



# THE SHORT TERM SHOP

BROKERED BY  
**exp**<sup>TM</sup>  
REALTY

## Average Daily Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$82.00	\$87.00	\$85.00	\$77.00	\$84.00	\$86.00	\$94.00	\$91.00	\$98.00	\$98.00	\$103.00	\$100.00	\$90.42
Bedrooms 2	\$127.00	\$128.00	\$121.00	\$124.00	\$132.00	\$125.00	\$134.00	\$130.00	\$135.00	\$137.00	\$141.00	\$150.00	\$132.00
Bedrooms 3	\$164.00	\$178.00	\$170.00	\$163.00	\$165.00	\$169.00	\$168.00	\$180.00	\$184.00	\$189.00	\$188.00	\$188.00	\$175.50
Bedrooms 4	\$264.00	\$250.00	\$264.00	\$247.00	\$194.00	\$200.00	\$215.00	\$202.00	\$250.00	\$224.00	\$239.00	\$246.00	\$232.92
Bedrooms 5	\$335.00	\$336.00	\$347.00	not enough data	\$299.00	\$233.00	\$236.00	\$230.00	\$260.00	\$255.00	\$265.00	\$257.00	\$277.55
Bedrooms 6+	\$760.00	\$786.00	\$746.00	\$754.00	\$754.00	\$814.00	\$832.00	\$814.00	\$938.00	\$923.00	\$902.00	\$876.00	\$824.92

## Average Daily Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$104.00	\$106.00	\$102.00	\$91.00	\$114.00	\$111.00	\$113.00	\$112.00	\$117.00	\$116.00	\$123.00	\$117.00	\$110.50
Bedrooms 2	\$160.00	\$170.00	\$157.00	\$142.00	\$160.00	\$157.00	\$163.00	\$151.00	\$164.00	\$167.00	\$168.00	\$175.00	\$160.33
Bedrooms 3	\$198.00	\$210.00	\$195.00	\$191.00	\$195.00	\$203.00	\$197.00	\$210.00	\$208.00	\$225.00	\$224.00	\$222.00	\$206.50
Bedrooms 4	\$298.00	\$300.00	\$315.00	\$306.00	\$296.00	\$312.00	\$306.00	\$306.00	\$314.00	\$315.00	\$314.00	\$306.00	\$307.33
Bedrooms 5	\$461.00	\$409.00	\$390.00	not enough data	\$312.00	\$314.00	\$313.00	\$315.00	\$348.00	\$332.00	\$331.00	\$360.00	\$352.27
Bedrooms 6+	\$764.00	\$786.00	\$770.00	\$754.00	\$754.00	\$922.00	\$882.00	\$886.00	\$1,037.00	\$970.00	\$955.00	\$917.00	\$866.42

## Average Occupancy Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	38%	28%	35%	70%	69%	70%	91%	82%	80%	87%	75%	66%	66%
Bedrooms 2	16%	24%	37%	81%	39%	77%	90%	84%	80%	88%	80%	65%	63%
Bedrooms 3	23%	22%	29%	78%	30%	77%	92%	84%	70%	89%	77%	65%	61%
Bedrooms 4	17%	14%	19%	25%	26%	55%	90%	76%	65%	80%	52%	45%	47%
Bedrooms 5	3%	14%	8%	not enough data	29%	71%	87%	57%	43%	54%	48%	49%	42%
Bedrooms 6+	8%	59%	28%	8%	21%	22%	61%	50%	35%	56%	38%	39%	35%

## Average Occupancy Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	63%	61%	66%	94%	83%	95%	100%	99%	92%	97%	90%	80%	85%
Bedrooms 2	39%	45%	52%	100%	68%	87%	96%	96%	93%	95%	88%	81%	78%
Bedrooms 3	42%	49%	55%	100%	73%	97%	100%	90%	90%	96%	90%	84%	81%
Bedrooms 4	27%	17%	24%	86%	48%	92%	97%	92%	83%	89%	72%	65%	66%
Bedrooms 5	18%	14%	13%	not enough data	45%	83%	95%	73%	50%	84%	66%	57%	54%
Bedrooms 6+	9%	59%	30%	8%	21%	24%	73%	64%	43%	70%	44%	45%	41%

## Revenue (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$820.00	\$629.00	\$650.00	\$885.00	\$1,187.00	\$1,576.00	\$1,885.00	\$1,742.00	\$1,767.00	\$2,304.00	\$1,830.00	\$1,634.00	\$16,909.00
Bedrooms 2	\$616.00	\$819.00	\$1,163.00	\$1,082.00	\$1,300.00	\$2,190.00	\$2,756.00	\$2,571.00	\$2,207.00	\$2,661.00	\$2,380.00	\$2,344.00	\$22,099.00
Bedrooms 3	\$835.00	\$814.00	\$1,485.00	\$2,208.00	\$1,292.00	\$3,160.00	\$3,605.00	\$3,082.00	\$2,827.00	\$3,934.00	\$3,207.00	\$2,835.00	\$29,284.00
Bedrooms 4	\$1,123.00	\$900.00	\$1,433.00	\$1,278.00	\$1,388.00	\$3,000.00	\$5,114.00	\$3,796.00	\$3,386.00	\$4,902.00	\$3,960.00	\$2,955.00	\$33,225.00
Bedrooms 5	\$588.00	\$1,345.00	\$954.00	not enough data	\$1,794.00	\$4,788.00	\$5,684.00	\$4,822.00	\$3,811.00	\$3,825.00	\$2,905.00	\$2,162.00	\$32,678.00
Bedrooms 6+	\$1,904.00	\$13,354.00	\$6,411.00	\$754.00	\$2,262.00	\$4,970.00	\$15,110.00	\$11,402.00	\$8,949.00	\$15,359.00	\$9,496.00	\$9,711.00	\$99,682.00

## Revenue (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$1,196.00	\$1,171.00	\$1,393.00	\$1,692.00	\$1,870.00	\$2,070.00	\$2,492.00	\$2,306.00	\$2,597.00	\$2,788.00	\$2,352.00	\$2,392.00	\$24,319.00
Bedrooms 2	\$1,344.00	\$1,449.00	\$1,867.00	\$2,150.00	\$2,015.00	\$3,040.00	\$3,631.00	\$3,304.00	\$3,006.00	\$3,939.00	\$3,354.00	\$3,201.00	\$32,300.00
Bedrooms 3	\$1,737.00	\$1,721.00	\$2,214.00	\$3,099.00	\$2,809.00	\$4,448.00	\$5,062.00	\$4,863.00	\$4,417.00	\$5,200.00	\$4,588.00	\$4,225.00	\$44,383.00
Bedrooms 4	\$2,453.00	\$1,150.00	\$1,805.00	\$2,231.00	\$2,775.00	\$5,288.00	\$7,258.00	\$6,579.00	\$4,548.00	\$6,947.00	\$5,044.00	\$4,667.00	\$50,725.00
Bedrooms 5	\$1,967.00	\$1,635.00	\$1,370.00	not enough data	\$2,615.00	\$5,250.00	\$8,126.00	\$5,689.00	\$4,186.00	\$5,169.00	\$3,690.00	\$4,376.00	\$44,073.00
Bedrooms 6+	\$2,102.00	\$13,354.00	\$7,177.00	\$754.00	\$2,262.00	\$5,058.00	\$17,076.00	\$13,749.00	\$10,014.00	\$18,460.00	\$10,716.00	\$11,213.00	\$111,935.00