



# THE SHORT TERM SHOP

BROKERED BY  
**exp**<sup>TM</sup>  
REALTY

## Average Daily Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$95.00	\$106.00	\$125.00	\$118.00	\$108.00	\$134.00	\$129.00	\$111.00	\$119.00	\$120.00	\$119.00	\$115.00	\$116.58
Bedrooms 2	\$173.00	\$176.00	\$171.00	\$183.00	\$181.00	\$176.00	\$191.00	\$182.00	\$183.00	\$181.00	\$183.00	\$174.00	\$179.50
Bedrooms 3	\$244.00	\$226.00	\$250.00	\$286.00	\$300.00	\$265.00	\$278.00	\$285.00	\$305.00	\$282.00	\$232.00	\$222.00	\$264.58
Bedrooms 4	\$331.00	\$375.00	\$333.00	\$405.00	\$389.00	\$389.00	\$429.00	\$436.00	\$440.00	\$389.00	\$350.00	\$336.00	\$383.50
Bedrooms 5	\$743.00	\$731.00	\$735.00	\$748.00	\$806.00	\$795.00	\$765.00	\$832.00	\$839.00	\$776.00	\$868.00	\$798.00	\$786.33
Bedrooms 6+	\$675.00	\$954.00	\$977.00	\$966.00	\$1,014.00	\$1,196.00	\$1,004.00	\$967.00	\$996.00	\$939.00	\$808.00	\$1,146.00	\$970.17

## Average Daily Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$123.00	\$142.00	\$154.00	\$150.00	\$152.00	\$153.00	\$147.00	\$146.00	\$136.00	\$142.00	\$147.00	\$130.00	\$143.50
Bedrooms 2	\$205.00	\$217.00	\$207.00	\$218.00	\$214.00	\$237.00	\$238.00	\$228.00	\$228.00	\$267.00	\$243.00	\$218.00	\$226.50
Bedrooms 3	\$342.00	\$299.00	\$374.00	\$370.00	\$388.00	\$376.00	\$381.00	\$390.00	\$363.00	\$349.00	\$290.00	\$281.00	\$350.25
Bedrooms 4	\$426.00	\$502.00	\$482.00	\$516.00	\$500.00	\$622.00	\$595.00	\$523.00	\$475.00	\$452.00	\$460.00	\$477.00	\$502.50
Bedrooms 5	\$750.00	\$764.00	\$751.00	\$755.00	\$838.00	\$804.00	\$770.00	\$835.00	\$875.00	\$800.00	\$883.00	\$834.00	\$805.75
Bedrooms 6+	\$675.00	\$1,136.00	\$1,178.00	\$1,147.00	\$1,189.00	\$1,313.00	\$1,231.00	\$1,265.00	\$1,490.00	\$1,330.00	\$1,123.00	\$1,612.00	\$1,224.08

## Average Occupancy Rate (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	65%	77%	61%	72%	77%	80%	90%	83%	70%	63%	70%	68%	73%
Bedrooms 2	38%	59%	77%	65%	77%	83%	85%	73%	67%	61%	61%	48%	66%
Bedrooms 3	50%	39%	58%	37%	53%	60%	73%	62%	50%	65%	44%	45%	53%
Bedrooms 4	44%	29%	61%	63%	67%	77%	87%	77%	61%	52%	64%	48%	61%
Bedrooms 5	40%	48%	64%	55%	59%	75%	90%	71%	43%	60%	40%	52%	58%
Bedrooms 6+	10%	80%	70%	77%	66%	81%	90%	65%	70%	69%	33%	44%	63%

