



# THE SHORT TERM SHOP

BROKERED BY  
**exp**<sup>TM</sup>  
REALTY

## Average Daily Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$102.00	\$106.00	\$110.00	\$103.00	\$118.00	\$108.00	\$110.00	\$120.00	\$110.00	\$117.00	\$111.00	\$113.00	\$110.67
Bedrooms 2	\$146.00	\$144.00	\$149.00	\$154.00	\$148.00	\$153.00	\$156.00	\$159.00	\$159.00	\$157.00	\$170.00	\$160.00	\$154.58
Bedrooms 3	\$183.00	\$194.00	\$203.00	\$200.00	\$208.00	\$214.00	\$220.00	\$213.00	\$210.00	\$206.00	\$211.00	\$212.00	\$206.17
Bedrooms 4	\$277.00	\$266.00	\$238.00	\$271.00	\$249.00	\$261.00	\$257.00	\$299.00	\$332.00	\$356.00	\$326.00	\$336.00	\$289.00
Bedrooms 5	\$246.00	\$262.00	\$356.00	\$377.00	\$327.00	\$313.00	\$356.00	\$286.00	\$304.00	\$335.00	\$284.00	\$352.00	\$316.50
Bedrooms 6+	\$880.00	\$717.00	\$756.00	\$921.00	\$888.00	\$859.00	\$928.00	\$945.00	\$854.00	\$929.00	\$947.00	\$896.00	\$876.67

## Average Daily Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$122.00	\$125.00	\$133.00	\$131.00	\$138.00	\$138.00	\$144.00	\$151.00	\$149.00	\$146.00	\$132.00	\$145.00	\$137.83
Bedrooms 2	\$180.00	\$178.00	\$176.00	\$182.00	\$178.00	\$187.00	\$190.00	\$188.00	\$185.00	\$191.00	\$199.00	\$195.00	\$185.75
Bedrooms 3	\$237.00	\$239.00	\$239.00	\$243.00	\$246.00	\$256.00	\$268.00	\$259.00	\$254.00	\$265.00	\$271.00	\$265.00	\$253.50
Bedrooms 4	\$344.00	\$356.00	\$329.00	\$331.00	\$354.00	\$365.00	\$376.00	\$411.00	\$444.00	\$466.00	\$430.00	\$449.00	\$387.92
Bedrooms 5	\$297.00	\$305.00	\$384.00	\$499.00	\$548.00	\$567.00	\$547.00	\$430.00	\$417.00	\$401.00	\$413.00	\$478.00	\$440.50
Bedrooms 6+	\$952.00	\$717.00	\$756.00	\$986.00	\$969.00	\$874.00	\$977.00	\$945.00	\$897.00	\$960.00	\$947.00	\$937.00	\$909.75

## Average Occupancy Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	55%	66%	58%	53%	65%	64%	79%	70%	59%	71%	60%	54%	63%
Bedrooms 2	43%	54%	74%	76%	73%	84%	90%	67%	70%	84%	67%	62%	70%
Bedrooms 3	35%	50%	68%	67%	69%	81%	89%	73%	66%	81%	67%	61%	67%
Bedrooms 4	31%	33%	68%	59%	69%	82%	86%	74%	57%	74%	63%	58%	63%
Bedrooms 5	25%	23%	76%	83%	98%	85%	94%	77%	87%	77%	87%	67%	73%
Bedrooms 6+	13%	86%	74%	59%	66%	70%	64%	41%	73%	68%	48%	62%	60%

## Average Occupancy Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	84%	88%	83%	90%	87%	90%	93%	88%	76%	89%	87%	74%	86%
Bedrooms 2	71%	85%	93%	93%	92%	96%	97%	89%	88%	94%	87%	83%	89%
Bedrooms 3	65%	76%	90%	90%	90%	97%	100%	87%	86%	95%	89%	86%	88%
Bedrooms 4	53%	77%	88%	83%	84%	93%	96%	87%	77%	90%	77%	81%	82%
Bedrooms 5	28%	48%	100%	92%	100%	99%	99%	89%	90%	90%	90%	77%	84%
Bedrooms 6+	15%	86%	74%	79%	83%	85%	81%	41%	87%	84%	48%	81%	70%

## Revenue (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$1,437.00	\$1,573.00	\$1,628.00	\$1,552.00	\$1,778.00	\$1,690.00	\$2,170.00	\$1,596.00	\$1,562.00	\$1,920.00	\$1,715.00	\$1,425.00	\$20,046.00
Bedrooms 2	\$1,572.00	\$1,600.00	\$2,758.00	\$2,618.00	\$2,654.00	\$2,921.00	\$3,415.00	\$2,537.00	\$2,564.00	\$3,321.00	\$2,730.00	\$2,586.00	\$31,276.00
Bedrooms 3	\$1,710.00	\$2,351.00	\$3,441.00	\$3,557.00	\$3,600.00	\$3,819.00	\$4,308.00	\$3,504.00	\$3,750.00	\$4,180.00	\$3,615.00	\$3,040.00	\$40,875.00
Bedrooms 4	\$1,374.00	\$2,265.00	\$4,950.00	\$3,455.00	\$4,482.00	\$5,560.00	\$5,740.00	\$4,719.00	\$5,340.00	\$5,913.00	\$5,089.00	\$5,157.00	\$54,044.00
Bedrooms 5	\$1,574.00	\$1,931.00	\$4,268.00	\$4,250.00	\$5,584.00	\$6,086.00	\$6,276.00	\$4,444.00	\$4,980.00	\$5,698.00	\$5,150.00	\$7,037.00	\$57,278.00
Bedrooms 6+	\$3,376.00	\$17,214.00	\$17,390.00	\$6,581.00	\$8,353.00	\$17,769.00	\$17,072.00	\$11,343.00	\$7,266.00	\$6,256.00	\$13,253.00	\$7,086.00	\$132,959.00

## Revenue (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$2,100.00	\$2,345.00	\$2,300.00	\$2,501.00	\$2,522.00	\$2,300.00	\$2,892.00	\$2,438.00	\$2,444.00	\$2,596.00	\$2,519.00	\$2,288.00	\$29,245.00
Bedrooms 2	\$2,320.00	\$2,510.00	\$3,411.00	\$3,568.00	\$3,500.00	\$3,687.00	\$4,612.00	\$3,448.00	\$3,364.00	\$4,177.00	\$3,633.00	\$3,383.00	\$41,613.00
Bedrooms 3	\$2,836.00	\$3,544.00	\$4,642.00	\$4,655.00	\$4,728.00	\$5,440.00	\$6,691.00	\$4,670.00	\$4,847.00	\$5,758.00	\$4,987.00	\$4,985.00	\$57,783.00
Bedrooms 4	\$3,154.00	\$4,441.00	\$6,709.00	\$5,110.00	\$6,213.00	\$8,782.00	\$8,808.00	\$6,971.00	\$7,425.00	\$8,554.00	\$7,030.00	\$8,506.00	\$81,683.00
Bedrooms 5	\$2,172.00	\$4,085.00	\$7,665.00	\$7,183.00	\$7,992.00	\$7,316.00	\$8,168.00	\$6,860.00	\$8,500.00	\$8,500.00	\$7,675.00	\$8,596.00	\$84,712.00
Bedrooms 6+	\$3,529.00	\$17,214.00	\$17,390.00	\$7,246.00	\$8,904.00	\$21,319.00	\$20,989.00	\$11,343.00	\$9,748.00	\$8,084.00	\$13,253.00	\$7,208.00	\$146,227.00