



# THE SHORT TERM SHOP

BROKERED BY  
**exp**  
REALTY™

## Average Daily Rate (50th Percentile)

| Bedrooms    | January    | February   | March      | April      | May        | June       | July       | August     | September  | October  | November   | December   | Total      |
|-------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|----------|------------|------------|------------|
| Bedrooms 1  | \$138.00   | \$138.00   | \$166.00   | \$154.00   | \$154.00   | \$178.00   | \$194.00   | \$196.00   | \$199.00   | \$189.00 | \$177.00   | \$173.00   | \$171.33   |
| Bedrooms 2  | \$170.00   | \$213.00   | \$198.00   | \$199.00   | \$250.00   | \$278.00   | \$242.00   | \$251.00   | \$267.00   | \$218.00 | \$236.00   | \$218.00   | \$228.33   |
| Bedrooms 3  | \$265.00   | \$273.00   | \$282.00   | \$278.00   | \$326.00   | \$314.00   | \$345.00   | \$319.00   | \$348.00   | \$339.00 | \$330.00   | \$326.00   | \$312.08   |
| Bedrooms 4  | \$339.00   | \$408.00   | \$344.00   | \$371.00   | \$351.00   | \$519.00   | \$518.00   | \$624.00   | \$519.00   | \$573.00 | \$500.00   | \$589.00   | \$479.58   |
| Bedrooms 5  | \$374.00   | \$327.00   | \$500.00   | \$386.00   | \$590.00   | \$584.00   | \$794.00   | \$815.00   | \$734.00   | \$722.00 | \$629.00   | \$578.00   | \$586.08   |
| Bedrooms 6+ | \$2,073.00 | \$1,575.00 | \$2,525.00 | \$2,067.00 | \$1,822.00 | \$1,638.00 | \$1,229.00 | \$1,339.00 | \$1,206.00 | \$931.00 | \$1,503.00 | \$1,415.00 | \$1,610.25 |

## Average Daily Rate (75th Percentile)

| Bedrooms    | January    | February   | March      | April      | May        | June       | July       | August     | September  | October    | November   | December   | Total      |
|-------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|------------|
| Bedrooms 1  | \$154.00   | \$161.00   | \$185.00   | \$163.00   | \$163.00   | \$191.00   | \$218.00   | \$204.00   | \$216.00   | \$203.00   | \$199.00   | \$180.00   | \$186.42   |
| Bedrooms 2  | \$219.00   | \$276.00   | \$236.00   | \$266.00   | \$305.00   | \$303.00   | \$300.00   | \$311.00   | \$345.00   | \$293.00   | \$288.00   | \$266.00   | \$283.17   |
| Bedrooms 3  | \$350.00   | \$318.00   | \$359.00   | \$371.00   | \$424.00   | \$375.00   | \$429.00   | \$444.00   | \$433.00   | \$380.00   | \$409.00   | \$377.00   | \$389.08   |
| Bedrooms 4  | \$375.00   | \$476.00   | \$615.00   | \$520.00   | \$658.00   | \$674.00   | \$753.00   | \$766.00   | \$728.00   | \$690.00   | \$744.00   | \$646.00   | \$637.08   |
| Bedrooms 5  | \$715.00   | \$888.00   | \$854.00   | \$783.00   | \$800.00   | \$882.00   | \$914.00   | \$967.00   | \$888.00   | \$820.00   | \$803.00   | \$823.00   | \$844.75   |
| Bedrooms 6+ | \$2,649.00 | \$2,400.00 | \$3,000.00 | \$2,646.00 | \$1,850.00 | \$1,850.00 | \$1,684.00 | \$2,163.00 | \$1,850.00 | \$1,998.00 | \$2,374.00 | \$2,145.00 | \$2,214.92 |

## Average Occupancy Rate (50th Percentile)

| Bedrooms    | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|-------------|---------|----------|-------|-------|-----|------|------|--------|-----------|---------|----------|----------|-------|
| Bedrooms 1  | 37%     | 48%      | 43%   | 18%   | 62% | 75%  | 84%  | 77%    | 51%       | 46%     | 43%      | 39%      | 52%   |
| Bedrooms 2  | 35%     | 35%      | 24%   | 50%   | 31% | 60%  | 71%  | 65%    | 43%       | 48%     | 52%      | 45%      | 47%   |
| Bedrooms 3  | 19%     | 17%      | 36%   | 52%   | 54% | 69%  | 82%  | 72%    | 47%       | 39%     | 34%      | 35%      | 46%   |
| Bedrooms 4  | 3%      | 20%      | 37%   | 46%   | 42% | 67%  | 81%  | 61%    | 43%       | 27%     | 33%      | 26%      | 41%   |
| Bedrooms 5  | 16%     | 38%      | 37%   | 80%   | 58% | 82%  | 92%  | 74%    | 60%       | 53%     | 40%      | 32%      | 55%   |
| Bedrooms 6+ | 10%     | 7%       | 8%    | 22%   | 35% | 77%  | 89%  | 85%    | 45%       | 61%     | 36%      | 10%      | 40%   |