## Average Occupancy Rate (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	84%	89%	83%	100%	93%	87%	97%	94%	90%	86%	86%	86%	90%
Bedrooms 2	69%	82%	87%	83%	90%	93%	97%	92%	83%	76%	77%	68%	83%
Bedrooms 3	33%	54%	72%	61%	77%	90%	93%	84%	70%	75%	73%	59%	70%
Bedrooms 4	53%	61%	81%	78%	84%	93%	92%	92%	93%	77%	77%	80%	80%
Bedrooms 5	41%	49%	64%	56%	67%	79%	90%	79%	47%	65%	43%	56%	61%
Bedrooms 6+	10%	88%	75%	81%	70%	82%	90%	65%	73%	81%	67%	71%	71%

## Revenue (50th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$1,621.00	\$1,675.00	\$1,648.00	\$1,685.00	\$2,380.00	\$2,515.00	\$2,376.00	\$2,276.00	\$1,962.00	\$1,856.00	\$1,939.00	\$1,995.00	\$23,928.00
Bedrooms 2	\$1,596.00	\$2,260.00	\$3,013.00	\$2,491.00	\$2,835.00	\$3,517.00	\$3,818.00	\$3,039.00	\$2,562.00	\$3,003.00	\$2,745.00	\$2,098.00	\$32,977.00
Bedrooms 3	\$1,721.00	\$2,198.00	\$3,350.00	\$3,850.00	\$3,925.00	\$4,025.00	\$5,835.00	\$4,395.00	\$3,013.00	\$4,370.00	\$2,174.00	\$2,664.00	\$41,520.00
Bedrooms 4	\$3,308.00	\$3,000.00	\$5,279.00	\$5,121.00	\$7,056.00	\$7,253.00	\$10,606.00	\$9,046.00	\$6,019.00	\$5,339.00	\$4,486.00	\$4,067.00	\$70,580.00
Bedrooms 5	\$9,290.00	\$9,905.00	\$14,317.00	\$12,330.00	\$13,821.00	\$17,937.00	\$21,430.00	\$17,849.00	\$10,310.00	\$14,525.00	\$10,515.00	\$11,313.00	\$163,542.00
Bedrooms 6+	\$2,025.00	\$21,080.00	\$19,300.00	\$21,252.00	\$23,321.00	\$29,910.00	\$28,120.00	\$19,340.00	\$21,914.00	\$16,060.00	\$8,076.00	\$17,463.00	\$227,861.00

## Revenue (75th Percentile)

Bedrooms	January	February	March	April	May	June	July	August	September	October	November	December	Total
Bedrooms 1	\$2,346.00	\$2,884.00	\$2,628.00	\$2,421.00	\$2,888.00	\$3,120.00	\$3,537.00	\$3,233.00	\$2,491.00	\$2,897.00	\$2,716.00	\$2,589.00	\$33,750.00
Bedrooms 2	\$2,810.00	\$3,444.00	\$4,756.00	\$4,723.00	\$4,924.00	\$4,776.00	\$5,070.00	\$4,289.00	\$4,350.00	\$3,695.00	\$3,433.00	\$3,375.00	\$49,645.00
Bedrooms 3	\$2,614.00	\$2,638.00	\$4,364.00	\$4,734.00	\$5,155.00	\$4,983.00	\$7,000.00	\$6,960.00	\$4,999.00	\$5,630.00	\$3,490.00	\$3,350.00	\$49,653.00
Bedrooms 4	\$5,418.00	\$6,859.00	\$7,953.00	\$7,252.00	\$11,708.00	\$11,634.00	\$14,026.00	\$11,384.00	\$7,886.00	\$8,411.00	\$8,275.00	\$7,963.00	\$108,769.00
Bedrooms 5	\$9,570.00	\$10,533.00	\$14,450.00	\$12,395.00	\$16,076.00	\$19,137.00	\$21,566.00	\$19,643.00	\$10,915.00	\$16,313.00	\$11,688.00	\$13,233.00	\$174,519.00
Bedrooms 6+	\$2,025.00	\$23,413.00	\$21,859.00	\$25,901.00	\$24,616.00	\$29,970.00	\$34,472.00	\$25,291.00	\$29,874.00	\$21,601.00	\$25,613.00	\$30,630.00	\$295,265.00