



# THE SHORT TERM SHOP

BROKERED BY  
**exp**<sup>TM</sup>  
REALTY

## Average Daily Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms1	\$188.00	\$191.00	\$190.00	\$189.00	\$210.00	\$212.00	\$235.00	\$239.00	\$234.00	\$210.00	\$211.00	\$207.00	\$209.67
Bedrooms2	\$212.00	\$251.00	\$258.00	\$263.00	\$299.00	\$307.00	\$298.00	\$279.00	\$293.00	\$297.00	\$273.00	\$250.00	\$273.33
Bedrooms3	\$375.00	\$302.00	\$317.00	\$361.00	\$339.00	\$361.00	\$360.00	\$363.00	\$373.00	\$347.00	\$331.00	\$314.00	\$345.25
Bedrooms4	\$890.00	\$819.00	\$774.00	\$824.00	\$874.00	\$888.00	\$896.00	\$1,113.00	\$1,083.00	\$1,008.00	\$757.00	\$800.00	\$893.83
Bedrooms5	\$910.00	\$1,032.00	\$728.00	\$795.00	\$788.00	\$712.00	\$707.00	\$850.00	\$500.00	\$461.00	\$747.00	\$807.00	\$753.08
Bedrooms6+	\$983.00	\$1,032.00	\$1,104.00	\$1,161.00	\$1,346.00	\$1,404.00	\$1,589.00	\$1,263.00	\$1,381.00	\$1,109.00	\$1,046.00	\$1,173.00	\$1,215.92

## Average Daily Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms1	\$257.00	\$257.00	\$239.00	\$242.00	\$268.00	\$291.00	\$294.00	\$273.00	\$332.00	\$284.00	\$265.00	\$260.00	\$271.83
Bedrooms2	\$266.00	\$314.00	\$318.00	\$360.00	\$372.00	\$377.00	\$347.00	\$344.00	\$382.00	\$366.00	\$325.00	\$296.00	\$338.92
Bedrooms3	\$427.00	\$382.00	\$387.00	\$414.00	\$433.00	\$402.00	\$403.00	\$418.00	\$480.00	\$416.00	\$400.00	\$364.00	\$410.50
Bedrooms4	\$915.00	\$976.00	\$1,039.00	\$931.00	\$1,066.00	\$1,261.00	\$1,245.00	\$1,298.00	\$1,365.00	\$1,178.00	\$868.00	\$992.00	\$1,094.08
Bedrooms5	\$1,094.00	\$1,253.00	\$1,019.00	\$1,118.00	\$1,031.00	\$1,062.00	\$1,109.00	\$1,384.00	\$1,201.00	\$1,242.00	\$1,206.00	\$1,171.00	\$1,156.67
Bedrooms6+	\$1,547.00	\$1,225.00	\$1,311.00	\$1,316.00	\$1,466.00	\$1,703.00	\$1,707.00	\$1,570.00	\$1,577.00	\$1,562.00	\$1,479.00	\$1,639.00	\$1,508.50

## Average Occupancy Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms1	24%	33%	68%	72%	75%	68%	77%	56%	50%	60%	54%	45%	57%
Bedrooms2	29%	26%	77%	48%	27%	50%	68%	27%	37%	11%	18%	21%	37%
Bedrooms3	6%	21%	74%	47%	47%	83%	90%	39%	33%	27%	30%	36%	44%
Bedrooms4	6%	18%	56%	43%	53%	50%	75%	35%	23%	34%	23%	35%	38%
Bedrooms5	17%	54%	55%	48%	63%	76%	84%	57%	33%	37%	30%	48%	50%
Bedrooms6+	48%	58%	77%	93%	87%	87%	87%	77%	83%	89%	73%	71%	78%