## Average Occupancy Rate (75th Percentile)

| Bedrooms    | January | February | March | April | May | June | July | August | September | October | November | December | Total |
|-------------|---------|----------|-------|-------|-----|------|------|--------|-----------|---------|----------|----------|-------|
| Bedrooms 1  | 72%     | 74%      | 56%   | 37%   | 85% | 78%  | 91%  | 84%    | 67%       | 54%     | 57%      | 57%      | 68%   |
| Bedrooms 2  | 50%     | 60%      | 57%   | 85%   | 52% | 78%  | 82%  | 83%    | 63%       | 58%     | 65%      | 65%      | 67%   |
| Bedrooms 3  | 26%     | 55%      | 51%   | 72%   | 86% | 87%  | 93%  | 86%    | 70%       | 67%     | 63%      | 50%      | 67%   |
| Bedrooms 4  | 3%      | 23%      | 49%   | 69%   | 68% | 90%  | 90%  | 75%    | 63%       | 48%     | 43%      | 29%      | 54%   |
| Bedrooms 5  | 76%     | 48%      | 74%   | 98%   | 91% | 93%  | 95%  | 84%    | 66%       | 72%     | 78%      | 59%      | 78%   |
| Bedrooms 6+ | 11%     | 7%       | 10%   | 29%   | 58% | 100% | 93%  | 100%   | 52%       | 67%     | 51%      | 23%      | 50%   |

## Revenue (50th Percentile)

| Bedrooms    | January    | February   | March      | April      | May         | June        | July        | August      | September   | October     | November    | December   | Total        |
|-------------|------------|------------|------------|------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|------------|--------------|
| Bedrooms 1  | \$1,265.00 | \$1,096.00 | \$1,240.00 | \$634.00   | \$2,493.00  | \$3,596.00  | \$4,760.00  | \$4,117.00  | \$3,068.00  | \$2,335.00  | \$2,373.00  | \$1,479.00 | \$28,456.00  |
| Bedrooms 2  | \$1,328.00 | \$1,824.00 | \$1,465.00 | \$2,120.00 | \$2,050.00  | \$3,810.00  | \$3,618.00  | \$3,420.00  | \$2,470.00  | \$2,592.00  | \$2,475.00  | \$2,504.00 | \$29,676.00  |
| Bedrooms 3  | \$1,363.00 | \$1,107.00 | \$2,458.00 | \$2,153.00 | \$4,117.00  | \$5,503.00  | \$7,131.00  | \$5,909.00  | \$3,984.00  | \$3,718.00  | \$3,314.00  | \$2,490.00 | \$43,247.00  |
| Bedrooms 4  | \$375.00   | \$1,875.00 | \$4,357.00 | \$3,581.00 | \$5,424.00  | \$5,923.00  | \$7,273.00  | \$10,636.00 | \$6,139.00  | \$4,397.00  | \$5,355.00  | \$2,850.00 | \$58,185.00  |
| Bedrooms 5  | \$2,990.00 | \$3,550.00 | \$4,717.00 | \$4,493.00 | \$4,914.00  | \$10,691.00 | \$14,694.00 | \$9,978.00  | \$6,814.00  | \$7,600.00  | \$8,132.00  | \$4,944.00 | \$83,517.00  |
| Bedrooms 6+ | \$5,065.00 | \$3,150.00 | \$7,738.00 | \$8,223.00 | \$18,500.00 | \$25,138.00 | \$27,521.00 | \$20,464.00 | \$14,081.00 | \$14,625.00 | \$15,025.00 | \$7,910.00 | \$167,440.00 |

## Revenue (75th Percentile)

| Bedrooms    | January    | February   | March       | April      | May         | June        | July        | August      | September   | October     | November    | December    | Total        |
|-------------|------------|------------|-------------|------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--------------|
| Bedrooms 1  | \$2,010.00 | \$2,504.00 | \$2,182.00  | \$966.00   | \$2,901.00  | \$3,939.00  | \$5,114.00  | \$4,534.00  | \$3,705.00  | \$2,935.00  | \$2,742.00  | \$2,589.00  | \$36,121.00  |
| Bedrooms 2  | \$2,291.00 | \$3,601.00 | \$3,138.00  | \$2,665.00 | \$2,951.00  | \$5,175.00  | \$6,014.00  | \$5,633.00  | \$4,501.00  | \$4,125.00  | \$3,081.00  | \$3,554.00  | \$48,729.00  |
| Bedrooms 3  | \$2,020.00 | \$2,658.00 | \$3,352.00  | \$4,288.00 | \$6,738.00  | \$7,070.00  | \$9,314.00  | \$8,373.00  | \$6,849.00  | \$5,531.00  | \$4,783.00  | \$4,617.00  | \$65,593.00  |
| Bedrooms 4  | \$823.00   | \$2,745.00 | \$5,055.00  | \$6,076.00 | \$7,010.00  | \$12,588.00 | \$17,350.00 | \$13,715.00 | \$10,237.00 | \$3,854.00  | \$7,338.00  | \$4,900.00  | \$91,671.00  |
| Bedrooms 5  | \$3,443.00 | \$3,585.00 | \$6,555.00  | \$7,246.00 | \$9,011.00  | \$13,693.00 | \$19,258.00 | \$15,157.00 | \$12,107.00 | \$10,369.00 | \$9,555.00  | \$7,518.00  | \$117,507.00 |
| Bedrooms 6+ | \$5,758.00 | \$4,800.00 | \$10,819.00 | \$9,109.00 | \$20,792.00 | \$27,595.00 | \$35,600.00 | \$23,850.00 | \$16,650.00 | \$41,016.00 | \$20,494.00 | \$12,291.00 | \$228,774.00 |