$268.00	\$265.00	\$265.00	\$271.00	\$266.00	\$283.00	\$280.00	\$270.17
Bedrooms 4	\$373.00	\$396.00	\$413.00	\$378.00	\$381.00	\$419.00	\$412.00	\$394.00	\$393.00	\$409.00	\$408.00	\$423.00	\$399.92
Bedrooms 5	\$386.00	\$364.00	\$349.00	\$353.00	\$359.00	\$354.00	\$365.00	\$364.00	\$390.00	\$381.00	\$376.00	\$411.00	\$370.17
Bedrooms 6+	\$400.00	\$380.00	\$442.00	\$450.00	\$850.00	\$1,073.00	\$1,100.00	\$991.00	\$1,127.00	\$1,116.00	\$1,371.00	\$1,230.00	\$877.50

## Average Occupancy Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	62%	52%	74%	80%	79%	89%	93%	86%	83%	90%	73%	61%	77%
Bedrooms 2	48%	64%	74%	76%	74%	86%	94%	76%	74%	84%	71%	59%	73%
Bedrooms 3	32%	58%	75%	73%	74%	86%	93%	74%	76%	84%	73%	61%	72%
Bedrooms 4	43%	54%	81%	74%	83%	95%	97%	82%	80%	81%	71%	68%	76%
Bedrooms 5	52%	58%	94%	89%	84%	93%	94%	70%	56%	77%	67%	65%	75%
Bedrooms 6+	58%	50%	71%	69%	74%	77%	95%	79%	60%	79%	72%	68%	71%

## Average Occupancy Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	81%	82%	92%	93%	93%	96%	100%	97%	96%	100%	90%	90%	93%
Bedrooms 2	70%	91%	90%	91%	93%	96%	100%	90%	90%	95%	87%	84%	90%
Bedrooms 3	52%	85%	93%	90%	93%	97%	100%	92%	91%	94%	88%	84%	88%
Bedrooms 4	61%	83%	90%	87%	93%	97%	100%	91%	90%	94%	87%	90%	89%
Bedrooms 5	65%	71%	97%	95%	94%	100%	97%	89%	86%	90%	90%	85%	86%
Bedrooms 6+	63%	68%	100%	82%	88%	89%	100%	90%	86%	90%	83%	90%	86%

## Revenue (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$1,117.00	\$1,153.00	\$1,775.00	\$1,764.00	\$2,138.00	\$2,063.00	\$2,512.00	\$1,985.00	\$2,010.00	\$2,318.00	\$1,813.00	\$1,630.00	\$22,278.00
Bedrooms 2	\$1,457.00	\$1,650.00	\$1,862.00	\$2,472.00	\$2,507.00	\$2,831.00	\$3,173.00	\$2,431.00	\$2,479.00	\$3,255.00	\$2,640.00	\$2,220.00	\$28,977.00
Bedrooms 3	\$1,542.00	\$2,408.00	\$3,323.00	\$2,943.00	\$3,200.00	\$3,850.00	\$4,522.00	\$3,410.00	\$3,080.00	\$4,321.00	\$3,499.00	\$3,197.00	\$39,295.00
Bedrooms 4	\$2,946.00	\$4,653.00	\$5,897.00	\$4,493.00	\$4,964.00	\$5,909.00	\$8,360.00	\$5,795.00	\$5,306.00	\$7,082.00	\$5,683.00	\$5,880.00	\$66,958.00
Bedrooms 5	\$3,007.00	\$4,783.00	\$9,031.00	\$5,329.00	\$7,172.00	\$8,920.00	\$8,300.00	\$7,320.00	\$4,644.00	\$7,713.00	\$6,910.00	\$5,315.00	\$78,444.00
Bedrooms 6+	\$7,138.00	\$5,245.00	\$11,741.00	\$8,624.00	\$9,015.00	\$12,555.00	\$11,742.00	\$12,452.00	\$10,820.00	\$10,805.00	\$11,574.00	\$12,271.00	\$123,982.00

## Revenue (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$1,858.00	\$1,938.00	\$2,589.00	\$3,183.00	\$3,255.00	\$3,115.00	\$3,473.00	\$3,292.00	\$3,242.00	\$3,111.00	\$3,673.00	\$2,391.00	\$35,120.00
Bedrooms 2	\$2,121.00	\$2,473.00	\$3,177.00	\$3,439.00	\$3,694.00	\$3,742.00	\$4,316.00	\$3,422.00	\$3,469.00	\$4,463.00	\$3,379.00	\$3,250.00	\$40,945.00
Bedrooms 3	\$2,382.00	\$4,074.00	\$5,006.00	\$4,780.00	\$4,950.00	\$4,785.00	\$6,409.00	\$5,040.00	\$4,537.00	\$6,148.00	\$5,305.00	\$4,911.00	\$58,327.00
Bedrooms 4	\$5,420.00	\$5,275.00	\$8,822.00	\$6,015.00	\$8,694.00	\$8,834.00	\$11,010.00	\$9,050.00	\$7,983.00	\$9,871.00	\$8,163.00	\$8,629.00	\$97,766.00
Bedrooms 5	\$4,267.00	\$5,058.00	\$9,813.00	\$8,494.00	\$8,036.00	\$9,323.00	\$9,489.00	\$8,608.00	\$6,428.00	\$8,857.00	\$9,333.00	\$9,321.00	\$97,026.00
Bedrooms 6+	\$7,202.00	\$7,225.00	\$13,695.00	\$12,848.00	\$13,535.00	\$24,681.00	\$12,875.00	\$19,461.00	\$17,836.00	\$15,474.00	\$23,666.00	\$22,133.00	\$190,631.00