## Average Occupancy Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms1	41%	50%	84%	93%	94%	84%	93%	70%	71%	80%	67%	73%	75%
Bedrooms2	46%	39%	93%	65%	64%	72%	92%	56%	61%	51%	57%	59%	63%
Bedrooms3	23%	39%	84%	78%	71%	100%	100%	55%	47%	43%	49%	51%	62%
Bedrooms4	10%	20%	83%	77%	76%	77%	95%	50%	35%	71%	43%	39%	56%
Bedrooms5	23%	59%	78%	60%	79%	92%	94%	65%	47%	74%	43%	50%	64%
Bedrooms6+	65%	69%	93%	100%	98%	100%	97%	84%	95%	96%	87%	90%	90%

## Revenue (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms1	\$961.00	\$1,465.00	\$2,800.00	\$3,417.00	\$3,118.00	\$3,306.00	\$4,222.00	\$2,300.00	\$3,122.00	\$3,102.00	\$2,728.00	\$2,006.00	\$32,547.00
Bedrooms2	\$1,971.00	\$1,713.00	\$4,425.00	\$3,421.00	\$2,369.00	\$3,776.00	\$5,470.00	\$1,965.00	\$2,186.00	\$899.00	\$1,462.00	\$1,346.00	\$31,003.00
Bedrooms3	\$720.00	\$1,592.00	\$5,364.00	\$4,867.00	\$4,796.00	\$5,459.00	\$7,839.00	\$4,086.00	\$2,876.00	\$2,558.00	\$2,687.00	\$3,043.00	\$45,927.00
Bedrooms4	\$1,545.00	\$3,789.00	\$10,837.00	\$6,036.00	\$11,455.00	\$11,349.00	\$16,975.00	\$7,660.00	\$5,865.00	\$6,949.00	\$3,030.00	\$3,700.00	\$89,190.00
Bedrooms5	\$3,105.00	\$6,540.00	\$5,645.00	\$9,165.00	\$9,623.00	\$9,085.00	\$12,015.00	\$14,538.00	\$4,570.00	\$5,075.00	\$5,957.00	\$6,625.00	\$91,943.00
Bedrooms6+	\$11,450.00	\$14,983.00	\$19,105.00	\$24,083.00	\$20,190.00	\$27,401.00	\$30,333.00	\$18,938.00	\$24,785.00	\$29,408.00	\$24,052.00	\$25,008.00	\$269,736.00

## Revenue (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms1	\$1,705.00	\$1,831.00	\$4,208.00	\$4,683.00	\$5,095.00	\$5,419.00	\$5,783.00	\$4,374.00	\$4,419.00	\$4,855.00	\$4,650.00	\$3,322.00	\$50,344.00
Bedrooms2	\$2,787.00	\$2,977.00	\$6,875.00	\$4,562.00	\$4,010.00	\$4,869.00	\$7,278.00	\$3,412.00	\$3,637.00	\$3,226.00	\$2,820.00	\$2,921.00	\$49,374.00
Bedrooms3	\$1,646.00	\$2,950.00	\$6,444.00	\$6,510.00	\$7,348.00	\$9,200.00	\$10,252.00	\$5,105.00	\$5,181.00	\$4,479.00	\$4,289.00	\$3,939.00	\$67,343.00
Bedrooms4	\$2,484.00	\$5,497.00	\$11,749.00	\$10,878.00	\$15,103.00	\$13,052.00	\$26,135.00	\$14,787.00	\$7,850.00	\$8,923.00	\$4,563.00	\$6,929.00	\$127,950.00
Bedrooms5	\$3,750.00	\$9,976.00	\$17,430.00	\$14,538.00	\$19,381.00	\$18,603.00	\$28,943.00	\$28,571.00	\$16,817.00	\$13,658.00	\$5,973.00	\$9,367.00	\$186,307.00
Bedrooms6+	\$19,239.00	\$17,603.00	\$29,567.00	\$32,129.00	\$34,112.00	\$31,565.00	\$42,884.00	\$29,057.00	\$31,875.00	\$36,105.00	\$27,891.00	\$31,683.00	\$363,710.00